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## **The Link Real Estate Investment Trust**

*(a collective investment scheme authorised under section 104  
of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong))*  
**(stock code: 823)**

### **DISTRIBUTION REINVESTMENT SCHEME IN RESPECT OF THE INTERIM DISTRIBUTION FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2012**

The Board is pleased to inform the Unitholders of the Issue Price for each New Unit and the formula for calculating their entitlement for the purposes of the Scheme and the Interim Distribution for the six months ended 30 September 2012.

On 7 November 2012, the board of directors (the “**Board**”) of The Link Management Limited (the “**Manager**”), as the Manager of The Link Real Estate Investment Trust (“**The Link REIT**”), declared an interim distribution of HK71.08 cents per unit of The Link REIT (the “**Unit**”) for the six months ended 30 September 2012 (the “**Interim Distribution**”), payable on or about Friday, 11 January 2013, to unitholders of The Link REIT (the “**Unitholders**”) whose names appeared on the register of Unitholders on Monday, 26 November 2012 (the “**Record Date**”). The Board further announced that a distribution reinvestment scheme (the “**Scheme**”) will be made available to eligible Unitholders on the Record Date who may elect to receive the Interim Distribution wholly in cash or wholly in new Units (the “**New Units**”) or a combination of both.

The Board is pleased to inform the Unitholders that for the purposes of the Scheme and the Interim Distribution, the Issue Price (as defined below) for each New Unit to be issued to those eligible Unitholders in lieu of part or all of their Interim Distribution in cash and the formula for calculating their entitlement to New Units under the Scheme are set out below:

$$\frac{\text{Maximum distribution available for election of New Units}^{(1)}}{\text{Issue Price}^{(2)}} = \text{Maximum number of New Units to be issued}^{(3)} \text{ (rounded down to the nearest whole number)}$$

*Where:*

- (1) Maximum distribution available for election of New Units is equal to:

Number of Units held by the relevant Unitholder on the Record Date × HK71.08 cents, being the cash amount of the Interim Distribution per Unit, plus any residual distribution entitlement brought forward.

- (2) The issue price of HK\$41.56 for each New Unit (the “**Issue Price**”) represents the average closing price of the Units for the five consecutive business days from (and including) Tuesday, 20 November 2012 (being the first day on which the Units were traded ex-Interim Distribution on The Stock Exchange of Hong Kong Limited (the “**Hong Kong Stock Exchange**”)).

- (3) No fraction of a New Unit will be issued. For those eligible Unitholders who elect to receive their maximum distribution available in New Units, any residual distribution entitlement will be carried forward in Hong Kong dollars (without interest). Such amount will be added to the next distribution, if applicable, to which a distribution reinvestment scheme is made available, to determine such number of New Units to be received on that occasion.

The New Units shall, on issue and allotment, rank *pari passu* in all respects with the existing Units save that they will not rank for the Interim Distribution.

Application will be made to the Listing Committee of the Hong Kong Stock Exchange for the listing of, and permission to deal in, the New Units to be issued and allotted pursuant to the Scheme.

A circular giving further details of the Scheme, together with the relevant election form or entitlement advice (as the case may be), will be sent to the Unitholders on or about Thursday, 6 December 2012. The Scheme will be made available to all Unitholders whose names appeared on the register of Unitholders on the Record Date (except certain Unitholders with a registered address outside Hong Kong who would be excluded because, based on legal advice obtained, such exclusion would be necessary or expedient having regard to the legal and/or regulatory restrictions in those jurisdictions). Those Unitholders excluded from the Scheme will not receive an election form and will receive the Interim Distribution in cash only.

Unless standing instructions had previously been given, those Unitholders who are eligible to participate in the Scheme and wish to receive their distribution wholly in New Units, or partly in New Units and partly in cash, must complete, sign and return the election form to reach the unit registrar of The Link REIT, Computershare Hong Kong Investor Services Limited of 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong and in any event, not later than 4:30 p.m. on Friday, 21 December 2012.

By order of the board of directors of  
**The Link Management Limited**  
(as manager of **The Link Real Estate Investment Trust**)  
**Ricky CHAN Ming Tak**  
*Company Secretary*

Hong Kong, 26 November 2012

*As at the date of this announcement, the Board of the Manager comprises:*

*Chairman (also an Independent Non-Executive Director)*

Nicholas Robert SALLNOW-SMITH

*Executive Directors*

George Kwok Lung HONGCHOY (*Chief Executive Officer*)

Andy CHEUNG Lee Ming (*Chief Financial Officer*)

*Non-Executive Director*

Ian Keith GRIFFITHS

*Independent Non-Executive Directors*

Michael Ian ARNOLD

William CHAN Chak Cheung

Anthony CHOW Wing Kin

Patrick FUNG Yuk Bun

Stanley KO Kam Chuen

David Charles WATT

Richard WONG Yue Chim