

### Enhancing Performance Delivering Value





### Corporate Profile

The Link Real Estate Investment Trust ("The Link" or "The Link REIT") is Hong Kong's first and largest real estate investment trust.

Our 180 retail and carpark facilities are on the doorstep to nearly 40% of Hong Kong's people. Our properties are where our customers, many of them our neighbours, shop for their everyday needs.

The Link REIT's portfolio consists of about 1,000,000 square metres of retail space and 80,000 carpark spaces and boasts a large and diverse tenant base, including retailers of varying sizes in a wide array of trades. They include some of Hong Kong's best-known retail and restaurant brands.

The Link REIT was listed on the Stock Exchange of Hong Kong on 25 November 2005, as part of a divestment exercise by the Hong Kong Housing Authority.

The investment strategy of The Link REIT's manager, The Link Management Limited, is to invest in sustainable income-producing properties in Hong Kong that are mainly for retail and carpark use, and to manage them to maximise their value.



### Contents

- 2 The Listing of The Link REIT
- 3 Opening Statement
- 4 Chairman's Statement
- 6 CEO's Report
- 12 Board of Directors
- 18 Management Team
- 20 Management Discussion and Analysis
- 37 Service to the Community
- 38 Corporate Governance Report
- 46 Connected Party Transactions
- 50 Progress Report of the Title Transfer of the Properties
- 53 Trustee's Report
- 54 Auditors' Report
- 56 Consolidated Income Statement
- 57 Consolidated Balance Sheet
- 58 Consolidated Statement of Changes in Net Assets Attributable to Unitholders
- 59 Statement of Distributions
- 60 Consolidated Statement of Cash Flow
- 61 Notes to the Consolidated Financial Statements
- 90 Performance Table
- 91 Valuation Report
- 143 Corporate Information
- 144 Information for Unitholders

1

### Listing of The Link REIT

As Hong Kong's first real estate investment trust and Hong Kong's largest privatisation to date, The Link REIT's listing on 25 November 2005 was a milestone for Hong Kong's financial markets and community at large. From that day on, The Link, operating independently of any public bodies, has focused its energies on rejuvenating the properties in its portfolio, optimising their potential and creating value for our unitholders, customers and the public.

The listing ceremony was officiated by the Honourable Mr Henry Tang, GBS, JP, Financial Secretary, Hong Kong Special Administrative Region.



Mr Henry Tang, Financial Secretary, Hong Kong Special Administrative Region, shakes hands with the Company's Chairman, Mr Paul Cheng, at The Link REIT's listing ceremony, which was attended by the Board of Directors, senior management and other guests.



Through a focused business and investment strategy, **The Link** aims to optimise the performance and quality of its portfolio to provide unitholders with stable distributions and the potential for sustainable long-term growth.

### Chairman's Statement

I am pleased to report the progress that The Link has made during its first four months of operation. Since our listing on 25 November 2005, the Board and Management have worked to implement the strategies set forth during our initial public offering.



The transition of The Link from public to private sector presents unique opportunities for transformation. In the four months since our listing on 25 November 2005, we have taken important first steps to bring our business in line with commercial principles, to the benefit of tenants, customers, our neighbours and ultimately to create value for our unitholders.

Our key objective continues to be to provide investors with a stable distribution coupled with the prospect of sustainable long-term growth. This will be accomplished by optimising the performance and enhancing the quality of our large and geographically diverse portfolio of real estate assets.

Our initial public offering (IPO) was the first by a real estate investment trust in Hong Kong. It is also the world's largest REIT IPO to date. On top of the strong demand for our units from both Hong Kong and international investors, the IPO garnered two prestigious awards from FinanceAsia: Best Hong Kong Deal and Best REIT Deal in 2005.

Management has made a realistic asset enhancement programme a priority and has already started to implement some initiatives. This will become increasingly evident as we move ahead in the next few years. Through a combination of active leasing and cost cutting, we will strive to become one of the most efficient operators in the sector.

Underlying our efforts is an enlightened management style and a comprehensive system of checks and balances. We continue to work towards achieving the highest standards of corporate governance. Our 12-member Board of Directors has a varied mix of expertise in property, finance and business, and nine members are Independent Non-executive Directors. This assures transparency and that the REIT Manager's strategy is in line with the interests of unitholders. A number of Board committees perform specific supervisory functions, and in these our Independent Nonexecutive Directors also play active and significant roles.



I would like to thank Mr Anthony Neoh for his valuable contribution as Independent Non-executive Director, especially during the IPO process, and regret his decision to resign from the Board for personal reasons. I would like to welcome Mr Anthony Chow, who joined us as an Independent Non-executive Director in May this year.

My gratitude also goes to all those who have contributed to our achievements so far, the same people on whom our future success depends - our employees, tenants, business partners, customers and unitholders. We are proud that our 180 retail and carpark facilities are closely linked to the communities they serve, communities that are home to nearly 40% of Hong Kong's people. It is with this pride and sense of responsibility that we look forward to continuing to shape the future of The Link.

#### CHENG Ming Fun Paul JP

Chairman The Link Management Limited as Manager of The Link Real Estate Investment Trust

29 June 2006

### CEO's Report

In its first four months of operation, The Link's management and staff laid down considerable groundwork to enhance our properties, service quality and business performance.



#### Asset Enhancement

As we emphasised during our initial public offering, asset enhancement is key to improving returns to unitholders and service to customers and tenants. I am pleased to report that, in our first four months, three of the eight identified major asset enhancement projects have already produced encouraging results.

We have completed the remodelling of the upper zone of Tsz Wan Shan Shopping Centre. This space, which once yielded low rentals, is now occupied by popular shops offering greater variety for shoppers, including fashion and footwear, skincare and cosmetics, books and stationery, household goods, health food and specialty restaurants. Many of these brand names are making their debut appearance with The Link's shopping centres at Tsz Wan Shan.

In Lung Cheung Mall, unused workshop space has been converted into shops, many of which have already been pre-let. A newly arranged tourist bus drop-off next to these new shops has made the mall a key passage for tourists going to Wong Tai Sin Temple, boosting footfall within the mall.

We have also completed Phase One of our Hau Tak Shopping Centre enhancement project. Shop space at this mall, which is in the town centre of Tseung Kwan O, is now very much in demand after previously being very difficult to lease out. This change is the result of an innovative new layout of leased and common areas, together with more appealing design. Subsequent phases are under way.

Planning for the other five shopping centres - Lok Fu, Tai Wo, Chung On, Choi Ming and Stanley Plaza - is also at an advanced stage. As at the first three centres, plans for these malls draw on our colleagues' wideranging expertise and take into account the interests and concerns of all stakeholders. As these centres are almost fully occupied, work will start in phases to minimise inconvenience to tenants.

It is gratifying to note that, with the presence of more new retail tenants, many existing tenants have taken it upon themselves to upgrade their own shop designs and mode of operation to enhance attractiveness.



#### A new face and a new style

- 1. New eateries, such as Red Stone Cafe at Tsz Wan Shan Shopping Centre, give diners new contemporary choices, in keeping with the times.
- 2. Our customer service ambassadors are a welcome addition and are always ready to lend a hand to young and old alike.
- 3. More attractive facilities and shops decor attract the young and trendy.
- 4. Long-time tenants, such as the Majestic shop, have upgraded shop fronts and merchandise display to make their shops bright and inviting.

5. The wall mural at the lobby that intercepts the mall and the carpark in Tsz Wan Shan Shopping Centre captures the natural beauty of The Lion Rock.









During the four months, we also completed smaller-scale improvements to enhance the shopping experience for customers. Washroom facilities in many centres have been upgraded and lighting and signage have been improved. Customer service counters have been installed, and customer service ambassadors introduced in 11 malls. These initiatives have received a highly positive response from tenants and shoppers. We have also installed air conditioning in some of our fresh markets.

Improvements to our carpark facilities include the installation of new non-slip finishes, additional signage, new cashier counters and more user-friendly lobbies that intercept with retail facilities. These improvements give carpark users a fresh impression of our facilities upon their arrival.

#### Improving Trade Mix

For any shopping centre to operate at its optimal potential, its trade mix must match and evolve with the demands of customers. The Link's focus is on moving towards an optimal trade mix for our neighbourhoods, one that meets the demands of customers whose homes are on the doorstep of our retail facilities.

During the four months, we introduced a range of popular shops and restaurants in many of our shopping centres. This has given shoppers from our neighbourhoods greater shopping and dining choices at affordable prices and a higher overall standard of customer service due to the example set for tenants by these new operators.

We have also made considerable efforts to ensure that tenants providing essential services are retained in our shopping centres. We have, for example, reversed the trend of a declining number of bank branches in our centres. Since our take-over, eight bank branches and 16 ATM machines have been introduced to our shopping centres for the convenience of customers.

Our fresh markets remain part of the daily lives of many residents living in the adjoining estates. We will continue to focus on improving the cleanliness and hygiene at these markets.

#### Marketing and Promotions

Our first four months of operation provided ample opportunities for new marketing and promotional initiatives with Christmas, New Year and Chinese New Year falling within the period. We believe that promotions are not just a cost item, but can be profitable in themselves.

Promotions such as the Snoopy and Friends 55<sup>th</sup> Anniversary Celebration programme for Christmas and Chinese arts and crafts shows for Chinese New Year, resulted in a high level of publicity and drew visitors to a number of our shopping centres. These initiatives encouraged shoppers to return to our centres and boosted our corporate image as an innovative and customer-focused operator.

We have also made shopping centre atriums available to a wide range of product promoters. Their activities have made the shopping experience at our centres more lively and enjoyable and have generated extra income for The Link.

To create more synergy among our shopping centres, market stalls and carpark facilities, we launched a series of incentive parking promotions for shoppers at our retail facilities. Thousands of customers took advantage of the offer, and the promotions proved effective in attracting more patronage.

8



- 1. Officiating guests and popular singer Mr Leo Ku joined Snoopy and his Peanuts friends at a ceremony to kick off the "Snoopy & Friends 55<sup>th</sup> Anniversary", the world's largest celebration anniversary. The celebration included a series of programmes at our various shopping centres.
- 2. Named The Link Charity Star, pop star Ms Kelly Chen led a fundraising campaign at The Link's shopping centres this Spring. Shoppers who made donations received Snoopy Limited Edition Gift Sets, and the proceeds were donated to the Kelly Chen Children Education Fund.
- 3. The Peanuts/Snoopy Exhibition Hall showcased Peanuts cartoon drawings and collectable items over the last 55 years has attracted a great number of visitors.
- 4. As a major event to celebrate Chinese New Year, world-renowned paper sculpture artist Madam Lu Xue gave a demonstration of her paper-cut works on stage along with celebrity Mr Kwok Chun On.
- 5. Our Chinese New Year programmes included the performance at our shopping centres by the popular GuangXi Acrobatic Troupe.





#### Efficiency and Cost-saving

Thanks to a more streamlined structure and operational enhancements, we have improved our operating efficiency and lowered our costto-income ratio. We will work to further improve our efficiency and will continue to benchmark our performance against best practice among our counterparts in the private sector.

For example, in our first four months, we actively reviewed the entire portfolio's energy needs, consumption patterns and equipment operating efficiency, and we conducted trial runs with energy-saving devices in a number of carparks.

#### **Financial Highlights**

Total revenue for the four months to 31 March 2006 was HK\$1,354 million, with income from retail facilities of HK\$968 million, income from carpark operations of HK\$305 million, and income from other sources of HK\$81 million. The proportion of revenue from shopping centres and carparks was approximately 77% and 23%, respectively.

Total Distributable Income to unitholders for the period amounted to HK\$467 million, 10% higher than the forecast of HK\$424 million stated in The Link's Offering Circular. As at 31 March 2006, the total market value of the properties in the portfolio amounted to HK\$35,772 million.

#### **Expanding Horizons**

Building on the groundwork we have laid so far, The Link looks forward to continuing to enhance its financial performance while delivering better value to customers and tenants.

Designed to serve the basic needs of public housing estate tenants, many of our shopping centres have the potential to capture a greater share of our neighbouring residents' spending. The key is to better cater to their daily needs by delivering a wider and more attractive selection of products and leveraging our advantage in providing savings in customers' travel time. Some of our centres, with their strategic locations, also have the potential to attract a broader customer base from a wider catchment area. We are undertaking detailed research into the trade mix and placement of tenants at a number of these centres.

#### Looking Ahead

We will continue to locate and attract tenants that can draw shopper traffic and benefit other tenants. We plan to introduce more tenants in sectors such as leisure and entertainment, mass market fashion and food & beverage. These newly introduced popular shops will mix well with many of our existing tenants and provide more choices for shoppers.

In addition to major asset enhancements, we will continue to roll out specific measures to invigorate our retail facilities. These include:

- creating additional internal floor area by reconfiguring layouts and partitioning of new shop units;
- improving building services in our retail/ market facilities to create a more pleasant environment;
- installing more customer service counters;
- enhancing lighting and finishes;
- improving directional signages; and
- upgrading washroom facilities.

We are aware that the task of moving ahead with the identified enhancement projects is a challenging one, and that renovations can be disruptive for both tenants and customers. We seek to undertake major work sensitively and in communication with stakeholders to minimise inconvenience.



General Manager (Leasing and Control), discuss improvements to the ambience of

Cheong on a tour of Lok Fu Shopping

Portfolio Management and Ms Cissy Tsang (right), General Manager of Portfolio Manager discuss the issues on customer traffic with a Customer Service Ambassador during an inspection tour of



Customer service is essential for successful shopping centres. In addition to installing customer service counters in more of our shopping centres, we will continue to provide thorough staff training in customer service. We also plan to take over management of some of our shopping centres but continue to outsource services such as cleaning, security and some customer service functions.

Encouraged by our success so far in marketing and promotion, we see significant scope to draw shopper traffic and further improve The Link's public profile with such activities.

In our carparks, automation will give us more useful management information, and we have plans to bundle shopping and hourly parking to drive further growth in shopper numbers. This strategy also leverages our strength as neighbourhood shopping centres that cater to the daily needs of our shoppers. By better utilising our parking facilities, we offer better service and value to shoppers who live within short driving distances from our facilities.

On the cost side, we expect savings in most major components, including utilities, property management fees, cleaning and security. The expiry of contracts is a prerequisite for implementation of these savings, and the effects will be realised in coming financial years.

I am pleased with the good start we have made, and I am confident that The Link will continue its strong performance as we implement our strategy to build value. Our Board of Directors, management and employees will continue to strive to achieve the best for our unitholders, tenants and the community.

**SO Hing Woh Victor** JP Chief Executive Officer The Link Management Limited as Manager of The Link Real Estate Investment Trust

29 June 2006

### Board of Directors



- 01. Mr CHENG Ming Fun Paul Chairman
- 03. Mr LIEW Mun Leong Non-executive Director
- 05. Mr CHAO Tse Hou Leslie Independent Non-executive Director
- 07. Mr ARNOLD Michael Ian Independent Non-executive Director
- 09. Dr LEE Nai Shee Harry Independent Non-executive Director
- 11. Mr SUN Patrick Independent Non-executive Director







- 02. Mr SO Hing Woh Victor Executive Director and Chief Executive Officer
- 04. Mr PUA Seck Guan Non-executive Director
- 06. Dr ZEMAN Allan Independent Non-executive Director
- 08. Dr FUNG Yuk Bun Patrick Independent Non-executive Director
- 10. Mr KO Kam Chuen Stanley Independent Non-executive Director
- 12. Mr CHOW Wing Kin Anthony Independent Non-executive Director

#### Mr CHENG Ming Fun Paul JP

Chairman (also an Independent Non-executive Director)

Mr Cheng has been Chairman of the Board since April 2005. He is Chairman of the Disclosures Committee and the Nomination Committee of the Manager.

Mr Cheng was a member of the Hong Kong Legislative Council and was actively involved with Hong Kong's return to Chinese sovereignty through his membership on the Preparatory Committee from 1994 to 1997. He was also chairman of Inchcape Pacific, N M Rothschild & Sons (Hong Kong), the American Chamber of Commerce in Hong Kong and the Hong Kong General Chamber of Commerce. He was also for many years on the board of Sino Land and Wharf Holdings — two major property development and management companies on the Hang Seng Index.

Mr Cheng was decorated "Chevalier de l'order de la Couronne" by the King of Belgium in 1991. Recently he was made an Honorary fellow of the Hong Kong University of Science and Technology and the Chinese University of Hong Kong for his contribution towards education and community services. He is currently a member of the Council of the Chinese University of Hong Kong.

Mr Cheng is an independent non-executive director on the boards of Esprit Holdings and Kingboard Chemical Holdings and is a steward of the Hong Kong Jockey Club.

#### Mr SO Hing Woh Victor JP Executive Director and Chief Executive Officer

Mr So was appointed Executive Director and Chief Executive Officer of the Manager in July 2004. He is a member of the Disclosures Committee, Finance & Investment Committee, Human Resources & Compensation Committee and Nomination Committee of the Manager.

Mr So is a registered professional housing manager, and a fellow member of the Royal Institution of Chartered Surveyors, Chartered Institute of Housing, Hong Kong Institute of Surveyors and Hong Kong Institute of Housing.

He has extensive experience in the development and management of commercial and residential portfolios. He was the assistant general manager of Hutchison Properties from 1972 to 1981, property director of the Mass Transit Railways Corporation from 1981 to 1990, executive director and chief executive officer of the Hong Kong Housing Society from 1990 to 2002 and executive director of Sun Hung Kai Properties from 2002 until 2004.

Mr So is currently a member of the Corruption Prevention Advisory Committee of the Independent Commission Against Corruption and the Hong Kong Housing Society.

#### Mr LIEW Mun Leong Non-executive Director

Mr Liew joined the Board in 2004. He is a member of the Finance & Investment Committee and the Human Resources & Compensation Committee of the Manager. Mr Liew is president and chief executive officer of CapitaLand Group. He is also deputy chairman of The Ascott Group and Raffles Holdings, which are companies listed on the Singapore Exchange, and deputy chairman of CapitaMall Trust Management (manager of CapitaMall Trust, the first listed REIT in Singapore), CapitaCommercial Trust Management and Ascott Residence Trust Management. In addition, Mr Liew is chairman of the Civil Aviation Authority of Singapore.

#### Mr PUA Seck Guan

Non-executive Director

Mr Pua, a Non-executive Director of the Manager since April 2005, is a member of the Disclosures Committee of the Manager. He has over 16 years of real estate experience and is currently the chief executive officer of CapitaMall Trust Management, manager of CapitaMall Trust, the first and largest REIT in Singapore. Mr Pua also holds the portfolio of chief executive officer of CapitaLand Retail and chief executive officer of CapitaLand Financial (Real Estate Capital Management-Retail).

#### Mr ARNOLD Michael Ian Independent Non-executive Director

An Independent Non-executive Director of the Manager since 2004. Mr Arnold is the Chairman of the Human Resources & Compensation Committee and a member of the Finance & Investment Committee and the Nomination Committee of the Manager. He is a chartered surveyor and has almost 40 years' experience in the property industry. He is also a director of the Construction Industry Institute of Hong Kong.

#### Mr CHAO Tse Hou Leslie

Independent Non-executive Director

Mr Chao joined the Board in November 2005. He is a member of the Finance & Investment Committee of the Manager. Mr Chao has substantial experience in financial management and retail real estate. He is currently chief executive officer of Chelsea Property Group, and has overall responsibility for the activities in the Asia/Pacific region of Chelsea's parent company, Simon Property Group, a US-listed REIT.

#### Mr CHOW Wing Kin Anthony SBS, JP Independent Non-executive Director

Mr Chow joined the Board in May 2006. He is a member of the Disclosures Committee and the Nomination Committee. Mr Chow is a solicitor admitted to practice in Hong Kong and England and Wales and is currently a partner of the law firm Peter, C Wong, Chow & Chow. He also serves on the boards of several listed companies in Hong Kong and is the former President of the Law Society of Hong Kong.

#### Dr FUNG Yuk Bun Patrick

Independent Non-executive Director

An Independent Non-executive Director of the Manager since August 2005. Dr Fung is the Chairman of the Audit Committee. He is a veteran banker with over 30 years of experience. Dr Fung has been chairman and chief executive of Wing Hang Bank since 1996. He is also a director of Miramar Hotel and Investment Company and vice president of the Hong Kong Institute of Bankers.

#### Mr KO Kam Chuen Stanley BBS, JP Independent Non-executive Director

Mr Ko joined the Board in September 2005. He is a member of the Human Resources & Compensation Committee. Mr Ko has extensive experience in business development and management of business portfolios. He is chairman of Jardine Airport Services, advisor to the board of Jardine Matheson and directors of various companies (including a Hong Konglisted company). Mr Ko is deputy chairman of the Council of the Open University of Hong Kong.

Dr LEE Nai Shee Harry OBE, SBS, JP Independent Non-executive Director

An Independent Non-executive Director of the Manager since 2004. Dr Lee is a member of the Audit Committee and the Nomination Committee of the Manager. Dr Lee is the managing director of TAL Apparel. He is also Honorary chairman of the Hong Kong Garment Manufacturer's Association and chairman of the Textile Council of Hong Kong.

#### Mr SUN Patrick Independent Non-executive Director

An Independent Non-executive Director of the Manager since 2004. Mr Sun is the Chairman of the Finance & Investment Committee and a member of the Human Resources & Compensation Committee of the Manager. He is a qualified accountant in the United Kingdom and Hong Kong and has been in the investment banking business for more than 18 years. Mr Sun was a member of the Council of the Stock Exchange of Hong Kong from 1995 to 2000. He also acts as an independent non-executive director of other companies (including a Hong Kong-listed company).

#### Dr ZEMAN Allan GBS, JP Independent Non-executive Director

Dr Zeman joined the Board in 2004. He is a member of the Audit Committee of the Manager. Dr Zeman is chairman of Lan Kwai Fong Holdings and Ocean Park Hong Kong. He also serves on the boards of several companies listed in Hong Kong. He was founder and owner of Colby International until late 2000. Dr Zeman is a member of the Urban Renewal Authority and the Consultative Committee on the Core Arts & Cultural Facilities of the West Kowloon Cultural District.

