

Financial Highlights for the Year Ended 31 March 2017

Total revenue	HK\$9,255 million	↑ 5.9%
Net property income	HK\$6,994 million	↑ 7.4%
Full-year distribution per unit	HK228.41 cents	↑ 10.8%
Valuation	HK\$174,006 million	↑ 8.3%
Net asset value per unit	HK\$62.47	↑ 10.0%
Gearing ratio		15.6%
Credit ratings	A (S&P) / A2 (Moody's)	
Hong Kong Portfolio		
Average monthly unit rent per square foot	HK\$55.3	↑ 10.6%
Occupancy rate		96%
Reversion rate (over three-year lease)		23.8%
Tenant sales growth (year-on-year)		↑ 4.0%
Rent-to-sales ratio		12.1%
Mainland China Portfolio		
<i>EC Mall – Retail</i>		
Occupancy rate		100%
Reversion rate		37.1%
<i>Link Square 1 & 2 – Office</i>		
Occupancy rate		100%