

Achieving Sustainable Growth

Financial Highlights for the Year Ended 31 March 2018

Total revenue	HK\$ 10,023 million	↑ 8.3%	
		↑ 9.4% (Like-for-like)	
Net property income	HK\$ 7,663 million	↑ 9.6%	
		↑ 10.7% (Like-for-like)	
Full-year distribution per unit	HK 249.78 cents	↑ 9.4%	
Valuation	HK\$ 203,091 million	↑ 16.7%	
Net asset value per unit	HK\$ 83.06	↑ 33.0%	
Gearing ratio		11.9%	
Credit ratings	A/Stable (S&P) / A2/Stable (Moody's)		
Hong Kong Portfolio			
Average monthly unit rent per square foot	HK\$ 62.4	↑ 12.8%	
Occupancy rate		97.0%	
Reversion rate (over 3-year lease)		29.1%	
Tenant sales growth (year-on-year)		↑ 8.0%	
Rent-to-sales ratio		12.9%	
Mainland China Portfolio			
	<i>EC Mall Retail</i>	<i>Metropolitan Plaza Retail</i>	<i>Link Square Office</i>
Occupancy rate	100.0%	99.2%	99.3%
Reversion rate	29.4%	61.2%	13.3%

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