# Management Team



- 01. Mr SO Hing Woh Victor Executive Director and Chief Executive Officer
- 02. Mr PANG Pui Yin Thomas Director (Finance)
- 03. Mr WONG Kim Wing Ball Director (Project and Planning)
- 04. Mr SHAM Yat Wah Samuel Director (Portfolio Management)
- 05. Mr AU YEUNG Hau Cheong General Manager (Leasing and Control)
- 06. Mr CHEUNG Kin Fat General Manager (Business Advisory/Development)
- 07. Ms TSANG Yuk Ying Cissy General Manager (Portfolio Management)



#### Mr PANG Pui Yin Thomas Director (Finance)

Mr Pang graduated with a Master's degree from the University of Oxford, England and also obtained a Master's degree from the International School of Advanced Studies, University of Trieste, Italy. He is a qualified accountant with over 20 years of experience in corporate finance, securities market regulatory, management consultancy and accountancy work. Prior to joining The Link, Mr Pang was the managing director of WAG Financial Services Group Limited. He has also previously worked for the Hong Kong Exchanges and Clearing Limited, the Securities and Futures Commission and KPMG.

#### Mr WONG Kim Wing Ball Director (Project and Planning)

Mr Wong is a member of the Hong Kong Institute of Architects and is a registered architect and authorised person in Hong Kong. He has 20 years of experience in property branding and real estate development. Having graduated from the University of Hong Kong, Mr Wong is also currently a part-time research student of finance at the Shanghai University of Finance and Economy. Prior to joining The Link, Mr Wong was group senior project manager and the director and deputy general manager of Sun Hung Kai Properties Group (China Subsidiaries).

#### Mr SHAM Yat Wah Samuel Director (Portfolio Management)

Mr Sham graduated from the Mechanical Engineering Department of the University of Hong Kong in 1974 and completed the Advanced Management Program at Harvard Business School in 2003. He is a Chartered Engineer with extensive corporate management and leadership experience both in Hong Kong and overseas. Prior to joining The Link, Mr Sham was the managing director of the Wilson Group, which is a transport infrastructure management company.

#### Mr AU YEUNG Hau Cheong General Manager (Leasing and Control)

Mr Au Yeung has over 35 years of experience in the leasing and marketing fields, and is a veteran specialising in retail properties apart from other property aspects in full coverage. Prior to joining The Link, Mr Au Yeung was the general manager of the leasing department of Sun Hung Kai Real Estate Agency Limited and was in charge of a large portfolio of quality and prestige retail properties.

#### Mr CHEUNG Kin Fat

#### General Manager (Business Advisory/Development)

Mr Cheung was awarded a diploma in Housing Management from the Department of Extramural Studies of the University of Hong Kong in 1978 and completed the Housing Finance and Administration Course at the University of Bermingham in the UK in 1995. He is a member of the Chartered Institute of Housing and the Hong Kong Institute of Housing. Mr Cheung is the former chief manager of the commercial properties division of the Hong Kong Housing Authority and has extensive experience in the development, management and leasing of commercial portfolios.

#### Ms TSANG Yuk Ying Cissy General Manager (Portfolio Management)

Ms Tsang graduated with an MBA from Brunel University, UK. She is a Fellow of the Chartered Institute of Housing. Ms Tsang has over 25 years of experience in the property management industry and has held managerial positions in sizable and reputable companies such as MTRC, Hong Kong Land Co., and Hong Kong Housing Society. Prior to joining The Link, Ms Tsang was general manager of Citybase Property Management Co. Ltd.

### Management Discussion and Analysis

#### **Operational Review**

The Link REIT was established on 6 September 2005 and remained inactive until its listing. Operations of The Link REIT commenced on 25 November 2005, the date of its listing and acquisition of the retail and carpark facilities. The Link REIT was the first and largest Hong Kong REIT with a geographically diverse portfolio of 180 properties, comprising 149 integrated retail and carpark facilities, 2 standalone retail facilities and 29 standalone carpark facilities.

As at 31 March 2006, the portfolio provided an internal floor area of approximately 1,000,000 square meters of retail space and around 80,000 carpark spaces. The occupancy rate of the retail facilities was 91% as at the period end date. The utilisation rate for the carpark facilities, calculated as a percentage of total monthly tickets sold compared with the total number of monthly parking spaces available, was 72%.

#### The Manager

The Link Management Limited (the "Manager") is licensed by the Securities and Futures Commission to conduct the regulated activity of asset management and is responsible for managing The Link REIT's portfolio of 180 properties. As at 31 March 2006, the Manager had 288 staff. Key activities of the Manager include leasing, property management, investment and fund management and associated corporate services.

#### Leasing

During the period under review, the Manager adopted more flexible leasing strategies to attract new tenants. Approximately 100,000 square meters of floor space have been newly let or re-let, representing a monthly income of about HK\$27 million. The new tenancies are generally on three-year terms and many of them have turnover rent clauses. Many of the tenants are brand-name stores that are new to The Link REIT's shopping malls.

An integral part of the leasing strategy is the asset improvement plans. Many quick-fix improvements such as improvements to signage, lighting and washroom facilities are already underway. Major enhancements to selected shopping centres are in various stages of planning and implementation.

#### **Property Management**

The Manager continued to use external property management agencies to support daily operations such as security, cleansing and dayto-day tenancy management under property management service contracts. To improve the efficiency and quality of these services, the contracts will be re-grouped upon their expiry in June/July 2006. While several existing property management agencies will continue to provide services to The Link REIT under the new contracts, the Manager will work closely with them as a business partner to provide quality services to tenants and shoppers.





 Inspiring our people — our most important asset
 Ms Angela Chiu, Senior Portfolio Manager (right) shares ideas on service improvement with a Customer Service Ambassador.
 Shopping centre frontline staff are briefed by Ms Jolene Lo (right), Senior Portfolio Manager on customer courtesy before beginning their shift.

#### Major Real Estates Agents and Contractors

No commissions were paid to any real estate agents during the period under review. The aggregate value of service contracts of the top five contractors engaged by The Link during the reporting period was HK\$86 million.

#### **Top Five Contractors**

For the Relevant Period (from the listing date on 25 November 2005 to 31 March 2006), the top five contractors and their respective value of services rendered were:

Contractors	Nature of Services	Value of Services HK\$'M	% of relevant costs
China Overseas Property Services Ltd Vinci Park Services Hong Kong Limited Mack & Co. Carpark Management Ltd Sino Estates Management Limited Wenden Engineering Service Co. Ltd	Property management Carpark management Carpark management Property management Maintenance	23 20 16 14 13	6.2% 5.4% 4.4% 3.9% 3.5%
		86	23.4%

#### Financial Highlights

#### **Revenue and Net Property Income**

Revenue and net property income from the properties portfolio during the period were HK\$1,354 million and HK\$813 million, respectively. They exceeded the forecasts in the Offering Circular dated 14 November 2005 (the "Offering Circular") by HK\$22 million and HK\$43 million, respectively.

Total revenue was made up of HK\$968 million of retail rental, HK\$305 million of carpark income and HK\$81 million of other income. Retail rental was HK\$16 million higher than the forecast in the Offering Circular.

Net property income represented approximately 60% of total revenue, after the deduction of property management costs and other property operating expenses. The expenditure to income ratio improved from 42% as indicated in the Offering Circular to 40%.

	HK\$'M	HK\$'M % of Revenue	
Property management costs Other property operating expenses	269 272	20% 20%	
Total property expenses	541	40%	
Net property income	813	60%	

#### Total Distributable Income

Pursuant to the Trust Deed, the Total Distributable Income is defined as the amount calculated by the Manager as representing the consolidated audited profit after tax attributable to unitholders of the Trust and its subsidiaries for the financial period, as adjusted to eliminate the effects of certain noncash adjustments which have been recorded in the Consolidated Income Statement.

Non-cash income/gains such as "Change in fair values of investment properties" as they appear in the Consolidated Income Statement have been adjusted to eliminate the effects of such adjustments as defined in the Trust Deed. Total Distributable Income was HK\$467 million, after deducting General and Administrative Expenses, Finance Costs and Taxation.

#### Distribution

The Manager's policy is to distribute to unitholders 100% of The Link REIT's Total Distributable Income for the financial period ended 31 March 2006, which amounted to HK\$467 million. The distribution per unit is HK\$0.2181 in respect of the period from 25 November 2005 to 31 March 2006, representing an annualised distribution yield of 6.09% based on the final offer price of HK\$10.30.

The register of unitholders will be closed from 17 August 2006 to 23 August 2006, both days inclusive. The distribution to unitholders will be effected on 30 August 2006.

N.B. As indicated in the Offering Circular, the forecasted distribution was HK\$0.1983 per unit, representing an annualised distribution yield of 5.53% based on the final offer price of HK\$10.30 per unit, or 5.83% based on the discounted Hong Kong public offer price of HK\$9.78 per unit.

### Balance Sheet Highlights

#### Investment Properties

Pursuant to the Property Agreement with the Hong Kong Housing Authority in respect of the acquisition of the retail and carpark facilities, upon completion, The Link, as beneficial owner and by virtue of the Property Agreement, is legally entitled to and will be in a position to operate the acquired properties as if it was the legal and beneficial owner.

#### Property Valuation

As at the period end date, The Link REIT's property portfolio has undergone a revaluation on a market value basis and recorded a revaluation gain of HK\$1,949 million as compared with the valuation as at 30 September 2005. CB Richard Ellis Limited ("CBRE"), an independent firm of professional valuers, have primarily used two methodologies, the discounted cash flow analysis and the income capitalisation approach, supported by the direct comparison method, in arriving at the market valuation for each individual property in the portfolio.

The movements of fair values are tabulated below:

	<b>Retail properties</b> <i>HK\$'M</i>	Carparks HK\$'M	<b>Total</b> <i>HK\$'M</i>
At beginning of the financial period	_	_	
Acquisition of retail & carpark facilities	27,257	6,545	33,802
Additions	20	1	21
Change in fair values	1,821	128	1,949
At end of financial period	29,098	6,674	35,772
% change	+6.8%	+2.0%	+5.8%

#### Financial Structure

The total proceeds from the listing amounting to HK\$21,634 million and a debt financing of HK\$12,169 million formed the total consideration of HK\$33,803 million for the acquisition of the retail and carpark facilities from the Hong Kong Housing Authority. As at the period end date, The Link REIT had a loan facility of HK\$12,500 million, of which HK\$12,169 million was drawn down on the listing date. The facility is a bridging loan with a one-year term, repayable on or before 27 November 2006. The remaining undrawn portion of HK\$331 million represents a revolving credit facility for the financing of discretionary capital expenditure that The Link REIT may incur in relation to major renovations, improvement works and other value-enhancing strategic initiatives.

#### Credit Ratings

In June 2006, The Link REIT has been assigned with the following credit ratings by two credit rating agencies:

Standard and Poor's	" <b>A</b> " rating with a <b>Stable</b> outlook
Moody's Investor Services	" <b>A3</b> " rating with a <b>Stable</b> outlook

#### Loan to Asset Ratio

The total borrowings of The Link REIT represented 30% of the total gross asset value of The Link REIT at the period end date, after a valuation exercise conducted by CBRE for the properties portfolio, the result of which has been reflected in the valuation report and audited accounts.

#### Gross Liabilities and Net Assets

As at 31 March 2006, gross liabilities (excluding net assets attributable to unitholders) accounted for HK\$16,976 million, or 42% of total gross asset value.

As at 31 March 2006, net assets attributable to unitholders were HK\$23,715 million, or HK\$11.09 per unit.

#### Cash Position

As at the period end date, The Link REIT had cash balances and bank deposits totalling HK\$767 million with maturities well planned to satisfy its financial commitments and working capital requirements. The Manager has adopted a principal preservation approach in cash management to ensure flexibility to meet the operational needs of The Link REIT.

#### **Re-financing**

The Manager is considering various financing options available to refinance the bridging loan facility of the HK\$12,500 million put in place at the time of the Global Offering. A suitable combination of financing alternatives will be utilised based on The Link's specific circumstances, and the pricing, terms and maturity profile offered. This will facilitate the implementation and on-going monitoring of risk management policies and treasury operations.

#### Unit Activity

#### Units in Issue

Upon listing on 25 November 2005, a total of 2,137,454,000 units were issued. During the period under review, the units have been actively traded. The closing price as at 31 March 2006 was HK\$16.80, representing a premium of 63% over the subscription price of HK\$10.30.

The closing price also reflected a premium of 51% on the net asset value of HK\$11.09 per unit.



# Portfolio Highlights





### Three Completed Asset Enhancement Projects

1	2		
1			
3	4		5
6		7	

#### Tsz Wan Shan Shopping Centre

- 1. Part of the atrium has been converted into a new food & beverage area, offering additional dining choices for shoppers.
- 2. We have brought in a variety of trades, including a family entertainment centre for the whole family to enjoy.
- 3. Washroom facilities were upgraded as part of our efforts to offer a clean and pleasant shopping environment.
- 4. We encourage innovative and open shop fronts.
- New tenants in this shopping zone offer more choices and fun for shoppers. Many popular retailers made their debut appearance with The Link in this mall.
- 6. A new signage system has been introduced.
- 7. Lighting has been upgraded to enhance the shopping environment.











#### Lung Cheung Mall

- 1. The former under-utilised zone has been converted into new retail space, providing additional lettable area.
- 2. Contemporary specialty food outlets have been introduced, enriching the trade mix of the centre.
- The colourful lightbox decoration in the atrium has become a popular meeting point for shoppers.
- This newly renovated drop-off point in the new shopping zone allows tourists to wait for their buses in air conditioned comfort.
- Mr Paul Cheng, Chairman visits the newly completed retail space with Mr Ball Wong, Director (Project and Planning).

1

2

3 4 5





Management Discussion and Analysis

### Portfolio Highlights



#### Hau Tak Shopping Centre

- 1 & 3. Modern decor has been created to improve the shopping environment.
- 2. The atrium's ceiling has been made more energy efficient by taking advantage of natural light.
- New glass balustrade gives excellent visibility to shoppers.
- 5. Better utilisation of space with a tailormade layout for a new desert shop.







Five More Asset Enhancement Projects Planned







#### Stanley Plaza

Enhancements will include new facade treatment, modernisation of the covered walkway and a new intercepting lobby for the carpark and shopping arcade. The proposed works will improve the centre's overall appearance and image and attract more patrons.

#### Lok Fu

The planned enhancement will give the centre a modern appearance and an improved entrance. Minor enhancements to common areas will also take place with minimum impact on tenants' business.

#### Choi Ming

Lettable areas will be more efficiently used and the shopping areas will be enhanced.

#### Chung On

This shopping centre in Ma On Shan will undergo a number of improvements, including shop-front realignment and entrance relocation for a better internal layout and shopper circulation.

#### Tai Wo

Some of the retail areas will be converted into a new food & beverage zone. The interior finishing will also be upgraded gradually.

Management Discussion and Analysis

## Portfolio Highlights



# Our Major Centres Linked to

Shoppers Across the City Choi Yuen Tai Wo Tai Wo Shopping Centre · Linked to the KCR East Rail's Tai Wo Station Houses a variety of popular restaurants Chung On Wo Che Lek Yuen 📫 Che Kung Temple Sau Mau Ping Shopping Centre · Brings pride and joy to shoppers around Kwun Tong **Cheung Fat Tsz Wan Shan** · Winner of the Hong Kong Institute of Architects Urban Design Special Lung Cheung Mall Architectural Award in 2003 💶 Wong Tai Sin Temple Lok Fu Hau Tak Wong Tai Sin Sheung Tak Ho Man Tin Sau Mau Ping **Choi Ming** Plaza Kai Tin <mark> Lei Y</mark>u Mun Lei Yu Mun Fisherman Market Hong Kong Museum of Coastal Defence Hing Wah Siu Sai Wan Lei Yue Mun Plaza Stanley Market Convenient for our neighbours in Yau Tong and Lei Yue Maritime Stanley Plaza Mun Offers a wide variety of shopping and dining choices
Linked to Yau Tong MTR Station Museum MTR KCR East Rail Ma On Shan Rail LRT KCR West Rail • Major centres in The Link's portfolio

Major centres in The Link.
 Major attractions

Management Discussion and Analysis

### Portfolio Highlights





### Facility Improvements

- 1. A customer service ambassador is coached to use new facilities to serve our shoppers better.
- 2. Washroom facilities in many of our shopping centres have been upgraded, and are frequently checked by our staff.
- 3. We are progressively improving directional signage for the convenience of shoppers.
- 4. All enhancements are carefully planned to ensure that shoppers' needs are met.5. The ramp and shopping walkway at Oi Man Shopping Centre has received a facelift to provide customers with a better shopping environment.
- 6. At Ka Fuk Shopping Centre, we have revamped the external finishes for a more pleasant appearance.





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### **Tenants Views**



Since The Link took over, the shopping centre has attracted more youngsters and students, expanding its customer base. As a result, shops have also introduced more trendy merchandise. We believe The Link will step up its efforts to attract more consumers and improve shopper traffic by organising more promotional activities in the shopping centre.

2% Fashion Boutique — Tsz Wan Shan Shopping Centre Mr Steve Lam, Shop Manager

> Hair Salon — Po Tat Shopping Centre Mr C.C. Cheung, Shop Operator

Besides improving the shopping centre's facilities, The Link has rented out a lot of retail space that was previously left vacant. In doing so, it has introduced a greater variety of trades and created a more dynamic business environment.





I am very satisfied with the way The Link manages the shopping centre. Under The Link, the shopping centre is kept clean and tidy, and the management team is keen to listen and quickly respond to tenants' views. The Link's shopping centres are as well-managed as

other centres in Hong Kong.

Par Wong Lane - Sau Mau Ping Shopping Centre Mr Andrew Lee, Managing Director

Facilities at the fresh market have been upgraded. Security and cleanliness have improved. I hope to maintain constant dialogue with The Link and work as a partner with them.

> A Market Stall at Lok Fu Fresh Market Ms L.H. Tsang, Stall Operator



# Portfolio Summary

#### **Portfolio Overview**

Our 10 largest properties generated around 22% of gross revenue						
Retail and Carpark Operations (by estate)	Rental income from Retail Operations HK\$M	Gross receipts from Carpark Operations HK\$'M	Total Revenue HK\$'M	Revenues (%)	Cumulative % of Revenues (%)	
Top 10 Properties						
Lok Fu	48	4	52	3.8	3.8	
Tin Chung (Chung Fu Shipping Ctr)	34	3	37	2.7	6.5	
Tsz Lok (Tsz Wan Shan SĆ)	27	6	33	2.5	9.0	
Sau Mau Ping	33	0	33	2.4	11.4	
Sheung Tak	25	5	30	2.2	13.6	
Kai Tin	23	2	25	1.9	15.5	
Upper Wong Tai Sin (Lung Cheung Mall)	22	2	24	1.8	17.3	
Tin Chak	21	1	22	1.6	18.9	
Hau Tak II	19	4	23	1.7	20.6	
Lower Wong Tai Sin II (WTS SC)	18	4	22	1.6	22.2	
11-40	387	77	464	34.3	56.5	
41-85	283	85	368	27.2	83.7	
86-180	109	112	221	16.3	100.0	
Total	1,049	305	1,354	100.0	100.0	

#### Retail Overview — Diverse Tenancy Base



#### Lease Expiry Profile




# **Tenant and Lease Profile**

Our biggest tenants (in terms of monthly base rent) of the Retail Facilities account for 32.2% of the total monthly base rent.

# Top 10 Tenants of the Retail Facilities

Tenant	Trade Type
The Dairy Farm Co. Ltd. 🏾 🥌 🧰 mannings 🖉 🐺	Supermarket, health and beauty, convenience store
A.S.Watson Group (HK) Ltd.	Supermarket, personal care, wine cellar
McDonald's Restaurants (HK) Ltd.	Food & beverage operator
Maxim's Caterers Ltd.	Food & beverage operator
Goldrise Investment Ltd.	Single operator market
Café De Coral Holdings Ltd.	Food & beverage operator
Wang On Majorluck Ltd.	Single operator market
China Resources Vanguard (Hong Kong) Company Ltd.	Supermarket, personal care
Circle K Convenience Stores	Convenience store
Fairwood Fast Food Ltd.	Food & beverage operator

	No. of outlets	IFA (sq.m)	% of total IFA	% of leased IFA	% of total monthly base rent
Top 10 Tenants	499	196,353	20.4%	22.4%	32.2%
Other Tenants	8,479	681,250	70.6%	77.6%	67.8%
Leased Tenants Vacancy	8,978 1,992	877,603 86,827	91.0% 9.0%	100.0% N.A.	100.0% 0.0%
Overall	10,970	964,430	100.0%	N.A.	100.0%

# **Carpark Facilities Overview**

- Largest carpark facilities portfolio held by a single owner in Hong Kong
- Around 80,000 carpark spaces approx. 13% of Hong Kong's total supply
- 149 carpark facilities integrated with retail facilities and 29 standalone carpark facilities



# Service to the Community



- 1. The Link's team spirit and care to the community are demonstrated by our staff's enthusiastic participation in community events organised by our volunteer team.
- Mr Victor So (first from right, upper row), Chief Executive Officer, attends the Harbour Business Forum's "My Harbour" Design Competition award ceremony. The company provided publicity support for the competition.
- 3. The Link provides rent-free access to non-profit organisations to host charitable activities. At the "Care for the Elderly" charity ticket promotion event, senior citizens put on an African drum performance to encourage community support.
- The Link supports community and civic organisations in their education activities for our neighbourhoods, such as the "Healthy Exercise for All Campaign 2005".



 Mr Victor So (right) presents a symbolic HK\$1 million cheque to The Community Chest.



Our shopping centres are community hubs, places where families gather and neighbours greet each other. In many ways, our centres are an extension of people's homes. As a vital part of the neighbourhoods we serve, The Link is committed to being a good corporate citizen.

The Link's staff volunteer team has made holiday visits to senior citizens, bringing them festive joy with songs, games and seasonal gifts. Leveraging on the positioning of our shopping malls as the centre of our neighbourhood communities, The Link has co-organised community events with our social service partners to raise funds for charity.

We take advantage of the large size of our portfolio to give organisations the power to reach a large portion of the public. We have extended rent-free access for many communitybuilding and civic education activities, including health education fairs, charity sales, art and cultural activities, public school performances and environmental awareness campaigns.

In enhancing and making optimum use of our assets, we aim not only to create a better business environment, but to create more usable and attractive public spaces for the enjoyment of our neighbours. We have upgraded and provided facilities including a garden on a carpark rooftop, children's playgrounds and sports venues.

The Link prides itself on being a focal point of many of Hong Kong's communities and on being a good neighbour through participation in and support of neighbourhood activities. This investment in time and resources benefits our community, our employees and ultimately our unitholders.

# Corporate Governance Report

With the objectives of maintaining high standards of corporate governance, the Manager is committed to certain policies and procedures to ensure that The Link REIT is well-managed and operates in a transparent manner. Set out below is a summary of the key components of the corporate governance policies that have been adopted by the Manager and The Link REIT.

### Authorisation Structure

The Link REIT is a collective investment scheme in the form of a unit trust authorised by the Securities and Futures Commission ("SFC") under section 104 of the Securities and Futures Ordinance (Cap.571) ("SFO") and regulated by the provisions of the Code on Real Estate Investment Trusts (the "REIT Code"). The Manager is licensed by the SFC under section 116 of the SFO to conduct the regulated activity of asset management. Mr SO Hing Woh Victor, an Executive Director and Chief Executive Officer and Mr HO Kam Por Simon, the Compliance Manager, are the Responsible Officers of the Manager pursuant to the requirements of section 125 of the SFO and Rule 5.4 of the REIT Code.

HSBC Institutional Trust Services (Asia) Limited is the Trustee of The Link REIT. The Trustee is registered as a trust company under section 77 of the Trustee Ordinance and is qualified to act as a trustee for collective investment schemes under the SFO and the REIT Code.

# Roles of the Trustee and the Manager

As The Link REIT has been structured with an internal manager, the Trustee is the owner of all the shares of the Manager, which are held in trust for the benefit of unitholders. However, the Trustee and the Manager are functionally independent of each other. The Trustee is responsible under the Trust Deed for the safe custody of the assets of The Link REIT on behalf of unitholders. The Manager's role under the Trust Deed is to manage The Link REIT in accordance with the Trust Deed and, in particular, to ensure that The Link REIT's assets are professionally managed in the sole interests of the unitholders.

# Board of Directors of the Manager and its Roles

With the aim of creating a board structure that is both effective and balanced, the size of the Board has been set to provide for a minimum of nine Directors and a maximum of 14 Directors. Pursuant to the Manager's corporate governance policy, at least half of the Directors are required to be Independent Non-executive Directors. At present, the Board comprises 12 members, nine of whom are Independent Non-executive Directors. Independent Non-executive Directors are appointed for an initial term of three years and one-third of them are subject to retirement at each annual general meeting of the Manager on rotation. Independent Non-executive Directors will be eligible for re-appointment up to a maximum period in office of six years. Two Non-executive Directors, Mr LIEW Mun Leong and Mr PUA Seck Guan, who were appointed pursuant to the Co-operation Agreement and its supplemental signed between the Manager and CapitaLand Limited on 27 August 2004 and 26 October 2005 respectively and the Executive Director, Mr SO Hing Woh Victor, are not subject to the retirement by rotation.

The composition of the Board is determined on the following principles:

- the Chairman of the Board should be an Independent Non-executive Director;
- the Board should comprise Directors with a broad range of commercial experience, including expertise in funds management and the property industry; and
- at least one half of the Board should comprise Independent Non-executive Directors.

The composition will be reviewed regularly to ensure that the Board has the appropriate mix of expertise and experience.

The Board principally oversees the day-to-day management of the Manager's affairs and the conduct of its business and is responsible for the overall governance of the Manager. The Board function is largely separate from, and independent of, the executive management function. The Board leads and guides the Manager's corporate strategy and direction. It exercises the general powers within the limits defined by the Articles of Association, with a view to ensuring that management discharges its duties and is compensated appropriately, and that sound internal control policies and risk management systems are maintained. The Board also reviews major financial decisions and the performance of the Manager.

The roles of the key members of the Board are as follows:

• Chairman — an Independent Nonexecutive Director, responsible for the overall leadership of the Board and the Manager generally.

- Chief Executive Officer responsible for the day-to-day operations of the Manager and for supervising the Manager's management team to ensure that The Link REIT operates in accordance with its stated strategies, policies and regulations.
- Independent Non-executive Directors — responsible for governing the Manager through the Board.

The positions of Chairman and Chief Executive Officer are held by two different persons, namely, Mr CHENG Ming Fun Paul and Mr SO Hing Woh Victor, respectively, in order to maintain an effective segregation of duties.

A total of 10 full Board meetings were held during the relevant financial period with an average attendance rate of 80%.

The Board acknowledged its responsibility for preparing the accounts of The Link REIT.

Subject to the matters specially reserved to the Board, the Board has established various Board committees to assist it in the discharging of its responsibilities. Details of these committees are set out below:

### Audit Committee

The Audit Committee is comprised solely of Independent Non-executive Directors, namely, Dr FUNG Yuk Bun Patrick, Dr LEE Nai Shee Harry and Dr ZEMAN Allen. Dr. FUNG Yuk Bun Patrick is the Chairman. It reviews the completeness, accuracy, clarity and fairness of The Link REIT's financial statements and considers the scope, approach and nature of internal and external audit reviews. The Audit Committee is responsible to the Board for ensuring the quality and integrity of internal controls and the management of risk. It also recommends the appointment of external auditors, reviews their reports and guides management to take appropriate actions to remedy faults or deficiencies identified. The Audit Committee is also responsible for reviewing and monitoring connected party transactions.

The Audit Committee held a meeting on 22 June 2006 to consider and review the 2005/ 2006 financial results of The Link REIT as well as internal controls, risk assessment and compliance matters relating to The Link REIT. In particular, it reviewed connected party transactions during the Relevant Period (from the listing date on 25 November 2005 to 31 March 2006) and confirmed that such transactions were entered into in accordance with the REIT Code and the internal control system established by the Manager and are at arm's length on normal commercial terms. The attendance at that meeting was 100%.

### Finance and Investment Committee

The Finance and Investment Committee comprises six members, Independent Nonexecutive Directors namely Mr SUN Patrick, Mr ARNOLD Michael Ian, Mr CHAO Tse Hou Leslie; the other three members are Mr LIEW Mun Leong, a Non-executive Director, Mr SO Hing Woh Victor, an Executive Director and the Chief Executive Officer and Mr PANG Pui Yin Thomas, Director (Finance). Mr SUN Patrick is the Chairman. The committee is responsible for evaluating and making recommendations on proposed acquisitions and/or disposals of assets, reviewing budgets and making recommendations to the Board on all key items of expenditure and reviewing the quarterly financial performance, forecasts and annual financial plan of the Manager and The Link REIT. It also reviews and recommends changes to financial authorities, policies or procedures in areas such as accounting, tax, treasury,

dividend payout, investment appraisal, management and statutory reporting. The Finance and Investment Committee considered the budget for the 2006/2007 financial year and reviewed the financial performance with respect to the 2005/2006 financial year. A total of three meetings were held during the relevant financial period with an average attendance rate of 72%.

### Human Resources and Compensation Committee

The Human Resources and Compensation Committee comprises five members, Independent Non-executive Directors namely Mr ARNOLD Michael Ian, Mr SUN Patrick and Mr KO Kam Chuen Stanley; Mr LIEW Mun Leong, a Non-executive Director and Mr SO Hing Woh Victor, an Executive Director and the Chief Executive Officer. Mr ARNOLD Michael Ian is the Chairman. The Human Resources and Compensation Committee reviews and recommends the policies on remuneration, terms and conditions of employment of all staff and Directors other than the members of the committee, whose terms and conditions of employment and remuneration are considered by the Board. It also recommends the manpower deployment plan including the succession plan for management and the Board. The Human Resources and Compensation Committee held a meeting on 13 March 2006 to review the organisation structure, manpower plan for 2006/2007 and other related issues. The attendance at that meeting was 80%.

#### Nomination Committee

The Nomination Committee comprises five members, Independent Non-executive Directors namely Mr CHENG Ming Fun Paul, Mr ARNOLD Michael Ian, Mr LEE Nai Shee Harry and Mr CHOW Wing Kin Anthony; and Mr SO Hing Woh Victor, an Executive Director and the Chief Executive Officer. Mr CHENG Ming Fun Paul is the Chairman. The committee is responsible for reviewing the structure, size and composition of the Board and its committees on an ongoing basis and for nominating, a n d providing recommendations on, the appointment and reappointment of Directors. The Nomination Committee is also responsible for proposing Directors for removal from the Board. If a member of the Nomination Committee is subject to re-appointment or removal, then such Director will abstain from participating in such discussions.

#### **Disclosure Committee**

The Disclosure Committee comprises five members, Independent Non-executive Directors namely Mr CHENG Ming Fun Paul, Mr CHOW Wing Kin Anthony; Mr PUA Seck Guan, a Non-executive Director, Mr SO Hing Woh Victor, an Executive Director and the Chief Executive Officer, and Mr PANG Pui Yin Thomas, Director (Finance). Mr CHENG Ming Fun Paul is the Chairman. The Disclosure Committee is responsible for reviewing information for disclosure to unitholders such as annual reports, semiannual reports and circulars, and the dissemination of information to the public such as press releases and public announcements, and ensuring their accuracy, clarity, completeness and currency. It is also responsible for reviewing periodic and current reports, proxy statements and statutory filings with regulatory bodies. The Disclosure Committee held a meeting on 26 June 2006 to review and consider the accuracy and completeness of the annual report of The Link REIT for the financial year ended 31 March 2006 and to ensure compliance with applicable legal and regulatory requirements. The attendance at that meeting was 80%.

# Review of Internal Controls and Assessment of Business Risk

The Board has reviewed the financial performance of The Link REIT against an approved budget and outlined the budget for the coming year. A high level risk assessment has been conducted to identify the key risk factors. An internal audit plan has been developed to review and monitor the on-going effectiveness of risk control. The Board has also accepted the compliance report examined and endorsed by the Audit Committee.

### General Meetings

The Link REIT will in each year hold a general meeting as its annual general meeting in addition to any other meetings in that year. The Trustee and the Manager may at any time convene a meeting of unitholders. The Manager will also convene a meeting if requested in writing by not less than two unitholders registered as together holding not less than 10% of the issued and outstanding units. Not less than 21 days' notice of every general meeting will be given to unitholders and the notice shall specify the place, day and hour of the meeting and the proposed resolutions for consideration at such meeting. Two or more unitholders present in person or by proxy registered as holding together not less than 10% of the units for the time being in issue and outstanding shall form a quorum for the transaction of business, except for the purpose of passing a special resolution. The quorum for passing a special resolution shall be two or more unitholders present in person or by proxy registered as holding together not less than 25% of the units in issue and outstanding.

Unitholders shall be prohibited from voting their own units at, or being counted in the quorum for, a meeting at which they have a material interest in the business to be conducted and that interest is different from the interests of other unitholders.

At any meeting, a resolution put to the meeting shall be decided on a poll and the result of the poll shall be deemed to be the resolution of the meeting.

The first annual general meeting of The Link REIT will be held on 23 August 2006.

# Matters to be Decided by Unitholders by Special Resolution

Pursuant to the Trust Deed, decisions with respect to certain matters require specific prior approval of unitholders by way of special resolution. Such matters include:

- (a) disposal of any real estate properties forming part of the assets of The Link REIT within two years of acquisition of such properties;
- (b) disposal by the Trustee of all or any of the Manager's shares;
- (c) any increase in the maximum percentage rate or change to the structure of the Trustee's fees;
- (d) any modifications of the Trust Deed, save in certain circumstances specified in the Trust Deed; and
- (e) termination or merger of The Link REIT.

Under certain circumstances, unitholders may by special resolution remove the Trustee and/ or the Manager. Appointment and Removal of Directors

Directors may be nominated for appointment and/or removal by (i) the Board of Directors following a recommendation made by the Nomination Committee; or (ii) any unitholder in accordance with the terms of the Trust Deed. Upon receipt of a valid request from unitholders pursuant to the terms of the Trust Deed, the Manager, in its capacity as Manager of The Link REIT, must convene a meeting of unitholders for the purpose of seeking the approval of unitholders for any proposed appointment or removal of Directors by way of ordinary resolution. The quorum for such general meeting of unitholders to consider the appointment or removal of a Director as approved and recommended by the Nomination Committee is two or more unitholders present in person or by proxy registered as holding not less than 10 per cent of the units for the time being issued and outstanding whilst the quorum where the person has not been approved and recommended by the Nomination Committee is two or more unitholders present in person or by proxy registered as holding not less than 25 per cent of the units for the time being issued and outstanding. Unitholders have the right to remove an incumbent Director. A Director may also be removed from office if served with a notice of removal signed by all the other Directors. An outgoing Director must abstain from voting in respect of a resolution proposed at a Board meeting in respect of the appointment of his successor.

### Reporting and Transparency

The Link REIT will prepare its financial statements in accordance with the Hong Kong Financial Reporting Standards with a financial year end of 31 March and a financial half-year end of 30 September. In accordance with the REIT Code, the annual report and financial statements for The Link REIT will be published and sent to unitholders no later than four months following each financial year end and the interim results no later than two months following each financial half-year end.

As required by the REIT Code, the Manager will ensure that public announcements of material information and developments with respect to The Link REIT will be made on a timely basis in order to keep unitholders appraised of the position of The Link REIT.

### Issues of further units post-listing

Further issues of units of The Link REIT will need to comply with the pre-emption provisions contained in the REIT Code. Such provisions require that further issues of units be first offered on a pro rata pre-emptive basis to existing unitholders except that units may be issued (i) free of such pre-emption rights up to an aggregate maximum in any financial year of 20% of the number of units in issue at the end of the previous financial year; (ii) as consideration for the acquisition of additional real estate; and (iii) free of pre-emption rights in other circumstances provided that the approval of unitholders by way of an ordinary resolution is obtained. The Manager and The Link REIT will also observe the restrictions in the REIT Code which prevent issues of new units to connected persons unless specifically approved by unitholders.

The Link REIT has not issued any new unit during the Relevant Period.

#### Distribution and Payments

Pursuant to the Trust Deed, The Link REIT is required to ensure that the total amount distributed to unitholders as dividends will be no less than 90 per cent of its Total Distributable Income (as defined in the Trust Deed) for each financial year. However, the Manager's policy is to distribute to unitholders as dividends an amount equal to 100 per cent of The Link REIT's Total Distributable Income for each financial year.

The amount that will be distributed to unitholders as a dividend for the Relevant Period is HK\$0.2181 per unit.

# Interests In and Dealings In Securities of The Link REIT by the Directors and Senior Executives of the Manager

To monitor and supervise any dealings in the securities of The Link REIT by the Directors and senior executives of the Manager and their respective associates, the Manager has adopted a code governing dealings in the securities of The Link REIT by Directors and senior executives of the Manager which contains rules on dealings by the Directors and senior executives of the Manager, and their respective associated parties, equivalent to the Model Code for Securities Transactions by Directors of Listed Issuers contained in the Listing Rules. Pursuant to this code, Directors and senior executives of the Manager wishing to deal in the securities of The Link REIT must first have regard to provisions analogous to those set out in Parts XIII and XIV of the SFO with respect to insider dealing and market misconduct. In addition, there are occasions where Directors and senior executives of the Manager cannot deal in the securities of The Link REIT even though the requirements of the SFO, if it applied, would not be contravened.

Directors or senior executives of the Manager who are aware of or privy to: (i) any negotiations or agreements related to intended acquisitions or disposals which are significant transactions; (ii) or any price-sensitive information, must refrain from dealing in the securities of The Link REIT as soon as they become aware of them or privy to them until proper disclosure of the information, in accordance with the REIT Code and any applicable Listing Rules, is made. Directors or senior executives of the Manager who are privy to relevant negotiations or agreements or any price-sensitive information should caution those Directors and senior executives of the Manager who are not so privy that there may be unpublished price-sensitive information and that they must not deal in The Link REIT's securities for a similar period.

During the period commencing one month immediately preceding the earlier of the date of the Board meeting for the approval of The Link REIT's results for any period and the deadline for The Link REIT to publish an announcement of its results for any period as required under the REIT Code, and ending on the date of the results announcement, a Director and senior executive must not deal in the securities of The Link REIT unless the circumstances are exceptional and a written acknowledgement and approval has been obtained according to the procedures set out in the code adopted.

Effective from 16 February 2006, the Manager has, at the request of the SFC, amended the Trust Deed to adopt the disclosure of interests regime and the relevant provisions of Part XV of the SFO. Accordingly, the relevant provisions of Part XV of the SFO shall be deemed to apply to The Link REIT as if The Link REIT is a company with its shares listed on the Stock Exchange. Accordingly, any person who is interested (or has a short position of) in 5 per cent or more of the units of The Link REIT in issue will have a notifiable interest and a duty of disclosure in respect of any acquisition of, cessation of or changes in such interest or short position. The Manager is keeping a register for this purpose and the register is available for inspection by unitholders during business hours upon reasonable notice to the Manager.

The Directors have confirmed that they have complied with the required standard set out in the adopted code governing dealings in the securities of The Link REIT.

Upon the issuance of units of The Link REIT pursuant to its initial public offering in November 2005, the Manager repurchased the two founder units of The Link REIT at their issue price, for cancellation. The Manager has agreed not to repurchase any unit of The Link REIT unless permitted to do so by the relevant codes and guidelines issued by the SFC from time to time.

# Conflict of Interest

The Manager has instituted stringent internal procedures to monitor and deal with conflict of interest issues. In particular:

- directors are required to report and update changes of their other directorships periodically. A register of such directorships is also maintained;
- directors in general cannot vote on business in which they have an interest and cannot be counted in the quorum;
- unitholders cannot vote on business in which they have a material interest which is different from the interests of other unitholders and cannot be counted in the quorum;

- 4. the Manager is a dedicated manager to The Link REIT and does not manage any other real estate investment trusts; and
- 5. all connected party transactions will be managed in accordance with the procedures set out in the REIT Code, the compliance manual, the Memorandum and Articles of Association and other relevant policies and guidelines issued for and adopted by The Link REIT.

# Compliance

During the relevant reporting period covered by this annual report, the Manager and The Link REIT has complied with the provisions of the REIT Code, the SFO, the relevant sections of the Listing Rules, the Trust Deed and the requirements and procedures laid down in the compliance manual of the Manager for use in relation to the management of The Link REIT.

# Public Float

As far as the Manager is aware, more than 25% of the issued and outstanding units of The Link REIT were held in public hands as at 31 March 2006.

# Connected Party Transactions

Set out below is information in respect of the connected party transactions involving The Link REIT and its connected persons as defined in clause 8.1 of the REIT Code in respect of the Relevant Period:

# Connected Party Transactions - Income

The following table sets forth information on all the connected party transactions from which The Link REIT derived its income during the Relevant Period:

Name of	Relationship with	Nature of the	Rental & Charge	Rental Deposit as
Connected Person	The Link REIT	Transaction	Out Collection*	at 31 March 2006
			HK\$'M	HK\$'M
The Hongkong and Shanghai Banking Corporation Limited,	Trustee's connected	Tenancies of property of	4.4	0.3
its subsidiaries and associates	person	The Link REIT	I	

1 For shops and ATMs at various locations.

\* Amount excluding deposit.

# Connected Party Transactions - Expenses

The following table sets forth information on all the connected party transactions in respect of which The Link REIT incurred expenses during the Relevant Period:

Name of Connected Person	Relationship with The Link REIT	Nature of the Transaction	Expense Incurred HK\$'M
The Link Management Limited	The Manager	Management Fee	61.9
HSBC Institutional Trust Services (Asia) Limited	Trustee	Trustee Fee	0.9
CB Richard Ellis Limited	Principal Valuer	Valuation Fee	4.7
CapitaLand Limited	Strategic Partner	Strategic Partner Service Fee	1.3
HSBC Group*	Trustee's connected person	Loan Interest	200.9

\* HSBC Group means The Hongkong and Shanghai Banking Corporation Limited and its subsidiaries and, unless otherwise expressly stated herein, excludes the Trustee and its proprietary subsidiaries.

# Connected Party Transactions with the HSBC Group for Ordinary Course Banking Services

The Link REIT and its subsidiaries have engaged The Hongkong and Shanghai Banking Corporation Limited, the indirect holding company of the Trustee of The Link REIT, to provide ordinary course banking and financial services, namely, bank deposit and MPF arrangements for staff, during the Relevant Period.

The Hongkong and Shanghai Banking Corporation Limited and Hang Seng Bank Limited are the lenders to The Link Finance Limited, a Special Purpose Vehicle of The Link REIT, pursuant to a loan facility arranged for the acquisition of the property portfolio from the Hong Kong Housing Authority.

The Audit Committee has reviewed the general nature and types of such transactions and is satisfied that the general nature and types of transactions are of the type that are contemplated in the waiver granted by the SFC to The Link REIT and are of a type that would be entered into in the ordinary and usual course of business at arm's length on normal commercial terms and there are no material inconsistencies with the internal procedures of the Manager that should be drawn to the attention of unitholders.

There was no transaction entered into with The Wing Hang Bank Limited or associates of its group which are also connected persons being members of the relevant banking group as defined in the waiver granted by the SFC.

Name of Connected Person (Tenant)	Relationship with The Link REIT	Nature of the Transaction	Material Terms	Annual Income <sup>1</sup> HK\$'M
The Hongkong and Shanghai Banking Corporation Limited	Trustee's connected person	Tenancy for Shop No. 6 of of Homantin Plaza	Term of 6 years and expire on 31/12/200	
		Tenancy for Shop Nos. T036-T038 Lok Fu Shopping Centre	Term of 2 years and expire on 31/8/2007	2.2
Hang Seng Bank Limited	Trustee's connected person	Tenancy for Shop S31D of Lok Fu Shopping Centre	Term of 3 years and expire on 31/1/2007	1.6

# Connected Party Transactions — Lease Transactions under which the Annual Rent Exceeds HK\$1 million

1 The annual income stated herein refers to the rental income that would have been received for a 12-month period in accordance with the tenancy agreement.

# Confirmation by the Audit Committee

The Audit Committee confirms that it has reviewed the terms of all relevant connected party transactions including those connected party transactions with the HSBC Group and that it is satisfied that such transactions have been entered into:

- (a) at arm's length on normal commercial terms;
- (b) in the ordinary and usual course of business of The Link REIT;
- (c) are fair and reasonable; and
- (d) in the interests of the unitholders as a whole.

# Agreed-upon Procedures Performed by the Auditors in Relation to Certain Connected Party Transactions

Pursuant to the waiver from strict compliance with the approval and disclosure requirements under Chapter 8 of the REIT Code, the Manager has engaged the auditors of The Link REIT to perform certain fact finding procedures in respect of the connected party transactions on the leasing of properties and corporate finance transactions during the Relevant Period. The auditors have performed these procedures and reported their factual findings to the Audit Committee of the Manager.

# Confirmation by the Manager and the Trustee in respect of Corporate Finance Transactions with the HSBC Group

The Manager confirms that no corporate finance transaction (save and except for those disclosed hereinabove) was entered into with the HSBC Group during the Relevant Period.

The Manager (including all the Independent Non-executive Directors) confirms that:

- (a) based on the information provided, and representations made, by the Trustee, it is satisfied with the internal controls and compliance procedures of the Trustee, which demonstrate that the Trustee's operations are run independently of other banking and financial functions or operations of the HSBC Group;
- (b) the basis of the cap amount in relation to the corporate advisory transactions set out in waiver granted by the SFC to The Link REIT is fair and reasonable in light of The Link REIT's operations and unit holding structure, including the objectives and strategy of The Link REIT, the size, geographical and tenancy mix of its property portfolio and its management structure;
- (c) the scope and terms of the waivers applied for are fair and reasonable, and in the best interests of the unitholders; and
- (d) the Manager is not bound to enter into corporate finance transactions with the HSBC Group despite of the waivers granted.

# Holding of Connected Persons in the Units of The Link REIT

Upon making reasonable enquiry and according to information available to the Manager, the following persons, being connected persons (as defined under the REIT Code) of The Link REIT, held units of The Link REIT as at 31 March 2006:

Name	Number of Units	Percentage of Holdings
The Children's Investment Master Fund	392,279,500	18.35%
CapitaLand Limited	90,874,000	4.25%
HSBC Group	2,713,000	0.13%
The Wing Hang Bank Limited	100,000	0.00%

Notes:

- 1. The Children's Investment Master Fund is a connected person as it is a significant holder (as defined under the REIT Code).
- 2. CapitaLand Limited is a connected person as it is the Strategic Partner of the Manager and Mr LIEW Mun Leong, a director of CapitaLand Limited, is also a director of the Manager of The Link REIT.
- 3. HSBC Group is a connected person as HSBC Institutional Trust Services (Asia) Limited is the Trustee of The Link REIT.
- 4. The Wing Hang Bank Limited is a connected person as Dr FUNG Yuk Bun Patrick, Chairman of The Wing Hang Bank Limited, is a director of the Manager of The Link REIT.

So far as the Manager is aware there was no change in the number of units held by CapitaLand Limited during the period from the Listing Date (25 November 2005) to 31 March 2006. Units held by The Wing Hang Bank Limited were subscribed through the IPO of The Link REIT. Units held by the HSBC Group and The Children's Investment Master Fund were acquired after The Link REIT was listed on the Stock Exchange of Hong Kong.

# Continue with the Waivers Granted Without Unitholders' Approval

The Audit Committee has reviewed the terms of the connected party transaction waivers granted by the SFC upon the listing of The Link REIT and is satisfied that (on the basis of the terms of the waivers and the internal controls and procedures in place) it is fair and reasonable that the waivers be continued without unitholders' approval.

The full Board (including the Independent Non-executive Directors) also considers that it is fair and reasonable and in the best interests of the unitholders to continue with the waivers granted without unitholders' approval.

# Progress Report of the Title Transfer of the Properties

As a condition of a modification of Rules 4.2(k), 5.2(c) and 7.7 of the REIT Code (regarding property title requirements) granted to The Link REIT, the progress of the conveyance of the legal and beneficial title to the 180 properties acquired by The Link REIT from the Hong Kong Housing Authority is required to be reported in the annual report of The Link REIT. The results announcement of The Link REIT for the financial period ended 31 March 2006 dated 29 June 2006 also contains a progress report in this regard.

# 76 List 1 Properties Completed upon the Listing of The Link REIT on 25 November 2005

Upon the listing of The Link REIT on 25 November 2005, the legal and beneficial title to the following 76 List 1 Properties was transferred to The Link REIT:

1.	Retail and Carpark	26.	Kwong Yuen Shopping Centre	53.	Retail and carpark
	within Cheung On Estate	27.	Lei Cheng Uk Shopping Centre		within Tin Wang Court
2.	Cheung Wah Shopping Centre	28.	Lei Tung Commercial Centre	54.	Carpark within Tin Yau Court
3.	Retail and Carpark	29.	Leung King Shopping Centre	55.	Retail and Carpark
	within Ching Wah Court	30.	Retail and Carpark		within Tong Ming Court
4.	Carpark within Ching Wang Court		within Lok Nga Court	56.	Tsing Yi Commercial Complex
5.	Retail and Carpark	31.	Carpark within Lower Wong Tai Sin	57.	Tsui Ping North Shopping Circuit
	within Choi Ha Estate		(I) Estate	58.	Retail and Carpark
6.	Choi Ming Shopping Centre	32.	Retail and Carpark		within Tsui Wan Estate
7.	Carpark within Chuk Yuen		within Mei Chung Court	59.	Retail and Carpark within Tsz Oi Court
	(North) Estate	33.	Carpark within Ming Nga Court	60.	Retail and Carpark
8.	Fu Heng Shopping Centre	34.	Carpark within Ning Fung Court		within Tung Hei Court
9.	Carpark within Fung Lai Court	35.	Carpark within Pang Ching Court	61.	Retail and Carpark
10.	Fung Tak Shopping Centre	36.	Po Hei Court Commercial Centre		within Tung Tau Estate
11.	Retail and Carpark	37.	Po Lam Shopping Centre	62.	Wah Ming Shopping Centre
	within Fung Wah Estate	38.	Retail and Carpark	63.	Wan Tau Tong Shopping Centre
12.	Hin Keng Shopping Centre		within Po Nga Court	64.	Carpark within Wang Fuk Court
13.	Hing Tin Commercial Centre	39.	Carpark within Po Pui Court	65.	Retail and Carpark
14.	Hiu Lai Shopping Centre	40.	Carpark within San Wai Court		within Wo Ming Court
15.	Carpark within Hong Keung Court	41.	Shan King Commercial Centre	66.	Retail and Carpark
16.	Retail and Carpark	42.	Siu Hei Commercial Centre		within Yan Ming Court
	within Hong Pak Court	43.	Siu Lun Shopping Centre	67.	Retail and Carpark
17.	Retail and Carpark	44.	Retail and Carpark		within Yan Shing Court
	within Hong Shui Court		within Siu On Court	68.	Carpark within Yee Kok Court
18.	Retail and Carpark	45.	Retail and Carpark	69.	Carpark within Yee Nga Court
	within Hong Yat Court		within Tai Ping Estate	70.	Yin Lai Court Shopping Centre
19.	Carpark within Ka Tin Court	46.	Tai Wo Shopping Centre	71.	Retail and Carpark
20.	Carpark within Kam On Court	47.	Tak Tin Shopping Centre		within Ying Fuk Court
21.	Carpark within King Lai Court	48.	Chung Fu Shopping Centre	72.	Carpark within Ying Ming Court
22.	King Lam Shopping Centre	49.	Carpark within Tin King Estate	73.	Yiu On Shopping Centre
23.	Retail and Carpark	50.	Tin Ma Court	74.	Yu Chui Shopping Centre
	within Ko Chun Court		Commercial Centre	75.	Carpark within Yue On Court
24.	Kwai Hing Shopping Centre	51.	Tin Ping Shopping Centre	76.	Yung Shing Shopping Centre
25.	Carpark within Kwai Hong Court	52.	Tin Shing Shopping Centre		

# II. 24 List 1 Properties Completed after 25 November 2005

Between 25 November 2005 and 21 June 2006, the legal title to the following remaining 24 List 1 Properties (the beneficial title to which was transferred to The Link REIT upon the listing of The Link REIT on 25 November 2005) was transferred to The Link REIT:

No.	Property	Completion Date
1.	Butterfly Shopping Centre	21 June 2006
2.	Choi Yuen Shopping Centre	21 June 2006
3.	Chung On Shopping Centre	2 May 2006
4.	Fu Cheong Shopping Centre	18 May 2006
5.	Fu Shin Shopping Centre	28 February 2006
6.	Fu Tai Shopping Centre	11 February 2006
7.	Hau Tak (II) Shopping Centre	2 May 2006
8.	Heng On Commercial Centre	26 April 2006
9.	Ho Man Tin Plaza	2 May 2006
10.	Hoi Fu Shopping Centre	31 December 2005
11.	Kam Tai Shopping Centre	16 February 2006
12.	Kam Ying Court Shopping Centre	26 April 2006
13.	Kin Sang Shopping Centre	16 February 2006
14.	Kwong Tin Shopping Centre	2 May 2006
15.	Retail and Carpark within Nam Cheong Estate	31 December 2005
16.	Oi Man Shopping Centre	21 June 2006
17.	Oi Tung Shopping Centre	18 May 2006
18.	On Yam Shopping Centre	2 May 2006
19.	Sui Wo Court Commercial Centre	16 February 2006
20.	Tin Chak Shopping Centre	2 May 2006
21.	Tin Yiu Shopping Centre	2 May 2006
22.	Wah Kwai Shopping Centre	11 February 2006
23.	Carpark within Wah Lai Estate	18 May 2006
24.	Yau Mei & Ko Cheung (Lei Yue Mun Plaza)	31 December 2005

# III. 80 List 2 Properties

As disclosed in the "Material Contracts and other Documents and Information — Agreements relating to the Acquisition of the Properties — Property Agreement" section of the Offering Circular dated 14 November 2005, pursuant to the Property Agreement dated 19 November 2004 (as supplemented by a supplemental agreement dated 6 September 2005 and an addendum dated 3 November 2005) entered into between the Hong Kong Housing Authority and The Link Properties Limited, the beneficial title to all 80 List 2 Properties was transferred to The Link REIT upon the listing of The Link REIT on 25 November 2005.

Amongst the 80 List 2 Properties, the legal title to one List 2 Property, Cheung Fat Shopping Centre, was completed on 23 March 2006. As disclosed in the Offering Circular, the legal title to the following List 2 Properties will be transferred to The Link REIT in quarterly batches and it is expected that the process of the conveyance of the legal title to the remaining List 2 Properties will be completed by the middle of 2008:

1.	Cheung Fat Shopping Centre	27.	Lek Yuen Commercial Complex	55.	Sun Chui Shopping Centre
	(completed on 23 March 2006)	28.	Lok Fu Shopping Centre	56.	Sun Tin Wai Commercial Centre
2.	Retail and Carpark	29.	Lok Wah Commercial Centre	57.	Tai Hing Commercial Centre
	within Ap Lei Chau Estate	30.	Retail and Carpark	58.	Tai Wo Hau Commercial Centre
3.	Cheung Hang Shopping Centre		within Lok Wah (South) Estate	59.	Tai Yuen Commercial Centre
4.	Cheung Hong Commercial Centre	31.	Long Ping Commercial Centre	60.	Tin Shui Shopping Centre
5.	Retail and Carpark	32.	Wong Tai Sin Shopping Centre	61.	Tin Tsz Shopping Centre
	within Cheung Wang Court	33.	Lung Hang Commercial Centre	62.	Retail and Carpark
6.	Retail and Carpark	34.	Stanley Plaza		within Tin Wah Estate
	within Choi Fai Estate	35.	Mei Lam Commercial Centre	63.	Tin Wan Shopping Centre
7.	Choi Wan Commercial Complex	36.	Ming Tak Shopping Centre	64.	Retail and Carpark
8.	Chuk Yuen Shopping Centre	37.	On Ting Commercial Complex		within Tin Yat Estate
9.	Chun Shek Shopping Centre	38.	Ping Tin Shopping Centre	65.	Carpark within Tin Yuet Estate
10.	Fortune Shopping Centre	39.	Po Tat Shopping Centre	66.	Tsui Lam Shopping Centre
11.	Fu Tung Shopping Centre	40.	Po Tin Shopping Centre	67.	Carpark within Tsui Ping
12.	Hing Man Commercial Centre	41.	Sam Shing Commercial Centre		South Estate
13.	Hing Tung Shopping Centre	42.	Sau Mau Ping Shopping Centre	68.	Tsz Ching Shopping Centre (I) & (II)
14.	Hing Wah Shopping Centre	43.	Carpark within Sau Mau Ping (I) Estate	69.	Tsz Lok
15.	Retail and Carpark	44.	Retail and Carpark		(Tsz Wan Shan Shopping Centre)
	within Hung Hom Estate		within Sau Mau Ping (III) Estate	70.	Carpark within Tsz Man Estate
16.	Ka Fuk Shopping Centre	45.	Sha Kok Commercial Centre	71.	Un Chau Shopping Centre
17.	Kai Tin Shopping Centre	46.	Shek Lei Shopping Centre Phase I	72.	Carpark within Upper
18.	Kai Yip Commercial Centre	47.	Shek Lei Shopping Centre Phase II		Ngau Tau Kok Estate
19.	Carpark within Kin Ming Estate	48.	Shek Wai Kok Commercial Centre	73.	Lung Cheung Mall
20.	Retail and Carpark within Ko Yee Estate	49.	Shek Yam Shopping Centre	74.	Wah Sum Shopping Centre
21.	Kwai Fong Shopping Centre	50.	Sheung Tak Shopping Centre	75.	Wan Tsui Commercial Complex
22.	Kwai Shing East Shopping Centre	51.	Shun Lee Commercial Centre	76.	Wang Tau Hom (Wang Fai Centre)
23.	Kwong Fuk Commercial Centre	52.	Shun On Commercial Centre	77.	Wo Che Commercial Centre
24.	Lai Kok Shopping Centre	53.	Retail and Carpark	78.	Yat Tung Shopping Centre
25.	Carpark within Lai On Estate		within Shun Tin Estate	79.	Yau Oi Commercial Centre
26.	Lee On Shopping Centre	54.	Siu Sai Wan Shopping Centre	80.	Yiu Tung Shopping Centre

# Trustee's Report

We hereby confirm that, in our opinion, the Manager of The Link Real Estate Investment Trust has, in all material respects, managed The Link Real Estate Investment Trust in accordance with the provisions of the Trust Deed dated 6 September 2005, as amended by the First Supplemental Deed dated 4 November 2005, the Second Supplemental Deed dated 8 November 2005 and the Third Supplemental Deed dated 16 January 2006, for the period from 25 November 2005 to 31 March 2006.

### HSBC Institutional Trust Services (Asia) Limited

as the Trustee of The Link Real Estate Investment Trust

Hong Kong, 29 June 2006

# Auditors' Report

# PriceWATerhouseCoopers 🛛

羅兵咸永道會計師事務所

PricewaterhouseCoopers 22/F, Prince's Building Central, Hong Kong

### To the unitholders of

### The Link Real Estate Investment Trust ("The Link REIT")

(A Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong))

We have audited the financial statements of The Link Real Estate Investment Trust ("The Link REIT") and its subsidiaries (the "Group") on pages 56 to 89 which have been prepared in accordance with the relevant provisions of the Trust Deed dated 6 September 2005, as amended by the First Supplemental Deed dated 4 November 2005, the Second Supplemental Deed dated 8 November 2005 and the Third Supplemental Deed dated 16 January 2006 (the "Trust Deed"), the relevant disclosure requirements set out in Appendix C of the Code on Real Estate Investment Trusts established by the Securities and Futures Commission of Hong Kong (the "Code") and generally accepted accounting principles in Hong Kong.

### Respective responsibilities of the Manager and the Auditors

The Code requires the Manager of The Link REIT to prepare financial statements which give a true and fair view. In preparing financial statements which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently. In addition, the Code requires the financial statements of The Link REIT to contain the relevant disclosures set out in Appendix C of the Code.

It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

# Basis of opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Manager in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

# Opinion

In our opinion, the consolidated financial statements of the Group give a true and fair view of the disposition of the assets and liabilities as at 31 March 2006 and of the Group's results and cash flows for the financial period from 6 September 2005 (date of establishment) to 31 March 2006 in accordance with generally accepted accounting principles in Hong Kong and have been properly prepared in accordance with the relevant provisions of the Trust Deed and the relevant disclosure requirements set out in Appendix C of the Code.

**PricewaterhouseCoopers** Certified Public Accountants

Hong Kong, 29 June 2006

# Consolidated Income Statement

For the financial period from 6 September 2005 (date of establishment) to 31 March 2006 (operations since 25 November 2005, the listing date)

	Note	HK\$'M
Revenues	5	1,354
Property operating expenses	7	(541)
Net property income		813
Interest income		5
General and administrative expenses		(42)
Change in fair values of investment properties		1,949
Operating profit	8	2,725
Finance costs on bank borrowings	9	(201)
Profit before taxation and transactions with unitholders		2,524
Taxation	11	(443)
Profit for the period, before transactions with unitholders	12	2,081
Distributions to unitholders, paid (ii) (iii)		
Change in net assets attributable to unitholders		2,081

The above consolidated income statement should be read with the accompanying notes to these financial statements.

Notes:

- (i) Operations commenced on 25 November 2005, date of listing of The Link REIT (the "Trust") and acquisition of the retail and carpark operations.
- (ii) In accordance with the Trust Deed, The Link REIT is required to distribute to unitholders not less than 90% Distributable Income for each financial period. The Trust also has a limited life of 80 years from the date of establishment. Accordingly, the units contain contractual obligations to pay cash dividends and also upon termination of the trust, a share of all net cash proceeds derived from the sale or realisation of the assets of the Trust less any liabilities, in accordance with their proportionate interests in the Trust at the date of the termination of the Trust. The unitholders' funds are therefore classified as a financial liability rather than equity in accordance with HKAS 32: Financial Instruments: Disclosure and Presentation. Consistent with unitholders' funds being classified as a financial liability, the distributions to unitholders are part of finance costs which are recognised in the income statement.
- (iii) Distributable Income is determined in Note 13. The Distributions declared in respect of this financial period are set out in the Statement of Distributions, and will be paid out to unitholders on 30 August 2006.
- (iv) Earnings per unit, based upon profit after tax before transactions with unitholders and the average number of units in issue, is set out in Note 12.

# Consolidated Balance Sheet

As at 31 March 2006

	Note	HK\$'N
Non-current assets		
Goodwill	22	3,988
Investment properties	14	35,772
Property, plant and equipment	15	32
		39,792
Current assets		
Accounts and other receivables	16	122
Deposits and prepayments		10
Short term bank deposits	17	453
Cash and cash equivalents	17	314
		899
Total assets		40,69
Current liabilities		
Receipt in advance, accruals and other payables		332
Security deposits		288
Bank borrowings	18	12,169
		12,789
Net current liabilities		11,890
Total assets less current liabilities		27,902
Non-current liabilities, excluding net assets attributable to unitholders		
Deferred tax liabilities	19	4,187
Net assets attributable to unitholders	3(h)	23,71
Units in issue		2,137,454,000
Net asset value per unit		HK\$11.09

The above consolidated balance sheet should be read with the accompanying notes to these financial statements.

On behalf of the Board of Directors of The Link Management Limited, as the Manager

> CHENG Ming Fun Paul Chairman 29 June 2006

**SO Hing Woh Victor** *Chief Executive Officer* 29 June 2006

# Consolidated Statement of Changes in Net Assets Attributable to Unitholders

For the financial period from 6 September 2005 (date of establishment) to 31 March 2006

	Net asset value attributable to unitholders HK\$'M
Proceeds from issuance of units to unitholders upon initial public offering	21,634
Profit for the period, before transactions with unitholders	2,081
Balance carried forward	23,715

The above consolidated statement of changes in net assets attributable to unitholders should be read with the accompanying notes to these financial statements.

# Statement of Distributions

For the financial period from 6 September 2005 (date of establishment) to 31 March 2006 (operations since 25 November 2005, the listing date)

	Note	HK\$'M
Total Distributable Income	13	467
Distributable Amount for the period, to be paid to unitholders		467
As a percentage of Total Distributable Income		100%
Units in issue		2,137,454,000
Distribution per unit		21.81 HK cents

The above statement of distributions should be read with the accompanying notes to these financial statements.

Notes:

- (i) Pursuant to the Trust Deed, The Link REIT is required to ensure that the total amount distributed to unitholders as distributions for each financial year/period shall be no less than 90% of "Total Distributable Income", plus at its discretion, any other additional amount that the Manager determines is distributable. The Manager intends to distribute 100% of Total Distributable Income as the Distributable Amount for the financial period ended 31 March 2006. The distributions will be paid out to unitholders on 30 August 2006.
- (ii) Under the terms of the Trust Deed, the Total Distributable Income is the consolidated profit after tax attributable to unitholders adjusted to eliminate the effects of certain non-cash adjustments which have been recorded in the income statement for the relevant year/period. The adjustments to arrive at Total Distributable Income for this financial period are set out in Note 13.

# Consolidated Statement of Cash Flow

For the financial period from 6 September 2005 (date of establishment) to 31 March 2006 (operations since 25 November 2005, the listing date)

	Note	HK\$'M
Cash generated from operations	20	938
Interest expense paid on bank borrowings		(149)
Cash flows from operating activities		789
Investing activities		
Acquisition of retail and carpark operations	22	(33,798)
Additions to investment properties	14	(21)
Additions to property, plant and equipment	15	(9)
Interest income received		3
Increase in time deposits with original maturity over 3 months		(453)
Cash outflows in investing activities		(34,278)
Financing activities		
Proceeds from issuance of new units		21,634
Bank borrowings	18	12,169
Cash flows from financing activities		33,803
Net increase in cash and cash equivalents		314
Cash and cash equivalents at beginning of the financial period		_
Cash and cash equivalents at end of the financial period		314

The above consolidated statement of cash flow should be read with the accompanying notes to these financial statements.

# Notes to the Consolidated Financial Statements

## 1 Corporate information

The Link REIT is a real estate investment trust (the "Trust" or "The Link REIT") constituted by a trust deed ("Trust Deed") entered into on 6 September 2005 (as amended by the First Supplemental Deed dated 4 November 2005, the Second Supplemental Deed dated 8 November 2005 and the Third Supplemental Deed dated 16 January 2006) and is an authorised unit trust under section 104 of the Securities and Futures Ordinance ("SFO"). Upon completion of the initial public offering, The Link REIT was listed on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") on 25 November 2005 (the "Listing Date"). The proceeds of the initial public offering and the bank loan facility funded the acquisition of two subsidiaries from the Hong Kong Housing Authority ("HA") — The Link Management Limited (the "Manager") and The Link Holdings Limited. As a result, The Link REIT acquired the beneficial interests in the retail and carpark facilities and commenced its operations on 25 November 2005.

The principal activity of The Link REIT and its subsidiaries (the "Group") is the investment in retail and carpark operations ("RC Operations") in Hong Kong. The address of registered office of the Manager and the Trustee, HSBC Institutional Trust Services (Asia) Limited, is 18th Floor, 8 Queen's Road Central, Hong Kong, and 1 Queen's Road Central, Hong Kong, respectively.

# 2 Basis of preparation

The consolidated financial statements have been prepared in accordance with the Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), the requirements of the Trust Deed and the relevant disclosure requirements as set out in Appendix C of the Code on Real Estate Investment Trusts established by the Securities and Futures Commission of Hong Kong (the "Code").

The Group's functional and presentational currency is Hong Kong Dollars.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment properties, which are stated at fair values as explained in the principal accounting policies set out in note 3.

The preparation of the consolidated financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires the Manager to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in note 4.

# 2 Basis of preparation (Continued) Adoption of new/revised HKFRS

(a) Standards, interpretations and amendments to published standards that are not yet effective The following new standards, amendments and interpretations to existing standards, which have been published but are not yet effective, have not been adopted in these financial statements. These are mandatory for the Group's accounting periods beginning on or after 1 April 2006.

HKAS 19 (Amendment)	Employee Benefits. This amendment introduces the option of an
	alternative recognition approach for actuarial gains and losses. It may
	impose additional recognition requirements for multi-employer plans
	where insufficient information is available to apply defined benefit
	accounting. As the Group does not have defined benefit schemes, HKAS
	19 (Amendment) is not applicable.

- HKAS 21 (Amendment) Net Investment in a Foreign Operation. This amendment relates to the treatment of exchange differences arising on a monetary item that forms part of an entity's net investment in a foreign operation. As the Group does not have any foreign operations, this amendment is not applicable.
- HKAS 39 (Amendment) Cash Flow Hedge Accounting of Forecast Intragroup Transactions. The amendment allows the foreign currency risk of a highly probable forecast intragroup transaction to qualify as a hedged item in the consolidated financial statements provided that certain conditions are met. This amendment is not relevant as the Group does not have any intragroup transactions that would qualify as a hedged item in the consolidated financial statements for the period ended 31 March 2006.
- HKAS 39 (Amendment) The Fair Value Option. This amendment changes the definition of financial instruments classified at fair value through profit or loss and restricts the ability to designate financial instruments as part of this category. This amendment is not relevant as the Group does not have any instruments classified at fair value through the profit or loss account in the consolidated financial statements for the period ended 31 March 2006.

# 2 Basis of preparation (Continued) Adoption of new/revised HKFRS (Continued)

- (a) Standards, interpretations and amendments to published standards that are not yet effective (Continued)
  HKAS 39 and HKAS 4 (Amendment)
  Financial Guarantee Contracts. This amendment requires issued financial guarantees, other than those previously asserted by the entity to be insurance contracts, to be initially recognised at their fair value, and subsequently measured at the higher of (a) the unamortised balance of
  - subsequently measured at the higher of (a) the unamortised balance of the related fees received and deferred, and (b) the expenditure required to settle the commitment at the balance sheet date. The Manager does not believe this Amendment is relevant to the Group.
  - HKFRS 7 and Financial Instruments: Disclosures
    HKAS 1 (Amendment) Presentation of Financial Statements Capital Disclosures. HKFRS 7 introduces new disclosures to improve the information about financial instruments. It requires the disclosure of qualitative and quantitative information about exposures to risks arising from financial instruments, including specified minimum disclosures about credit risk, liquidity risk and market risk, including sensitivity analysis to market risk. The amendment to HKAS 1 introduces disclosures about the level of an entity's capital and how it manages capital. The Group will apply HKFRS 7 and the amendment to HKAS 1 for annual periods beginning on or after 1 April 2007.
  - HKFRS-Int 4 Determining Whether an Arrangement contains a Lease. This requires the determination of whether an arrangement is or contains a lease to be based on the substance of the arrangements. It requires an assessment of whether; (a) fulfilment of the arrangement is dependent on the use of a specific asset or assets; and (b) the arrangement conveys a right to use the asset or assets. The Manager is currently assessing the impact of HKFRS-Int 4 on the Group's operations.
  - HKFRS 1 and HKFRS 6First-time Adoption of Hong Kong Financial Reporting Standards and<br/>Exploration for and Evaluation of Mineral Resources. These<br/>amendments are not relevant to the Group's operations.

# 2 Basis of preparation (Continued)

Adoption of new/revised HKFRS (Continued)

(a)	Standards, interpretations and amendments to published standards that are not yet effectiv			
	(Continued)			
	HKFRS 6	Exploration for and Evaluation of Mineral Resources. HKFRS 6 is not		
		relevant to the Group's operations.		
	HKFRS-Int 5	Rights to Interests arising from Decommissioning, Restoration and		
		Environmental Rehabilitation Funds. These amendments are not relevant		
		to the Group's operations.		
	HK(IFRIC)-Int 6	Liabilities arising from Participating in a Specific Market — Waste		
		Electrical and Electronic Equipment. These amendments are not relevant		
		to the Group's operations.		
	HK(IFRIC)-Int 7	Applying the Restatement Approach under HKAS 29 Financial		
		Reporting in Hyperinflationary Economies. These amendments are not		
		relevant to the Group's operations.		

# (b) Other HKFRS changes that are not yet effective

In addition, the Group has not adopted the following amendments (which are not yet effective) as a consequence of amendments to the Hong Kong Companies (Amendment) Ordinance 2005. These amendments principally broaden the definition of a subsidiary under the Hong Kong Companies Ordinance.

HKAS 1 (Amendment)	Presentation of Financial Statements
HKAS 27 (Amendment)	Consolidated and Separate Financial Statements
HKFRS 3 (Amendment)	Business Combinations

The adoption of such standards or interpretations will not result in substantial changes to the Group accounting policies.

# 3 Principal accounting policies

The principal accounting policies adopted in the preparation of the consolidated financial statements are set out below:

## (a) Basis of consolidation

The consolidated financial statements incorporate the assets and liabilities of The Link REIT and all its subsidiaries as at 31 March 2006 and the results for the financial period then ended (herein referred to as the "Group").

Subsidiaries are those entities in which The Link REIT, directly or indirectly, controls the composition of the board of directors, controls more than half of the voting power or holds more than half of the issued share capital.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

Accounting policies of subsidiaries acquired have been changed where necessary to ensure consistency with the policies adopted by the Group.

# (b) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Consistent with the Group's internal financial reporting, business segment is determined as the primary segmental reporting format. Segment assets consist primarily of tangible assets and receivables and segment liabilities mainly comprise operating liabilities. No geographical segment information has been prepared as all the properties are located within Hong Kong for the current financial period.

### (c) Investment properties

A property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the Group, is classified as an investment property.

Investment property comprises land held under operating leases and buildings held under finance leases.

An investment property is measured initially at its cost, including related transaction costs.

After initial recognition, an investment property is carried at fair value, being the amount for which the asset can be exchanged between knowledgeable, willing parties in an arm's length transaction. The carrying value of the investment property is reviewed annually, and is independently valued by external valuers.

Changes in fair value of the investment property are recognised in the income statement.

Subsequent expenditure is added to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed in the income statement during the financial period in which they are incurred.

### (d) Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are expensed in the income statement during the financial period in which they are incurred.

Depreciation of property, plant and equipment is calculated using the straight-line method to allocate cost less accumulated impairment losses over the shorter of the estimated useful lives or their lease terms (if applicable), as follows:

Leasehold improvement	2 to 5 years
Equipment	3 to 5 years
Motor vehicles	5 years

The asset's residual value and useful life are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

### (e) Accounts receivable

Accounts receivable are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of accounts receivable is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the income statement.

### (f) Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

# (g) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is stated as a separate asset. Separately recognised goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is allocated to cash-generating units for the purpose of impairment testing.

#### (h) Unitholders' funds as a financial liability

In accordance with the Trust Deed, The Link REIT is required to distribute to unitholders not less than 90% of the Group's Distributable Income for each financial period. The Trust also has a limited life of 80 years from the date of establishment. Accordingly, the units contain contractual obligations to pay cash dividends and also upon termination of the trust, a share of all net cash proceeds derived from the sale or realisation of the assets of the Trust less any liabilities, in accordance with their proportionate interests in the Trust at the date of the termination of the Trust. The unitholders' funds are therefore classified as a financial liability rather than equity in accordance with HKAS 32: Financial Instruments: Disclosure and Presentation. It is shown on the balance sheet as the net assets attributable to unitholders. Distributions paid to unitholders are recognised in the income statement as part of finance costs.

### (i) Payables and provisions

#### (i) Payables

Payables represent liabilities for amounts owing by the Group at the period end which are unpaid.

#### (ii) Provisions

Provisions are recognised when there is a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of the amount can be made. Where a provision is expected to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

### (j) Operating leases

Leases where substantially all the risks and rewards of ownership of assets remain with the leasing company are accounted for as operating leases. Details of recognition of operating lease rental income are set out in note 3(k) (i) below.

### (k) Revenue recognition

### (i) Rental income from retail properties

Operating lease rental income is recognised on a straight-line basis over the terms of lease agreements or according to the terms of the lease agreements in respect of contingent rental income (representing income over and above base rent) such as turnover rent. Lease incentives provided, such as rent-free periods, are amortised on a straight-line basis and are recognised as a reduction of rental income over the respective term of the lease.

### (ii) Gross receipts from carparks

Gross receipts from carparks are recognised as revenue on an accrual basis.

#### (iii) Service fees and charges

Service fees and charges such as air-conditioning income arising from the provision of services are recognised when such services are rendered.

#### (iv) Interest income

Interest income is recognised on a time proportion basis using the effective interest method.

### (l) Expenditure

Expenditure, including property related outgoings and other expenses, are recognised on an accrual basis.

### (m) Employee benefits

Employee benefits such as wages, salaries and bonuses are recognised as an expense when the employee has rendered the service.

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the balance sheet date. Employee entitlements to sick leave and maternity leave are not recognised until the time of leave. Contributions to the Mandatory Provident Fund for employees are expensed as incurred.

# (n) Impairment of assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### (o) Deferred taxation

Deferred taxation is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, if the deferred taxation arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Deferred taxation is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred taxation is provided on temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary differences is controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

### (p) External borrowings

External borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

### (q) Financial risk factors

The Group's activities expose it to a variety of financial risks: price risk, credit risk, interest rate risk, liquidity risk and insurable risks. The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

## (i) Price risk

The Group is exposed to property price and market rental risk because investment properties are carried at fair value. Any change in fair values is recognised in the income statement.
### 3 Principal accounting policies (Continued)

### (q) Financial risk factors (Continued)

### (ii) Credit risk

The Group has no significant concentrations of credit risk. The carrying amount of accounts receivable included in the consolidated balance sheet represents the Group's maximum exposure to credit risk in relation to its financial assets. The Manager is of the opinion that credit risk of rental receivables are fully covered by the security deposits from corresponding tenants.

### (iii) Interest rate risk

The Group has no significant interest rate risk as the Group's bank borrowings are interest bearing at predetermined rates.

### (iv) Liquidity risk

The Group monitors and maintains a level of cash and cash equivalents deemed adequate by management to finance the Group's operations. In addition, the Group also monitors and observes the REIT Code issued by the Securities and Futures Commission of Hong Kong concerning the leverage limits.

#### (v) Insurable risks

Insurance policies of the Group are reviewed regularly by independent insurance advisors and include mainly property damage all risks, business interruption and public liability insurance.

### 4 Critical accounting estimates and judgements

The preparation of the consolidated financial statements in conformity with HKFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstance.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### 4 Critical accounting estimates and judgements (Continued)

The fair value of each investment property is individually determined at each balance sheet date by independent valuers based on a market value assessment, on an existing use basis. The valuers have relied on the discounted cash flow analysis and the capitalisation of income approach as their primary methods, supported by the direct comparison method. These methodologies are based upon estimates of future results and a set of assumptions specific to each property to reflect its tenancy and cashflow profile. The fair value of each investment property reflects, among other things, rental income from current leases and assumptions about rental income from future leases in the light of current market conditions. The fair value also reflects, on a similar basis, any cash outflows that could be expected in respect of the property.

The carrying amounts of trade and other receivables, security deposits and other payables are assumed to approximate their fair values. The fair value is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group.

### 5 Revenues

Revenues recognised during the period comprise:

	HK\$'M
Rental income from retail properties	968
Gross rental receipts from carparks	305
	1,273
Other revenues	
Air-conditioning service fees	80
Other property related income	1
	81
Total revenues	1,354

Lease arrangements with tenants provide for base monthly rental charges and recovery of certain outgoings. Additional rents based on business turnover ("contingent rents") apply to some leases.

Rental income included contingent rents of HK\$9 million.

# 6 Segment information

	Retail properties HK\$'M	Carparks HK\$'M	Head office <i>HK\$'M</i>	<b>Total</b> <i>HK\$'M</i>
Revenues	1,049	305		1,354
Segment results	660	153	(42)	771
Change in fair values of investment properties	1,821	128		1,949
Interest income				5
Finance costs on bank borrowings				(201
Profit before taxation and transactions with unitho	lders			2,524
Taxation				(443
Profit for the period, before transactions with unit	nolders		_	2,081
Capital expenditure	20	1	9	30
Depreciation		_	3	3
Segment assets	29,114	6,726	96	35,936
Goodwill				3,988
Short term bank deposits				453
Cash and cash equivalents				314
			_	40,691
Segment liabilities	509	19	92	620
Bank borrowings				12,169
Deferred tax liabilities				4,187
				16,976
Net assets attributable to unitholders				23,715

# 7 Property operating expenses

	HK\$'M
Property managers' fees, security and cleansing	238
Staff costs (Note 10)	31
Government rent and rates	39
Repairs and maintenance	83
Utilities	95
Promotion and marketing expenses	20
Other property operating expenses	35

# 8 Net profit before finance costs, taxation and transactions with unitholders

	HK\$'M
Net profit before finance costs, taxation and transactions with unitholders is stated	1
after charging:	
Staff costs (Note 10)	46
Depreciation of property, plant and equipment	3
Write-off of leasehold improvement	2
Strategic Partner fee	1
Trustee's remuneration	1
Valuation fee	5
Auditors' remuneration	3
Other legal and professional fees	4

# 9 Finance costs on bank borrowings

	HK\$'M
Interest expense on bank borrowings wholly repayable within one year (Note 18)	201

# 10 Staff costs

	HK\$'M
Wages and salaries	45
Contributions to Mandatory Provident Fund Scheme	1
	46

# (a) Staff costs can be further analysed as below:

	HK\$'M
Included under property operating expenses	31
Included under general and administration expenses	15
	46

### (b) Directors' emoluments

The remuneration of directors for the period ended 31 March 2006 are set out below:

	Base pay, allowance, retirement scheme contribution and other benefits (i)	Variable remuneration related to performance	Total for the period ended 31 March 2006
Name of Director	HK\$'000	HK\$'000	HK\$'000
Mr. CHENG Ming Fun Paul	104	_	104
Mr. SO Hing Woh Victor	1,907	_	1,907
Mr. NEOH Anthony Francis (ii)	53	_	53
Mr. ARNOLD Michael Ian	70	_	70
Mr. LEE Nai Shee Harry	70	_	70
Mr. SUN Patrick	70	_	70
Mr. ZEMAN Allan	70		70
Mr. FUNG Yuk Bun Patrick	70	_	70
Mr. KO Kam Chuen Stanley	70		70
Mr. CHAO Tse Hou Leslie	70		70
Mr. LIEW Mun Leong	_		_
Mr. PUA Seck Guan	_		_

### 10 Staff costs (Continued)

- (b) Directors' emoluments (Continued) Notes:
  - (i) Other benefits include leave pay, insurance premium and club membership fee.
  - (ii) Resigned on 1 March 2006.

### (c) Five highest paid individuals

The five individuals whose emoluments were the highest in the Group for the period include one director whose emoluments are reflected in the analysis presented above. The emoluments payable to the remaining four individuals during the period are as follows:

	HK\$'M
Basic salaries, other allowances and benefits in kind	3

The emoluments of the five individuals fell within the following bands:

Emoluments bands	
Nil — HK\$500,000	1
HK\$500,001 — HK\$1,000,000	3
HK\$1,500,001 — HK\$2,000,000	1

### 11 Taxation

Current taxation has not been provided as the Group has no estimated assessable profit for the period.

The amount of taxation charged to the consolidated income statement represents:

	HK\$'M
Current taxation	
Deferred taxation	443
	443

### 11 Taxation (Continued)

The differences between the Group's expected tax charge, using the Hong Kong profits tax rate, and the Group's taxation for the period were as follows:

	HK\$'M
Profit before taxation	2,524
Expected tax calculated at the Hong Kong profits tax rate of 17.5%	442
Tax effect of non-deductible expenses	2
Tax effect of non-taxable income	(1)
Taxation	443

12 Earnings per unit based upon profit after taxation before transactions with unitholders The earnings per unit, based upon profit before transactions with unitholders for the period from 6 September 2005 (date of establishment) to 31 March 2006, is HK\$0.97. For the period from 6 September 2005 to the Listing Date, The Link REIT had not commenced its operations and no unit was in issue until 25 November 2005.

Diluted earnings per unit is not presented as there is no dilutive instrument throughout the period from 6 September 2005 to 31 March 2006.

Profit for the period, before transactions with unitholders	HK\$2,081 million
Number of units outstanding at the end of the period	2,137,454,000
Earnings per unit based on profit after taxation, before transactions with unitholders	HK\$0.97

### 13 Distributions

	HK\$'M
Profit after taxation for the period from 6 September 2005	
(date of establishment) to 31 March 2006, attributable to unitholders	2,081
Adjustments:	
Change in fair values of investment properties	(1,949)
Deferred taxation on change in fair values	341
Other non-cash income	(6)
Total Distributable Income for the period from 6 September 2005	
(date of establishment) to 31 March 2006	467
Distributable Amount for the period, to be paid to unitholders	467
As a percentage of Total Distributable Income	100%
Distribution per unit	21.81 HK cents

## 14 Investment properties

### (a) Details of the movements of investment properties are as follows:

	Retail		
	properties	Carparks	Total
	HK\$'M	HK\$'M	HK\$M
At beginning of the financial period			
Acquisition of RC Operations (Note 22)	27,257	6,545	33,802
Additions	20	1	21
Change in fair values	1,821	128	1,949
At end of the financial period	29,098	6,674	35,772

### (b) Government leases

The properties included as investment properties on the balance sheet comprise properties where the Group has legal title under government leases for a fixed number of years (with renewal rights in one case), and other properties where the granting of the government leases and legal title is in progress. The government lease profile of these properties with Government Leases granted range from 37 to 51 years.

### 14 Investment properties (Continued)

### (b) Government leases (Continued)

By virtue of the Property Agreement with the HA in respect of the acquisition of the retail and carpark operations, the Group as the beneficial owner, is legally entitled to operate all these properties as if it was the legal and beneficial owner.

### (c) Fair values

The investment properties were revalued on a market value basis as at 31 March 2006, by CB Richard Ellis Limited ("CBRE"), an independent firm of professional qualified valuers.

To arrive at the market valuations of the investment properties, CBRE valued each property individually at market value as of 31 March 2006, on assessments using a number of valuation methodologies, as further set out in note 4. In arriving at the market values, CBRE has assumed, inter alia, that legal titles to the properties are in place as of the property valuation date, notwithstanding that legal titles to certain of the properties have not been granted as of the balance sheet date.

## (d) **REIT Code restrictions**

In accordance with the REIT Code, the Group is prohibited from disposing of its properties for at least two years from the time such properties are acquired, unless the unitholders have passed a special resolution consenting to the proposed disposal.

	Leasehold	Motor		
	improvement	vehicles	Equipment	Total
	HK\$'M	HK\$'M	HK\$'M	HK\$'M
At beginning of the financial period				
Acquisition of RC Operations (Note 22)	) 3	2	23	28
Additions	4		5	9
Write-off	(2)			(2)
Depreciation charge for the period	(1)		(2)	(3)
Closing net book amount	4	2	26	32
At 31 March 2006				
Cost	5	2	28	35
Accumulated depreciation	(1)		(2)	(3)
Net book value	4	2	26	32

### 15 Property, plant and equipment

## 16 Accounts and other receivables

	HK\$'M
Accounts receivable <i>(i)</i>	66
Amount due from the Hong Kong	
Housing Authority (HA), net (ii)	37
Other receivables	19

(i) Receivables are denominated in Hong Kong dollars and the carrying amounts of these rental receivables approximate their fair values.

A majority of the Group's rental income is received in cash and there is no specific credit terms given to the tenants. The accounts receivable are generally fully covered by the rental deposits from corresponding tenants.

	HK\$'M
0 — 30 days	64
31 — 90 days	2
	66

Monthly rental in respect of retail properties are payable in advance by tenants in accordance with the leasing agreements while monthly gross receipts from carparks are received from the carpark operators in arrear.

(ii) The net amount due from the HA can be further analysed as follows:

	HK\$'M
Improvement project expenditures receivable (a)	48
Other receivables (b)	39
Payables (c)	(50)
	37

(a) The HA had carried out a number of improvement projects prior to the divestment of the RC Operations to The Link REIT. Certain of these expenditures were billed by the suppliers post divestment and were paid by The Link REIT on behalf of the HA. The amounts are included as receivables from the HA at the balance sheet date.

### 16 Accounts and other receivables (Continued) (ii) (Continued)

- (b) Prior to the divestment, the HA had received certain advance rents and tenancy deposits on The Link REIT's behalf. The total amount is approximately HK\$31 million and is included as receivable from the HA. In addition, pursuant to the sale and purchase agreement in respect of the divestment of the RC Operations, any amounts determined to be due upon finalisation of the completion statement ("apportionment ledger") shall be agreed by both parties within a specified period after the divestment. An amount of HK\$8 million in respect of the apportionment ledger is also included as receivable from the HA.
- (c) The HA and The Link REIT have entered into a service level agreement pursuant to which the HA continues to provide The Link REIT with certain operational support after the divestment of the RC Operations. The service level agreement is intended to be a transitional arrangement and will be completely phased out as and when the relevant supporting services are assumed by the Manager and are no longer required to be provided by the HA. At 31 March 2006, the outstanding amount payable to the HA comprises the property service providers' fees to be reimbursed to the HA under the service level agreement.
- (d) The amounts receivable and payable are unsecured, interest free and repayable on demand.

## 17 Cash and cash equivalents and short-term deposits

HK\$'M
2
9
303
314
453
767

Short-term bank deposits at the balance sheet date mature approximately 66 days from the end of the financial period. The effective interest rate at the balance sheet date is 4.07% per annum.

### 18 Bank borrowings

Current	
Unsecured one year bridging loan facility	12,169

HK\$'M

A fixed rate bank loan facility of HK\$12.5 billion with a maturity of 1 year was entered into on 4 November 2005. The loan facility granted to The Link Finance Limited, a subsidiary of the Group, is jointly and severally guaranteed by The Link Holdings Limited and The Link Properties Limited, also subsidiaries of the Group. The Trustee also executed a separate guarantee in favour of the banks providing the facility in relation to the obligations of The Link Finance Limited. The maximum amount guaranteed by the Trustee would be limited to the extent of the Deposited Property, defined as the value of all the gross assets of The Link REIT. An initial drawdown of HK\$12,169 million was made on the listing date to fund the acquisition of the retail and carpark operations.

The effective interest rate of the bank borrowings at the balance sheet date was 4.74%. The carrying amounts of the borrowings approximate their fair values.

The undrawn portion of the facility amounted to HK\$331 million as at 31 March 2006.

### 19 Deferred tax liabilities

Deferred taxation is calculated in full on temporary differences under the liability method using a principal taxation rate of 17.5%.

Analysis of net deferred tax liabilities:

	HK\$'M
Deferred tax assets	(173)
Deferred tax liabilities	4,360
	4,187

# 19 Deferred tax liabilities (Continued)

20

The movements in deferred tax assets and liabilities during the period were as follows:

	Temporary differences	Tax	
		losses	Total HK\$'M
	HK\$'M	HK\$'M	
Balance at beginning of the financial period	—		—
Acquisition of RC Operations (Note 22)	3,744		3,744
Recognised in the income statement:			
Increase in fair values	341		341
Capital allowance claimed	275		275
Tax losses recognised		(173)	(173)
			443
Balance at end of the financial period	4,360	(173)	4,187
Notes to the cash flow statement Net cash inflow generated from operations			HK\$'M
Profit before taxation and transactions with unitholder	s		2,524
			-
Depreciation expenses			3
			3 2
Write-off of leasehold improvement			2
Write-off of leasehold improvement Interest income			2
Write-off of leasehold improvement Interest income Finance costs on bank borrowings			2 (5) 201
Write-off of leasehold improvement Interest income Finance costs on bank borrowings Change in fair values of investment properties	l prepayment		2 (5) 201 (1,949)
Depreciation expenses Write-off of leasehold improvement Interest income Finance costs on bank borrowings Change in fair values of investment properties Increase in accounts and other receivables, deposits and Increase in receipts in advance, accruals and other paya	1 1 /		2 (5)

Net cash inflow generated from operations

938

### 21 Units in issue

	The Link REIT
Units created, at initial public offering	2,137,454,000
Units at end of the financial period	2,137,454,000

The Trust issued 1,403,465,000 units to institutional investors and 733,989,000 units to retail investors on 25 November 2005 at HK\$10.30 and HK\$9.78 per unit respectively upon initial public offering. The total proceeds from the public offering is HK\$21,634 million and issuance costs in connection with the units are borne by the HA.

Traded market value of the units as of 31 March 2006 was HK\$16.80 per unit. Based on 2,137,454,000 units, market capitalisation was HK\$35,909 million.

### 22 Business combination

On 25 November 2005, The Link REIT acquired the retail and carpark operations from the HA. The purchase consideration payable to the HA for the retail and carpark operations was an amount equal to the proceeds from the public offering and the approximately HK\$12.2 billion drawn down from the bank loan facility.

The acquired retail and carpark operations contributed revenues of HK\$1,354 million and a net profit after tax of HK\$2,090 million for the financial period, out of the revenues and net profit after taxation of the Group, amounting HK\$1,354 million and HK\$2,081 million respectively, since their acquisition date.

Details of net assets acquired and goodwill are as follows:

	HK\$'M
Purchase consideration:	
— Unsecured borrowings drawn at listing date	12,169
— Fair value of units issued	21,634
Total purchase consideration	33,803
Net assets acquired — shown as below	(29,815)
Goodwill	3,988

## 22 Business combination (Continued)

The fair values and the carrying amounts of assets and liabilities arising from the acquisition are as follows:

	Fair value and
	carrying amount
	HK\$'M
Property, plant and equipment (Note 15)	28
Investment properties (Note 14) (Note)	33,802
Cash and cash equivalents	5
Security deposits	(259)
Other net current liabilities	(17)
Deferred tax liabilities (Note 19)	(3,744)
Net assets acquired	29,815
Goodwill	3,988
	33,803
Purchase consideration settled in cash	33,803
Cash and cash equivalents in subsidiary acquired	(5)
Cash outflow on acquisition	33,798

Note:

The investment properties were revalued at 30 September 2005 by CB Richard Ellis Limited, independent professional qualified valuers. This approximates the fair values of the investment properties at the acquisition date.

### 23 Commitments

### (i) Capital commitments

	HK\$'M
mprovement projects to existing investment properties	
Authorised but not contracted for	84
Contracted but not provided for	116

### 23 Commitments (Continued)

### (ii) Operating lease commitments

At 31 March 2006, the analysis of the Group's aggregate future minimum lease rental payables under non-cancellable leases is as follows:

	HK\$'M
Within 1 year	4
After 1 year, but within 5 years	2

24 Connected party transactions and significant related party transactions and balances The table set forth below summarised the names of the connected parties, as defined in the REIT Code, and nature of relationship with The Link REIT as at 31 March 2006:

Connected party	Relationship with the Group
HSBC Institutional Trust Services (Asia) Limited (the "Trust	tee") * The Trustee of The Link REIT
The Hongkong and Shanghai Banking Corporation Limited and its associates (the "HSBC Group") *	Related parties of the Trustee
CapitaLand Limited (the "Strategic Partner") *	The Strategic Partner of The Link REIT
CB Richard Ellis Limited (the "Principal Valuer")	The Principal Valuer of The Link REIT
The Children's Investment Master Fund	A significant unitholder of The Link REIT
The Wing Hang Bank Limited	Common director

\* These connected parties are also considered as the related parties of the Group, transactions and balances carried out with these related parties are disclosed in notes (a) and (b) below.

# 24 Connected party transactions and significant related party transactions and balances (Continued)

### (a) Transactions with connected parties/related parties

The following transactions were carried out with connected parties/related parties:

HK
(1)
(1)
(5)
(201)
4
5

#### Notes:

- (i) All connected party transactions were carried out in accordance with the terms of the relevant agreement governing the transactions.
- (ii) The Trustee is entitled to receive an annual trustee fee (calculated and paid monthly) at a rate of 0.008% per annum of the latest property value as determined in the latest annual valuation report of an independent property valuer recommended by the Manager and appointed by the Trustee for and on behalf of The Link REIT from time to time, subject to a minimum of HK\$150,000 per month. Such annual trustee fee shall begin to accrue from the date of the authorisation of The Link REIT by the SFC under section 104 of the SFO and, in respect of any broken period, shall be paid on a pro-rated basis.
- (iii) The Strategic Partner is entitled to receive a base fee equal to the costs and expenses reasonably incurred by the Strategic Partner in the performance of its duties and obligations under the Co-operation Agreement from the Listing Date until the termination of its appointment under the Co-operation Agreement. Such base amount is subject to a limit. The limit for the base amount for the financial period ended 31 March 2006 was US\$0.5 million.
- (iv) The transactions with HSBC Group were in accordance with market rates.
- (v) Pursuant to a bank borrowing agreement, the Trustee executed a guarantee in favour of the banks providing the facility in relation to the obligations of the Group. Details are set out in note 18.

TTTC/ )] /

# 24 Connected party transactions and significant related party transactions and balances (Continued)

### (b) Balances with related parties

The following balances were carried out with related parties:

	HK\$'M
Bank borrowings from the HSBC Group (Note 18)	12,169
Short term deposits and savings placed with HSBC Group	746
Net interest payable to the HSBC Group	50
Strategic Partner fee payable to CapitaLand Limited (Note)	1

Note:

The balances are unsecured, interest-free and repayable on demand.

### 25 Future minimum rental receivables

As at 31 March 2006, the Group had future minimum rental income receivable under non-cancellable leases as follows:

	HK\$'M
Within one year	1,517
Between two and five years	1,336
Later than five years	22
	2,875

Most of the operating leases are on fixed terms and for terms of 3 years.

### 26 Comparatives

There are no comparative figures as this is the first set of consolidated financial statements prepared for the Group since the date of its establishment.

# 27 Subsidiaries

The Group held the following wholly owned subsidiaries as at 31 March 2006:

Name	Place of establishment and kind of legal entity	Principal activities and place of operations	Particulars of issued share capital	Interest held
Directly held:				
The Link Holdings Limited	Cayman Island, limited liability company	Investment holding company in Hong Kong	US\$1	100%
The Link Management Limited	Hong Kong, limited liability company	Asset management company in Hong Kong	HK\$5,000,001	100%
Indirectly held:				
The Link Properties Limited	Cayman Island, limited liability company	Property holding company in Hong Kong	US\$1	100%
The Link Finance Limited	Hong Kong, limited liability company	Financing company in Hong Kong	HK\$1	100%

# 28 Approval of the financial statements

The consolidated financial statements were authorised for issue by the Manager and the Trustee on 29 June 2006.

# Performance Table

As at 31 March 2006

Total net assets value	HK\$23,715 million
Net asset value per unit	HK\$11.09
The highest premium of the traded price to net asset value $(i)$	HK\$6.96
Net yield per unit (ii)	5.79%
Number of units in issue	2,137,454,000

Note:

- (i) The highest premium is calculated based on the highest traded price of HK\$18.05 on the Hong Kong Stock Exchange during the period from 25 November 2005 (being The Link REIT's listing date) to 31 March 2006. The lowest traded price during the period was HK\$11.10 which is higher than the net asset value as at 31 March 2006 (subscription price of the units was HK\$10.30 as at 25 November 2005), accordingly, no discount of the traded price to net asset value is presented.
- (ii) Net yield per unit is calculated based on profit after tax before transactions with unitholders per unit for the period from 6 September 2005 to 31 March 2006 over the traded price of HK\$16.80 as at 31 March 2006.

# Valuation Report

### VALUATION & ADVISORY SERVICES



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地產代理(公司)牌照號碼 Estate Agent's Licence No: C-004065

1 June 2006

The Board of Directors The Link Management Limited (for itself as manager of The Link Real Estate Investment Trust ("The Link REIT") and for and on behalf of The Link REIT) 18/F, 8 Queen's Road Central HONG KONG

Trustee HSBC Institutional Trust Services (Asia) Limited Level 30 HSBC Main Building 1 Queen's Road Central HONG KONG

Dear Sirs,

### THE LINK REIT — Annual Valuation as at 31 March 2006

### Instructions

We refer to your instructions requesting valuation advice in respect of The Link REIT portfolio. We have specifically been instructed to provide our opinion of the Market Value (as defined below) of the remaining leasehold interest in the properties within the portfolio as at 31 March 2006 subject to all existing and proposed leases/tenancy agreements and occupancy arrangements.



We have prepared comprehensive formal valuation reports in accordance with the requirements of the Letter of Instruction; the SFC REIT Code and the Hong Kong Institute of Surveyors ("HKIS") Valuation Standards on Properties and the following international definition of Market Value, namely:

"Market Value is the estimated amount for which an asset should exchange on the date of valuation between a willing buyer and a willing seller in an arm's length transaction, after proper marketing, wherein the parties had each acted knowledgeably, prudently and without compulsion".

Market Value is also defined on the following basis:

"the price at which the property might reasonably be expected to be sold at the date of the valuation assuming:

- i. a willing, but not anxious, buyer and seller;
- ii. a reasonable period within which to negotiate the sale, having regard to the nature and situation of the property and the state of the market for property of the same kind;
- iii. that the property will be reasonably exposed to the market;
- iv. that no account is taken of the value or other advantage or benefit, additional to market value, to the buyer incidental to ownership of the property being valued;
- v. that the seller has sufficient resources to allow a reasonable period for the exposure of the property for sale; and
- vi. that the seller has sufficient resources to negotiate an agreement for the sale of the property."

In adopting this definition of value, we are of the opinion that it is consistent with the international definition of Market Value as advocated by the Royal Institution of Chartered Surveyors ("RICS") and the HKIS.

### Reliance on This Letter

For the purposes of the annual portfolio valuation as at 31 March 2006, we have prepared this letter which summarises our reports and outlines key factors which we have considered in arriving at our opinion of value. This letter alone does not contain the comprehensive data and support information included in our reports. For further information to that contained herein, reference should be made to the reports, copies of which are held by the Manager of The Link REIT.



CB Richard Ellis has provided the Trustee with a comprehensive valuation report for each of the Properties. The valuations and market information are not guarantees or predictions and must be read in conjunction with the following:

- Each Report is approximately 80 to 100 pages in length and the conclusions as to the estimated values are based upon the factual information set forth in the respective Reports. Whilst CB Richard Ellis has endeavoured to assure the accuracy of the factual information, it has not independently verified all information provided by The Link Management Limited ("LML") (primarily copies of leases and financial information with respect to the Properties as well as various reports by independent consultants engaged by LML) or the government of Hong Kong (primarily statistical information relating to market conditions and demographics). The Reports contain detailed information which may be required by investors in order to fully understand the complexity of the methodology and the many variables involved.
- The methodologies used by CB Richard Ellis in valuing the Properties, namely Discounted Cash Flow Analysis, Capitalisation Approach and Direct Comparison are based upon estimates of future results and are not predictions. These valuation methodologies are briefly summarised in the Valuation Rationale section of this letter. Each methodology begins with a set of assumptions as to income and expenses of the Properties and future economic conditions in the local market. The income and expense figures are mathematically extended with adjustments for estimated changes in economic conditions. The resultant value is considered the best practice estimate, but is not to be construed as a prediction or guarantee and is fully dependent upon the accuracy of the assumptions as to income, expenses and market conditions. The basic assumptions utilised for each Property are summarised in Valuation Rationale section of this letter.
- The Reports were undertaken based upon information available as at 31 March 2006. CB Richard Ellis accepts no responsibility for subsequent changes in information as to income, expenses or market conditions.

### Summary — The Link REIT Portfolio

The Link REIT portfolio comprises a diverse range of previously publicly owned retail and car parking facilities within Hong Kong. These properties were originally developed by the Hong Kong Housing Authority ("HKHA") to service the needs of the estates and local catchments across Hong Kong Island, Kowloon and the New Territories. The tenancy mix within these publicly owned facilities is predominantly locally based and includes supermarkets, large Chinese restaurants, fast-food operators and local convenience and service based outlets.

In total, the portfolio includes 180 properties containing a combined Internal Floor Area ("IFA") of circa 1,000,000 square metres and providing circa 80,000 car parking spaces. The variety of property types within the portfolio is extensive, ranging from smaller car parking facilities and retail shops to substantial district shopping centres offering higher order comparison based retailing.



Since IPO, the Link Management Limited has been embarking on asset enhancement projects with the aim to enhance the value of the assets. Through re-ordering of existing shop layout, extension/re-alignment of shop fronts and creation of new retail spaces, improvement of lighting, signage and other general facilities, the retail value of the properties have improved. Re-partitioning of the 5th and 6th floors in Tsz Wan Shan Shopping Centre and conversion of a vacant workshop area into retail space in Lung Cheung Mall are two cases in point. As a private sector shopping operator running on purely commercial principles, the management has introduced changes in leasing and property management, including:

- Bringing in new retail brands to enrich the varieties available to the shoppers. Some of the brands such as Baleno, U-right, Dr. Kong and Starbucks are new to shopping centres that serve the public housing residences;
- More flexible leasing strategies to attract new tenants;
- Wider adoption of turnover rent in new tenancies to further strengthen the partnership spirit between landlord and tenants;
- More focus on customer services, and marketing and promotion to improve the shoppers' shopping experience; and
- More emphasis on cost control and efficiency improvement.

### Valuation Rationale

In order to assess the market value of the diverse range of properties included in The Link REIT portfolio, we have considered a broad cross-section of recent retail and carpark sales evidence throughout Hong Kong. The local evidence considered provides an indication of market demand for these investments and helps to establish appropriate market parameters on which our assessment of value has been based. We have additionally had regard to recent market activity involving REIT purchasers in international markets in order to establish the fundamental investment criteria utilised by REIT vehicles.

Having regard to the return driven focus of REIT vehicles, the valuation methodology adopted in assessing the market value of the underlying property assets needs to reflect both the investment criteria and reporting requirements of REIT vehicles. As such, we have relied upon discounted cashflow analysis and a capitalisation approach as our primary valuation methods, supported by the direct comparison method. Although retail investments in Hong Kong are typically valued using a direct comparison approach, this method of valuation has inherent limitations in quantitatively reflecting various property specific characteristics including:

• Quality of existing tenant covenants;



- Lease expiry profile;
- Vacancy rate and leasing potential;
- Passing rents in comparison to market;
- Redevelopment potential; and
- Potential for turnover and rental growth.

All of these factors are particularly important to REIT vehicles as they directly impact on the cash flow and growth potential associated with the property (and hence the return to investors in the REIT). In relation to the direct comparison approach, these dynamic factors must all be reflected in a single variable, namely the value rate per square metre.

In contrast, both discounted cash flow analysis and the capitalisation approach can accurately reflect these property specific items by utilising individual assumptions which have been verified by market evidence. The ability to adopt specific assumptions to reflect the tenancy and cash flow profile in both these valuation methods is considered to be particularly relevant for REIT based purchasers where delivering returns to investors is of paramount importance.

A brief summary of each of these valuation methods is provided as follows:

### **Discounted Cash Flow Analysis**

We have carried out a discounted cash flow analysis over a 10-year investment horizon in which we have assumed that the Property is sold at the commencement of the eleventh year of the cash flow. This form of analysis allows an investor or owner to make an assessment of the long term return that is likely to be derived from a property with a combination of both rental and capital growth over an assumed investment horizon. In undertaking this analysis, a wide range of assumptions are made including a target or pre-selected internal rate of return, rental growth, sale price of the property at the end of the investment horizon, costs associated with the initial purchase of the property and also its disposal at the end of the investment period.

The cash flow analysis, which comprises annual income streams, is based upon the following assumptions:

- We have estimated that inflation will grow at rates between 2.20% and 2.65% per annum during next 10 years, reflecting an average growth rate over the forecast cash flow period of 2.49% per annum.
- Rental growth patterns for each individual tenancies and carpark operations reflect the rent review provisions of each lease, including staggered rental increase where applicable. We have assumed that upon expiry of the tenancies and carpark operations, typically new three-year leases will be granted on the basis of a market rent with no annual increases.



- Other income such as advertising and promotions, casual and sundry income have been forecast to increase annually in accordance with income growth.
- We have forecast total outgoings and outgoings recoveries to increase in accordance with inflation, and in addition, we have deducted rates and government rent, both of which increase annually in accordance with the income growth forecast adopted within our calculations.
- An annual vacancy and bad debts allowance has been provided over various properties within the portfolio. These allowances have been calculated as a proportion of gross income (excluding car parking income) and have been deducted throughout the term of the cash flow. These allowances range reflect the anticipated long term trading position and the likely ongoing level of vacancy within each property.
- An allowance for owner's non-recoverable expenditure calculated initially at 1.0% of gross retail income and forecast to increase in line with inflation is deducted throughout the cash flow.
- Immediate capital expenditure as forecast by the management has been deducted during the first year of the cashflow, together with the ongoing forecast capital expenditure.
- A letting up allowance calculated as three months gross rent together with an incentive allowance of 0.5 month gross rent has been provided on expiry of existing leases. An assumed renewal probability of between 80% and 85% has been included within our letting up calculations for existing leases. A letting up allowance of 12 months gross rent has been provisioned over existing vacancies.
- The property is assumed sold at the end of year 10 at a price based upon the forecast year 11 income, and on the terminal capitalisation rate for the remaining property lease term. Our selected terminal capitalisation rate, used to estimate the terminal sale price, takes into consideration perceived market conditions in the future, estimated tenancy and cashflow profile and the overall physical condition of the building in 10 year's time. The adopted terminal capitalisation rate additionally has regard to the duration of the remaining tenure of the property at the end of the cash flow period.
- Acquisition costs and disposal costs have been deducted, equating to 4% and 0.875% respectively.
- The analysis proceeds on a before tax basis, and whilst we have not qualified any potential taxation benefits associated with the properties, we are of the view that these are issues which a prospective purchaser would reflect in its consideration.
- The analysis is based on the assumption of a cash purchase. No allowance for interest and other funding costs have been made.



• We have discounted the income at each year of the cashflow on a midpoint basis which assumes an income of six months in arrears and six months in advance.

We have investigated the current market requirements for an investment return over a 10-year period from retail and car parking properties. We hold regular discussions with investors active in the market, both as purchasers and owners of shopping centres. From this evidence, we conclude that market expectations for the portfolio are currently in the order of 8.25% to 9.25%, which we have applied within our calculations. The overall portfolio internal rate of return is in the order of 8.82%.

We note that the prevailing Hong Kong 10-year Exchange Fund Notes ("EFN") as at 31 March 2006 is 4.57%, indicating a risk premium of between 3.68% and 4.68%. Based on our analysis of comparable sales within the international REIT market, this slightly higher premium reflects the nature of the portfolio and the inherent investment risks associated with the South-East Asia region and the current status of the prevailing bond rate and capital market in Hong Kong.

### **Capitalisation Approach**

We have also utilised a capitalisation approach in which the net income on a fully leased basis has been estimated having regard to the current passing rental income and potential future income from existing vacancies. Other income relating to advertising and promotion, casual leasing, sundry items and car parking revenue has additionally been incorporated within our calculations. From this figure, we have deducted outgoings expenditure, rates, government rent, management fees and an ongoing vacancy allowance to reflect possible future vacancies and bad debts. We have additionally incorporated an ongoing other non-recoverable expenditure allowance within our calculations.

The adopted fully leased net income is capitalised over the remaining tenure of the property from the valuation date at appropriate investment yields in order to produce a core capital value. We have applied individual yield to the retail and carpark components of the property to reflect the perceived higher levels of risk associated with the carpark operations. The yields adopted within our calculations generally range from 5.0% to 8.5% for the retail components and from 7.5% to 8.5% for the carpark components. The adopted yields reflect the nature, location and tenancy profile of the various properties together with current market investment criteria, as evidenced by the market evidence considered. Thereafter, appropriate capital adjustments relating to letting up costs associated with existing vacancies, rental reversion adjustments and capital expenditure requirements have been included.

#### **Direct Comparison Approach**

As a supporting method of valuation, we have utilised a direct comparison approach to ensure that the overall value rates (per square metre of IFA and per car parking space) indicated by our DCF and capitalisation approach calculations are within market parameters in the context of the sales evidence considered.



# Schedule of Values

No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capita Yield	lisation Value <i>(HK\$)</i>	DCF A IRR	unalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	Ana Initial Yield	lysis Target 10-yr IRR
1.	Lok Fu Shopping Kowloon North	Centre 38,596.1	753	91.40M	5.16%	1,753.6M	8.25%	1,708.2M	1,730.9M	5.28%	8.25%
	Brief Description:	an adjoinin (Carpark I Phase I and parking sp restaurants	ng 4-storey No. 3) bui d Phase II paces prov s (Genki S	v carpark bu ilding (Phas property we ided at the Sushi, Baltic	uilding (C se II Cen ere compl 4 carpar c Curry),	Carpark No. tre) and a 2 leted in 198 ks. Tenant Baleno, Jo	1), a 6-st 2-storey c 33 and 19 55 within 9 Luck H	orey with arpark bu 91 respect the prope ouse Rest	) retail building basement level ilding (Phase V ively. There are rty include W aurant-Functio luding 33 vaca	retail an 7, Lok Fu a total c ellcome, n Hall 8	d carpark 1 Estate). of 753 car specialty
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	nat the H ances, pr	KHA will a cemiums, re	assign to t estrictions	he Link F and outg	se and Deed of EIT a proper l oings of an on	egal title	which is
2.	Chung Fu Shoppi Tin Shui Wai	ng Centre 21,301.3	1,177	70.68M	6.13%	1,087.6M	8.50%	1,093.1M	1,090.4M	6.48%	8.50%
	Brief Description:	by a footb located on Phase 1 an parking sp street car p the proper	ridge on t the groun nd Phase aces provio parking are rty includ ialty resta	he first floo nd and first 2 were com ded on the t cas located a e Wellcome	or. In add floors re apleted in third to e at the nor e, Kingdo	dition, the spectively on 1999 and ighth floors thern fringo om Restaur	property of the anc 2004 re within P e and sout ant Co I	also inclue illary facil spectively hase 1 of t th-eastern td, Maxin	y retail buildin des a kindergar ities block of 7 . There are a t the property an fringe of the sin n's Chinese Ro r specialty tena	ten and Fin Chur otal of d two co te. Tenar estaurant	a nursery ng Court. 1,177 car vered on- tts within c, Park'N
	Title Details:	years com	mencing fi		ary 1999.	Encumbra			vernment Leas include Deed		
3.	Sau Mau Ping Sho Kowloon East	opping Cen 15,006.5	tre 611	73.80M	6.12%	1,109.7M	8.75%	1,047.6M	1,078.7M	6.84%	8.75%
	Brief Description:	are a total addition, parking sp Restaurant	of 203 ca there is a baces and s, Sau Mau	ar parking s 8-storey ar a retail at g	spaces pro ncillary fa ground lo tet, Pricer	ovided on acilities bu evel. Tenar ite, McDor	the first a ilding wh its within	ind second ich was c the prop	y was complete d floor of the r ompleted in 19 erty include W ircle-K, Aji Ich	etail bui 999 with Vellcome	lding. In 408 car , Hoover
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	nat the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link F and outg	se and Deed of EIT a proper l oings of an on	egal title	which is
4.	Tsz Lok (Tsz War Kowloon North	n Shan Shop 18,749.5	ping Cent 940	tre) 59.43M	5.79%	1,089.1M	8.50%	1,062.9M	1,076.0M	5.52%	8.50%
	Brief Description:	carpark bu building w total of 94 Carpark P Shop, Fun Sighted Lt	ilding (Ca vith ancilla 0 car parl hase 1, Ca 1g Tak La 1d (Single	rpark Phase ary facilities sing spaces arpark Phas u Chiu Cho	1), a 3-s s (Carpar provided e 2 and 6 ow Seafo (arket), E	torey carpa k Phase 3). on the seco Carpark Ph od Restaurs Baleno, Ma	rk buildin The pro ond floor ase 3. Te ant, Well	ig (Carpar perty was of the 8-s nants with come, Go	torey carpark b k Phase 2) and completed in torey retail bui hin the proper lden Diamond alker, Sa Sa, N	a 3-store 1997. Th Ilding, ar ty includ Restaura	y carpark here are a nd within e Park'N ant, Well
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	nat the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link F and outg	se and Deed of EIT a proper l oings of an on	egal title	which is



No	Property Name		Car Park	Net Passing	Capitalisa	tion	DCE	Inalysis	ASSESSMENT as at 31 March 2006	An: Initial	lysis Target
110.	Property Name District	IFA (sqm)	No.	Net Passing Income HK\$pa	Yield	Value (HK\$)	IRR	Value (HK\$)	as at 51 March 2006 Value <i>(HK\$)</i>	Yield	Target 10-yr IRR
5.	Sheung Tak Shop Tseung Kwan O	ping Centre 12,142.2	1,280	55.12M	6.09%	900.5M	8.50%	903.9M	902.2M	6.11%	8.50%
	Brief Description:	carpark bu provided w opposite S Holdings	The property comprises a 4-storey retail building, three 4-storey carpark buildings and a single storey arpark building. The property was completed in 1998. There are a total of 1,280 car parking spaces rovided within the four carpark buildings, which also include various "open" car parking spaces located pposite Sheung Mei House. Tenants within the property include Park'N Shop, Jin Bai Jue Caterers Holdings Ltd, Wellcome, Newton Court Seafood Restaurant, Sheung Tak Market and 82 specialty enancies (including 3 vacancies).								
	Title Details:	is pending. transferable	. We have e, free fro	assumed th	at the ĤK ances, prei	HA will a miums, ro	assign to r estrictions	the Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
6.	Kai Tin Shopping Kowloon East	Centre 17,582.5	461	42.51M	6.11%	812.3M	8.50%	801.2M	806.8M	5.27%	8.50%
	Brief Description:	building. T parking spa located on	The property comprises a 5-storey retail building with a 3-storey extension, and a 6-storey carpark building. The property was completed in 1999 and the extension in 2003. There are a total of 461 car parking spaces provided within the carpark building, which also include some "open" car parking spaces located on the roof level. Tenants within the property include Wellcome, Maxim's Chinese Restaurant, Kai Tin (Allmart) Chinese Market, U-right and 91 other specialty tenancies (including 15 vacancies).								
7	Title Details:	is pending. transferable lease is assu	We have e, free fro	assumed th	at the HK ances, prei	HA will a miums, ro	assign to setrictions	the Link I and outg	ase and Deed of REIT a proper l coings of an one	egal title	e which is
/.	Yat Tung Shoppir Tung Chung	17,916.3	1,900	27.77M	6.52%	699.9M	8.50%	714.4M	707.2M	3.93%	8.50%
	Brief Description:	Tung Shop property w which is cu fifth floors	pping Cen ras built in urrently no of the car	tre) and tw 1 phases fro 1 in use. T	o 6-storey om 2001 to here are a igs. Tenant	carpark 5 2003. T total of ts within	buildings The prope 1,900 car the prope	(Carpark rty also in parking s rty include	building (toget No. 1 and Car ncludes another paces provided e Wellcome, a C	park No carpark on the g	. 2). The building ground to
	Title Details:	is pending. transferable	We have e, free fro	assumed th	at the HK ances, prei	HA will a miums, ro	assign to testrictions	the Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
		11				713.7M	8.25%	697.5M	705 (1)	5 / 50/	
8.	Lung Cheung Ma Kowloon North	13,590.5	473	38.45M	5.18%	/13./101	0.2)70	097.9101	705.6M	5.45%	8.25%
8.	<u> </u>	13,590.5 The proper building. T the third fl Park'N Sho	rty compri The proper oor of the op, Starbu	ses a 4-stor ty was com retail build cks, Cafe D	ey with bas pleted in 2 ing and wi e Coral, Ci	sement le 2001. The thin the c ity Chain	evel retail ere are a t carpark bu , Ma Bello	building a otal of 47 ilding. Te e, Full Mc		g 4-store paces pre e proper taurant,	y carpark ovided on ty include Kingdom



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	lisation Value <i>(HK\$)</i>	DCF A IRR	Analysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value (HK\$)	An: Initial Yield	alysis Target 10-yr IRR
	Hau Tak (II) Shoj Tseung Kwan O	pping Centr 16,560.0	re 623	37.58M	6.21%	707.1M	8.75%	666.7M	686.9M	5.47%	8.75%
	Brief Description:	4-storey ca Wing. The the two ca within the	rpark buil property rpark build estate. T	ding adjoir was comple dings, whic enants with	ning the l ted in 19 h also inc nin the p	East Wing 193. There clude vario roperty in	and a 5-s are a tota us "open" clude Par	storey carp l of 623 ca ' car parki k'N Shop	ey retail buildin oark building ac ar parking space ng spaces locate , Tao Heung, l ncluding 10 vac	ljoining s provid d along Hau Tal	the West ed within the roads
	Title Details:	years com	mencing f		tober 20	05. Encun	nbrances	noted on	overnment Leas title includes ( 006.		
10.	Tin Chak Shoppin Tin Shui Wai	ng Centre 13,189.8	302	42.92M	6.54%	668.7M	8.75%	654.6M	661.7M	6.49%	8.75%
	Brief Description:	completed the retail/c	in 2001. T arpark bu	There are a	total of 3 ants with	02 car parl in the proj	king space perty incl	es provide ude Tin C	d on the ground Chak (Allmart) N	to third	floors of
	Title Details:	years com	mencing f		tober 20	05. Encur	nbrances	noted on	overnment Lease title include ( 006.		
11.	Wong Tai Sin Sho Kowloon North	opping Cent 14,408.4	cre 688	38.48M	5.81%	633.4M	8.25%	641.6M	637.5M	6.04%	8.25%
	Brief Description:	building, a includes v. House. Th provided o include va within the	arious sho e property on the base rious "ope property i	rey carpark p units loc was built i ment level en" car par nclude The	building ated wit n phases of the re king space Dragon	g and vario hin the res from 1982 tail buildin ces located Way Resta	us cooked sidential to 1983. ng and wi at the no urant Co	l food stal blocks of There are thin the t orthern si Ltd, Park	el, an adjoining lls. In addition, Lung Lok Hou a total of 688 oi wo carpark buil de of Lung Tai 'N Shop Ltd, a 5 vacancies).	the pro use and car park dings, v House	perty also Lung On ing spaces which also . Tenants
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	at the Ĥ ances, pr	KHA will a emiums, ro	assign to estrictions	the Link I s and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
	Choi Ming Shopp Tseung Kwan O	oing Centre 8,686.4	765	38.15M	6.39%	560.7M	8.50%	571.7M	566.2M	6.74%	8.50%
	Brief Description:	Centre), th and an 8-st in 2003. T Choi Ming parking sp property.	ne ground torey carpa 'here are a 5 Shopping aces. The Fenants wi g Market,	floor of a 6 urk building total of 76 5 Centre an car parking thin the pr Japan Hon	5-storey r g. Choi M 5 car parl d within g spaces l operty in	etail/carpan ling Shopp king spaces the 8-store ocated wit clude Park	rk buildin ing Centr provided y carpark hin the e 'N Shop,	g (Choi M e was com on the ba building xtension l Choi Min	building (Cho Aing Shopping upleted in 2001 asement level an which also has v puilding do not g Seafood Resta and 64 other sp	Centre e and the d groun various " form p urant, V	extension) extension d floor of open" car art of the Wellcome,
	Title Details:		nencing fr	om 4 May 2	2001. En	cumbrance			overnment Leas udes a Deed of		



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF A Irr	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
13.	Yau Mei & Ko Cł Kowloon East	neung (Lei 1 9,088.0	Yue Mun P	laza) 36.14M	6.00%	572.0M	8.50%	558.3M	565.2M	6.39%	8.50%
	Brief Description:	mainly ser supplemen Court, Le	ves the resi its the retai i Yue Mun , Fung Tak	dents of Ya l and car pa i Estate, Ko	u Tong Ea arking nee o Yee Est	state, whic ds of the r ate & Ko	h provides esidents fr Chun Co	3,196 re om the n urt. Ten	completed in 20 sidential apartm earby Yau Mei C ants within the l 62 specialty ter	ent unit Court, K propert	s and also o Cheung y include
	Title Details:			in New Koy g from 3 Jui		and Lot N	o. 6459 h	eld unde	r Government L	ease for	a term of
14.	Tai Wo Shopping Tai Po	Centre 13,917.1	454	29.29M	6.02%	555.0M	8.25%	551.9M	553.5M	5.29%	8.25%
	Brief Description:	basement In addition House and spaces pro- of the pro-	level retail n, the prop d On Wo I vided withi perty. Tena	building (P erty also in House. The in the basen	hase 2) lin cludes van property nent level the prope	nked by a rious shop was comp of Phase erty includ	footbridge units loca pleted in 1 and the l e Park'N	across th ted withi 989. Th basement Shop, Mo	e KCR East Rai n the residential ere are a total o level and groun cDonald's, Wui	il Tai W l blocks f 454 ca d floor o	o Station. of Oi Wo Ir parking of Phase 2
	Title Details:	commenci	ng from 10		2000. Enc	umbrances			ment Lease for a ude Deed of Mu		
15.	Leung King Shopp Tuen Mun	ping Centre 18,661.0	616	40.61M	7.32%	538.8M	9.00%	527.3M	533.1M	7.62%	9.00%
	Brief Description:	was compl which also within the	eted in 198 include v property i	38. There an arious "op	re a total en" car p ital Resta	of 616 car arking spa urant, Pri	parking sp ices locate cerite, Jun	paces prov ed along	rey carpark build vided within the the roads withi ry Household S	carpark n estate	building, . Tenants
	Title Details:	years comr via Memo 2001 (Me	nencing fro rial No. T morial No	om 8 Februa M986516 c	ary 2001. lated 2 A 43) in res	Encumbra pril 2001, pect of T	nces noted Deed of MTL 458	l on title Mutual (	overnment Lease include Deed of Grant of Rights tified Copy of	Mutual dated 8	Covenant February
16.	Butterfly Shoppin Tuen Mun	g Centre 15,291.1	313	38.76M	7.30%	539.2M	9.00%	525.4M	532.3M	7.28%	9.00%
	Brief Description:	stalls. In a Tip Ling I parking sp spaces loca	ddition, th House and paces provi Ited along t , Mei King	e property Tip Sum H ded within he roads wi	also inclu louse. The the carp thin the e	des variou e property ark buildi state. Tena	us shop un was comp ng, which ants within	its locate leted in also inc the prop	ouilding and van d within the res 1983. There are clude various "c erty include A C specialty tenance	sidential a total o pen"ca Chinese r	blocks of of 313 car r parking restaurant,
	Title Details:								overnment Lease title include (		



No.	Property Name District	IFA	Car Park No.	Net Passing Income	Capital Yield	isation Value	DCF A IRR	nalysis Value	ASSESSMENT as at 31 March 2006 Value	Ana Initial Yield	lysis Target 10-yr IRR
	District	(sqm)	110.	HK\$pa	Ticia	(HK\$)	ПЛХ	(HK\$)	(HK\$)	TICIU	10-y1 IKK
17.	Tin Yiu Shopping Tin Shui Wai	Centre 7,875.3	480	32.55M	6.89%	485.5M	8.75%	484.6M	485.1M	6.71%	8.75%
	Brief Description:	There are three "ope	a total of 4 en" car par axim's Chin	480 car parl king areas l	king spac located a	es provideo long the ro	l on the 2 ads withi	basemer n the est	ng which was co at levels of the r ate. Tenants wi 123 specialty te	etail bui thin the	lding and property
	Title Details:	commenci	ng from 17		r 2005. E	ncumbrand	ces noted	on title i	ment Lease for a ncludes Certifie		
18.	Cheung Fat Shopj Tsing Yi	ping Centre 14,413.1	: 590	31.32M	7.58%	473.0M	9.00%	462.8M	467.9M	6.69%	9.00%
	Brief Description:	There are property.	a total of Tenants w	590 car p 7 thin the p	arking sp property i	oaces provi include Ch	ded on t ina Reso	he basem urces Sup	g which was co nent level to sec permarket (Hon ies (including 19	cond flo 1g Kong)	or of the Co Ltd
	Title Details:	commenci Rights wit 2005, Dee 06011802 Parking Sp	ng from 22 h Plan (Re ed of Gran 310071 dat paces of Ch	2 December : Refuse Co t of Rights ted 22 Dece neung Fat E	r 2005. E ollection l and Ease ember 200 state) via	Encumbrand Point) via M ments with D5, Block W Memorial	ces noted Memorial 1 Plan (Ro Vaiver Let No. 0602	on title No. 060 e: Entry ter (Cert 2002460	iment Lease for include Deed of 11802310065 di Kiosk Portion) ified True Copy 0155 dated 3 Do 030 dated 16 Fe	f Mutual ated 22 I via Mem ) (Re: Su ecember	Grant o December orial No rplus Ca 2004 and
19.	Stanley Plaza Hong Kong South	n 8,655.9	426	27.51M	5.95%	452.3M	8.25%	460.3M	456.3M	6.03%	8.25%
	Brief Description:	retail build includes 2 phases, fro floors of th of the carp within the	ding (Mur shop units om 1999 to ne retail/ca park build estate. Te	ray House) located wir 2000. The rpark buildi ing, which nants within	and a 2- thin the r re are a to ng and or also inclu n the pro	storey carp esidential b otal of 426 n the lower ide various perty inclu	bark build block of L car parki ground a "open" o de Watso	ling (Ma eung Ma ng spaces s well as s car parkin n's Wine	Centre, Stanle Hang Estate). House. The pro provided on the second to lower ng spaces locate Cellar & Park'I rants and 5 vaca	The prop operty wa e second ground f d along N Shop, a	berty also s built in to fourth irst floor the road
	Title Details:	is pending transferabl	. We have le, free fro	assumed th	at the H ances, pr	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	legal title	which i
20.	Wo Che Commer Shatin	cial Centre 17,331.4	828	31.17M	7.36%	452.8M	9.00%	449.9M	451.4M	6.90%	9.00%
	Brief Description:	blocks, the blocks of 1 828 car pa of residen include W	ree isolated Foo Wo H urking spac tial blocks Vellcome, N	l cooked fo ouse and Ta es provided and the "o	od stalls ai Wo Ho within tl pen" car st Food,	and variou ouse. The p he retail/ca parking an	s retail sh property w rpark buil reas withi	ops on the complexity of the c	s within the poc he ground floor eted in 1977. T four carparks v ate. Tenants wi estaurant and 2	of the r here are within the	esidentia a total o e podium property
									ase and Deed of		



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An Initial Yield	alysis Target 10-yr IRR			
21.	Chuk Yuen Shopp Kowloon North	oing Centre 12,994.7	1,103	32.29M	7.80%	451.6M	9.25%	443.4M	447.5M	7.22%	9.25%			
	Brief Description:	stalls. In ac House. The the ground property in	The property comprises a 5-storey retail building, a 4-storey carpark building and various cooked stalls. In addition, the property also includes various premises within the residential block of Sau House. The property was completed in 1984. There are a total of 1,103 car parking spaces provid the ground floor of the retail building and within the 4-storey carpark building. Tenants withi property include Wellcome, Queenpo Investment Ltd, Watson's The Chemist and 242 specialty tena (including 17 vacancies).											
	Title Details:	is pending. transferable	his property is classified as a List 2 property where the Government Lease and Deed of Mutual Covena pending. We have assumed that the HKHA will assign to the Link REIT a proper legal title which ansferable, free from encumbrances, premiums, restrictions and outgoings of an onerous nature. The ase is assumed to be for a term of 50 years from the date of valuation.											
22.	Po Tat Shopping Kowloon East	Centre 6,881.3	1,083	27.34M	6.66%	445.5M	8.75%	443.9M	444.7M	6.15%	8.75%			
	Brief Description:	Two 3-stor provided in	ey carpark 1 Po Tat S	ts are locate hopping Co	ed inside entre and	residential carparks.	blocks. T Tenants w	here are vithin the	etails and 4/F to a total of 1083 of property incluo g 7 vacancies).	car park	ing spaces			
	Title Details:	is pending.	We have e, free from	assumed th m encumbr	at the Ĥl ances, pr	KHA will a emiums, ro	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is			
23.	Siu Sai Wan Shop Hong Kong East	ping Centre 8,988.3	558	30.40M	6.90%	432.3M	8.75%	419.0M	425.7M	7.14%	8.75%			
	Brief Description:	carpark bu provided w along the r King's Fort	ilding. Th ithin the to oads withit tune Seafo	ne property two carpark in the estate	was con building e. Tenant ant, Price	npleted in s, which al s within th erite, Japar	1989. Th lso include ne propert n Home C	ere are a various y include entre, O	a total of 558 c "open" car park e Wellcome, a C ptical 88, Maxin	ar parki ing spac hinese r	ng spaces es located estaurant,			
	Title Details:	is pending.	We have e, free from	assumed th m encumbr	at the Ĥl ances, pr	KHA will a emiums, ro	assign to t estrictions	he Link and out	rase and Deed of REIT a proper l goings of an ond	egal title	e which is			
24.	Oi Man Shopping Kowloon Central	; Centre 19,236.5	808	32.05M	7.57%	420.0M	9.00%	427.6M	423.8M	7.56%	9.00%			
	Brief Description:	carpark bu property als Man House parking spa	ilding, a s so include e and Chu aces provic	ingle storey s various sh ing Man Ho led within	y wet ma op units l ouse. The the two c	rket buildi ocated wit property arpark bui	ng and va hin the res was comp ldings. Te	rious co sidential leted in 1 nants wit	storey carpark bu oked food stalls blocks of Chiu M 1975. There are thin the propert 4 specialty tenan	. In add Man Hor a total o y includ	ition, the use, Hong of 808 car e Oi Man			
	Title Details:	term of 75 Relating to dated 18 Ju	years com Supply an ine 1974, I	nmencing fi d Distribut Letter with	rom 1 Ap tion of Lio Car Park	ril 1968. l quified Pet Layout Pla	Encumbra roleum Ga n via Men	nces note as with Pl norial No	nditions of Gran ed on the title in lan via Memoria o. UB1121872 da o. UB1214516 c	nclude A l No. Ul ated 25 l	Agreement B1108903 November			



NI.	December N.		CurDul	N. D	Control	••	DCEA		ASSESSMENT		alysis			
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	Value ( <i>HK\$</i> )	DCF A IRR	Nalysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR			
25.	Ho Man Tin Plaza Kowloon Central	a 9,564.0	299	24.96M	5.99%	412.3M	8.25%	421.9M	417.1M	5.98%	8.25%			
	Brief Description:	The property comprises a 4-storey retail building and an adjoining 3-storey carpark building. The property was completed in 2000. There are a total of 299 car parking spaces provided within the carpark building. Tenants within the property include Banyan Seafood Restaurant Ltd, China Resources Vanguard (Hong Kong) Company Limited, Homantin Plaza Market, Steak Expert, U-right, MVP, the Open University of Hong Kong and 52 other specialty tenancies (including 5 vacancies).												
	Title Details:	years com	The property is within Kowloon Inland Lot No. 11119 held under Government Lease for a term of ears commencing from 20 November 1998. Encumbrances noted on title include Deed Poll with Plan .A and R.P. via Memorial No. UB7639734 dated 18 December 1998.											
26.	Tin Shing Shoppi Tin Shui Wai	ng Centre 7,418.0	1,458	29.09M	6.84%	409.5M	8.75%	413.2M	411.4M	7.07%	8.75%			
	Brief Description:	Shing Cou from seco Seafood H	irt. The prond to sever	operty was c nth floor wi Park'N Sh	completed thin the	in 2000. T carpark bu	Гhere are a ilding. Te	i total of nants wi	d play area and 1,458 car parkir thin the propert arket and 41 sp	ng spaces y incluc	provided le Banyan			
	Title Details:	years com	mencing fr		ember 19	97. Encum	nbrances n		overnment Lease title include Dee					
27.	Tak Tin Shopping Kowloon East	g Centre 8,363.8	754	26.20M	7.04%	384.6M	8.75%	383.1M	383.9M	6.83%	8.75%			
	Brief Description:	carpark b residential within the 754 car pa floors of C the estate	The property comprises a 4-storey retail building, a 7-storey carpark building (Carpark No. 1), a 6-storey carpark building (Carpark No. 2) and a 2-storey carpark podium (Carpark No. 3) located within the residential block of Tak Hong House. In addition, the property also includes various shop units located within the residential block of Tak King House. The property was completed in 1991. There are a tota 754 car parking spaces provided on the ground to fifth floors of Carpark No. 1, the ground floor to third floors of Carpark No. 2, the ground floor of Carpark No. 3 and at three "open" car parking areas within the estate and along the estate roads. Tenants within the property include Park'N Shop, New Fai Seafooc Restaurant and 175 specialty tenancies (including 3 vacancies).											
	Title Details:			in New Ko g from 18 N			o. 6326 h	eld unde	r Government L	ease for	a term of			
28.	Choi Yuen Shopp Fanling/Sheung Shui	ing Centre 12,120.0	536	26.40M	7.27%	371.3M	8.75%	386.7M	379.0M	6.96%	8.75%			
	Brief Description:	includes v Choi Ping car parkin include va property i	arious sho g House an g spaces pu arious "ope include Par	p units loca d Choi Wal rovided on n" car park	ted withi h House. the lower ing space & Watson	n the resid The prope ground fir s located a 1's The Ch	ential bloo rty was co st to seco long the r lemist, Pri	cks of Ch mpleted nd floors oads with cerite , V	ioi Chu House, in 1982. There of the retail bu nin the estate. T Wellcome, Beac	Choi Yu are a to ilding, v enants v	ik House, tal of 536 vhich also vithin the			
	Title Details:	of 50 year	rs commen Memorial N	cing from 1 No. 051021	17 Septen 0114001	nber 2005. 5 dated 14	Encumbr October 2	ances no	nder Governmen ted on title incl Certified Copy	lude Lic	ence with			



No.	Property Name	IFA	Car Park	Net Passing	Capitalis Yield	ation Value	DCF A IRR	nalysis Value	ASSESSMENT as at 31 March 2006	An Initial Yield	alysis Target		
	District	(sqm)	No.	Income HK\$pa	Tiela	(HK\$)	IKK	(HK\$)	Value (HK\$)	Ticia	10-yr IRR		
29.	Tin Shui Shoppin Tin Shui Wai	g Centre 7,071.6	577	22.73M	6.98%	344.3M	8.75%	338.9M	341.6M	6.65%	8.75%		
	Brief Description:	property v carpark bu estate. Ter	vas comple iilding, wh nants withi	ted in 1992 ich also incl	2. There ar lude variou erty includ	e a total o 1s "open" e Park'N	of 577 car car parkin Shop Ltd	parking g spaces	torey retail/carp spaces provided located along th Seafood Restau	within e roads v	the retail/ within the		
	Title Details:	is pending transferab	This property is classified as a List 2 property where the Government Lease and Deed of Mutual Cov is pending. We have assumed that the HKHA will assign to the Link REIT a proper legal title whe transferable, free from encumbrances, premiums, restrictions and outgoings of an onerous nature lease is assumed to be for a term of 50 years from the date of valuation.										
30.	Oi Tung Shoppin Hong Kong East	g Centre 7,536.0	634	20.54M	6.47%	314.2M	8.50%	326.8M	320.5M	6.41%	8.50%		
	Brief Description:	residential parking sj	l block of paces provi	Oi Sin Hou ided within	ise. The p the carpa	roperty w rk podiu	vas comple m. Tenan	ted in 20 ts within	park building lo 000. There are the property i ancies (includin	a total c nclude l	of 634 car Park Lane		
	Title Details:	years com	mencing fi		tember 20	05. Encu	mbrances	noted o	Government Leas n title include ( 2004.				
31.	Sha Kok Commer Shatin	cial Centre 10,247.5	662	23.58M	8.04%	319.4M	9.25%	319.8M	319.6M	7.38%	9.25%		
	Brief Description:	property a Martin Ho on the gro located al	lso include ouse. The p ound to firs ong the ro	s various sh property was st floors of	op units lo s completed the retail b the estate	ocated wit 1 in 1980 ouilding, v . Tenants	hin the rea . There are which also within th	sidential e a total c include ne proper	ooked food stalls blocks of Ospre of 662 car parkin various "open" rty include Wel	y House 1g spaces car park	and Sand provided ing spaces		
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the HK ances, pre	HA will a miums, re	assign to t estrictions	he Link l and out	ase and Deed of REIT a proper l goings of an ond	egal title	e which is		
32.	Shun Lee Comme Kowloon East	rcial Centro 18,988.3	e 731	19.66M	8.04%	311.9M	9.25%	317.5M	314.7M	6.25%	9.25%		
	Brief Description:	(Shopping the proper Hong Ho Complex which also within the	Complex ty also incluse, Lee Ya II. There a include va property	II), two 3-s ludes variou at House ai are a total c arious "ope	torey carpa is shops un nd Lee Yip of 731 car n" car parl ellcome &	irk buildi its located House. parking s cing space Manning	ngs and a d within th The propo spaces pro es located gs, Jin Bai	single sto ne residen erty was vided wi along the Jue Cat	lex I), a 5-stor- orey carpark buil atial blocks of Le completed in 19 thin the three c e roads within th erers Holdings	ding. In ee Foo H 978 and carpark he estate	addition, louse, Lee 2004 for buildings, c. Tenants		
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the ĤK ances, pre	HA will a miums, re	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l goings of an on	egal title	e which is		



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An Initial Yield	alysis Target 10-yr IRR		
33.	Kwong Yuen Shop Shatin	ping Centre 6,964.0	736	23.49M	7.67%	308.9M	9.00%	315.9M	312.4M	7.52%	9.00%		
	Brief Description:	building wi The proper Level 4 wit	The property comprises five 2-storey retail buildings (Commercial Block Nos. 1 to 5), a 5-storey carpark building with a wet market on Level 5 (Carpark No. 1) and a 6-storey carpark building (Carpark No. 2.) The property was completed in 1991. There are a total of 736 car parking spaces provided on Level 1 to Level 4 within the Carpark No. 1 and within Carpark No. 2. Tenants within the property include Fairwood, Wellcome, Greenwood Restaurant Ltd and 113 specialty tenancies (including 3 vacancies).										
	Title Details:	commencin	The property is within Sha Tin Town Lot No. 506 held under Government Lease for a term of 50 years ommencing from 8 February 2001. Encumbrances noted on title include Waiver Letter via Memorial Jo. 05122002490010 dated 1 December 2005.										
34.	Chung On Shopp Ma On Shan	ing Centre 7,535.3	995	22.43M	7.71%	307.2M	9.00%	315.5M	311.4M	7.20%	9.00%		
	Brief Description:	Description: The property comprises a 5-storey retail building which was completed in 1996. There are a total of 995 car parking spaces provided on the second to fourth floors of the building, which also include various "open" car parking spaces located along the roads within the estate. Tenants within the property include Wellcome, Bright Pearl Seafood Restaurant, Chung On (Allmart) Market and 60 specialty tenancies (including 3 vacancies).											
	Title Details:	commencin No. 051104	The property is within Sha Tin Town Lot No. 544 held under Government Lease for a term of 50 years commencing from 14 October 2005. Encumbrances noted on title include Licence with Plan via Memorial No. 05110400930022 dated 27 October 2005 and Certified Copy of Waiver Letter via Memorial No. 06022401500019 dated 3 December 2004.										
35.	Heng On Comme Ma On Shan	rcial Centre 10,544.0	585	23.89M	7.62%	306.0M	9.00%	310.8M	308.4M	7.75%	9.00%		
	Brief Description:	car parking	spaces p parking s	rovided on paces locate	the ground along the	nd and firs he roads w	st floors o ithin the o	f the bui estate. Te	lding, which als nants within the	so inclue	le various		
	Title Details:	The proper commencin				t No. 500	held unde	er Govern	ment Lease for :	a term o	f 50 years		
36.	Fu Tung Shoppin Tung Chung	g Centre 9,261.0	537	20.76M	6.77%	307.8M	8.75%	307.8M	307.8M	6.74%	8.75%		
	Brief Description:	completed i	n 1997. building	There are a . Tenants	total of 5 within th	37 car parl e property	king space include V	s provide	park building. d on the ground , a Chinese res	l to sixtl	n floors of		
	Title Details:	is pending.	We have , free fro	assumed th m encumbi	at the ĤI	KHA will : emiums, ro	assign to t estrictions	he Link l	ase and Deed of REIT a proper l goings of an one	egal title	e which is		


No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	lisation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An Initial Yield	alysis Target 10-yr IRR
37.	Choi Wan Comm Kowloon North	ercial Com 15,887.7	plex 859	22.12M	7.59%	305.0M	9.00%	297.5M	301.3M	7.34%	9.00%
	Brief Description:	(Commer various sh 1980. The the Comm carpark b	cial Compl tops within ere are a tot nercial Cor uilding. Te	ex 2), a 5- Fei Fung al of 859 ca nplex 1, on	storey can House ar ar parking the third in the pr	rpark build nd various g spaces pro l to sixth f operty incl	ling, a 2-s cooked fo ovided on loors of th ude Park'	torey ma od stalls the lower ne Comm N Shop,	rket building ( . The property ground first flo rercial Complex Ho Choi Resta	Phase II was com or to fir 2 and y	Market), npleted in st floor of within the
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
38.	Po Lam Shopping Tseung Kwan O	; Centre 9,239.9	398	21.54M	7.81%	292.6M	9.25%	288.0M	290.3M	7.42%	9.25%
	Brief Description:	(Market H units loca are a total areas loca	Building) <sup>°</sup> ar ted within of 398 car ted within	nd a 3-store the resident parking spa	ey carpark tial block aces provi Tenants	building. of Po Kan ded within within the	In additio House. The carpan property i	n, the prope he prope k buildin	Centre), a 2-stor roperty also incl rty was complet 1g and at three " ark'N Shop , B	udes vai ed in 19 open" c	vious shop 89. There ar parking
	Title Details:	years com via Memo	mencing fro orial No. SH	om 19 Octo	ber 2004. ited 10 D	Encumbra ecember 2	nces noted	l on title	Government Leas include Deed of Grant of Rights a	Mutual	Covenant
39.	Shan King Comm Tuen Mun	ercial Cent 11,550.6	re 638	17.32M	8.25%	283.0M	9.25%	289.6M	286.3M	6.05%	9.25%
	Brief Description:	stalls loca completed retail buil	ted near th l in 1983. T ding and o	ne residenti There are a n the grour	ial blocks total of 6 nd to secc	of King Y 38 car park ond floors o	ip House ing spaces of the carp	and Kir provideo ark builo	ouilding and var ng Lok House. ' d on the first to ling. Tenants w cies (including 2	The pro third flo ithin the	perty was oors of the e property
	Title Details:			in Tuen M om 20 Aug		n Lot No.	469 held 1	ınder Go	overnment Lease	e for a to	erm of 50
40.	Fu Shin Shopping Tai Po	5 Centre 9,146.4	525	19.64M	7.58%	286.1M	9.00%	281.5M	283.8M	6.92%	9.00%
	Brief Description:	completed also inclu property	l in 1986. 7 de various include Bu	There are a "open" cai	total of 5 parking Ltd, Ch	25 car park spaces alo ina Resour	ing spaces ng the roa	provideo ads withi	ed food stalls. d within the reta in the estate. To ng Kong) Com	il buildi enants v	ng, which vithin the
	Title Details:	commenc	ing from 1		2005. En	cumbrance	es noted of	n title in	ment Lease for a clude Deed of (		



N.	Deve option Names		Car Dark	Net Develop	Conital		DCE A	n dania	ASSESSMENT		alysis Taasat
INO.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	Value (HK\$)	DCF A IRR	Nalysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
41.	Tsui Ping North S Kowloon East	Shopping C 10,215.5	ircuit 421	18.29M	7.57%	276.9M	9.00%	280.5M	278.7M	6.56%	9.00%
	Brief Description:	carpark bu provided c "open" can	uilding. T on the grou parking s	he property and floor of paces locate	was con f the retai d along t	npleted in 1 podium he roads w	1990. Th and the ca ithin the c	iere are a rpark bu estate. Te	residential bloc total of 421 c ilding, which al mants within the l vacancies).	ar parki so incluo	ng spaces le various
	Title Details:	years com	nencing fr		ary 2002.	Encumbra	inces note	d on title	overnment Leas include Deed o ary 2002.		
42.	Fung Tak Shoppi Kowloon North	ng Centre 6,766.0	487	18.00M	7.39%	275.3M	9.00%	274.5M	274.9M	6.55%	9.00%
	Brief Description:	was compl floor and f	leted in 19 fourth floo afe De Co	91. There a r of the reta ral, Park'N	are a tota ul buildin	l of 487 ca g and with	ir parking iin the car	spaces p park buil	rey carpark build rovided on the g ding. Tenants w ırant and 107 s	ground f rithin the	loor, first e property
	Title Details:	50 years co Memorial	ommencin No. UB74	g from 8 Ap	oril 1998. d 8 April	Encumbra 1998 and	ances note	d on title	r Government L : include Deed I ie Hong Kong F	Poll with	Plans via
43.	Hin Keng Shoppi Shatin	ng Centre 8,988.6	636	21.14M	8.03%	256.6M	9.25%	255.8M	256.2M	8.25%	9.25%
	Brief Description:	isolated co spaces pro "open" can A Chinese	ooked food vided on t parking s restauran	l stalls. The he third to paces locate	property fifth floo d along t nvestmen	y was comp ors within he roads w it Ltd (a co	bleted in 1 Wing A o ithin the o boked food	987. Th f the pro estate. Te	retail building (\ ere are a total o perty, which als nants within tho r), China Resou	of 636 ca so incluc e proper	r parking le various ty include
	Title Details:	commenci	ng from 1 No. ST113	0 February 88743 dated	7 2000. E	Encumbran	ces noted	on title	ment Lease for include Modif a Memorial No.	ication	Letter via
44.	Yau Oi Commerc Tuen Mun	ial Centre 9,386.6	780	19.69M	8.29%	257.5M	9.25%	254.5M	256.0M	7.69%	9.25%
	Brief Description:	Block), a 5 stalls. In a Yung Hou on the firs	5-storey can ddition, th se. The pr st to fourth ithin the p	rpark buildi e property a operty was h floors of	ng with v also inclu complete the 5-stor	vet market, des various d in 1980. ey carpark:	a 4-storey shop unit There are building	y carpark s located a total o and with	storey retail buil building and va within the resid f 780 car parkir in the 3-storey 117 specialty te	rious co lential bl ng spaces carpark	oked food ock of Oi provided building.
	Title Details:	is pending transferabl	. We have le, free fro	assumed th	at the H ances, pr	KHA will a emiums, ro	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is



				N. D. I	o :	1	DOP		ASSESSMENT		alysis
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capita Yield	lisation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
45.	Fu Tai Shopping Tuen Mun	Centre 5,825.0	635	15.00M	6.73%	250.9M	8.75%	247.1M	249.0M	6.02%	8.75%
	Brief Description:	retail buil completed Tenants w	ding whic l in 2000.	h is linked There are a property ir	to the so total of	econd floo 635 car p	r of the 3 arking spa	-storey r .ces provi	y carpark build etail building. ded within the ırant, and 34 s	The pro carpark	perty was building.
	Title Details:			nin Tuen M om 12 Mar		n Lot No.	418 held	under Go	overnment Lease	e for a t	erm of 50
46.	Lei Tung Comme Hong Kong West		e 687	16.00M	7.83%	246.0M	9.25%	244.8M	245.4M	6.52%	9.25%
	Brief Description:	carpark bu In addition building ( spaces pro both Carp	uilding (Ph n, the prop Carpark N vided with vark No. 1	ase 2), which erty also in o. 2). The in the three	ch are lin cludes a 2 property basemen k No. 2.	ked by 2 f 2-storey car was comp it levels of Tenants w	ootbridges park build leted in 1 Phase 2 b ithin the J	across th ing (Carp 988. The uilding an property	prey with 3 base the Lei Tung Est park No. 1) and ere are a total o ad on the groun include Park'N	ate Bus a 3-stor f 687 ca d to firs	Terminal. ey carpark ir parking t floors of
	Title Details:			in Ap Lei ( om 20 Dece			. 133 held	under G	overnment Leas	e for a t	erm of 50
47.	Kwai Shing East S Tsuen Wan/ Kwai Chung	Shopping C 10,296.1	entre 583	14.98M	7.17%	242.2M	8.75%	244.0M	243.1M	6.16%	8.75%
	Brief Description:	building, floor of th car parkin floor of th within the	a single sto e Regional g spaces p ne Regiona property i	orey carpark Maintenan rovided on l Maintenan	c podium ce Office the secon nce Offic Wah Seaf	within Sh The prop nd to fourt e and with food Restau	ing Ka Ho erty was c h floors w in the car	ouse and ompleted vithin the park pod	a stand-alone s a storey of carp in 1999. There Shopping Cen ium of Shing K come, Kwai Shi	ark on t are a to tre, on t a House	he fourth tal of 583 he fourth . Tenants
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the H ances, pr	KHA will a remiums, re	assign to t estrictions	he Link l and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
48.	Lung Hang Comr Shatin	nercial Cen 6,468.0	tre 440	18.05M	7.61%	243.6M	9.00%	242.3M	243.0M	7.43%	9.00%
	Brief Description:	market bu also inclue was compl floor of th parking sp	ilding; a si des various leted in 19 he retail b paces locate	ngle storey shop units 83. There a uilding and	carpark l located are a tota d within roads wi	ouilding an within the l of 440 ca the carpar thin the es	d three co residentia ur parking k buildin tate. Tena	oked foo l block of spaces p g, which nts withi	d stalls. In addi f Wing Sam Ho rovided on the l also include va n the property i	tion, the use. The ower gr arious "	e property e property ound first open" car
	Title Details:	/m1 ·		C 1 T.	2			т	ase and Deed of		



No.	Property Name	IEA	Car Park	Net Passing	Capital Vield		DCF A		ASSESSMENT as at 31 March 2006	Initial	lysis Target
	District	IFA (sqm)	No.	Income HK\$pa	Yield	Value (HK\$)	IRR	Value (HK\$)	Value (HK\$)	Yield	10-yr IRR
49.	Fu Heng Shopping Tai Po	g Centre 5,177.0	517	17.93M	7.61%	229.7M	9.00%	232.9M	231.3M	7.75%	9.00%
	Brief Description:	building. within the include va	The proper basement rious "oper	rty was con level and g n" car parki	npleted in round flo ing spaces	n 1990. The solocated al	here are a retail build long the re	total of ding and oads with	nd a stand-alon 517 car parking the carpark bui in the estate. T u Heng Market	g spaces Iding, w enants v	provided hich also vithin the
	Title Details:	commenci Memorial	ng from 10	February 2 7944 dated	000. Enc	umbrances	noted on	title inclu	nent Lease for a ide Deed of Mu Memorial No. (	tual Cov	venant via
50.	Cheung Hong Cor Tsing Yi	mmercial C 12,633.9	Centre 709	18.28M	7.85%	233.4M	9.25%	228.3M	230.9M	7.92%	9.25%
	Brief Description:	building ( third floor isolated co House, Ho market sta 1980. The Commerci building.	Commercia r, and a 3-s boked food ong Tai Ho ills located ere are a t ial Centre I Fenants wit	l Centre No storey carpa stalls and ouse, Hong within the otal of 709 No. 1, with hin the pro	o. 2), an rk buildi various s Fu Hou residenti car parl in the ca perty inc	adjoining 2 ng in Phas hop units se, Hong S al block o king space r park bui lude Wellc	2-storey re se II. In ac located wi Shun Hous f Hong W s provided lding and ome, Cheu	tail build ldition, th thin the se and Ho o House. d on the on the gr ing Hong	No. 1) in Phase ing linked by a he property also residential bloc ong Mei House The property lower ground cound floor of to Restaurant Lim vacancies).	footbrid b include ks of He , and va was com first floo the 2-sto	ge on the es various ong Kwai rious wet upleted in or within orey retail
	Title Details:	is pending transferabl	. We have le, free from	assumed th	at the Ĥl ances, pr	KHA will a emiums, re	assign to t estrictions	he Link F and outg	ise and Deed of EIT a proper l oings of an one	egal title	which is
51.	Yu Chui Shopping Shatin	g Centre 9,734.0	1,175	10.87M	6.91%	224.0M	8.75%	228.4M	226.2M	4.81%	8.75%
	Brief Description:	The prope to sixth fl building, w Tenants w	rty was cor oors within which also rithin the p	npleted in 2 1 the retail include vari	2001. The building ious "ope lude Parl	ere are a to and on th n" car parl	tal of 1,17 ne ground king spaces	5 car par to fourth located	storey ancillary s king spaces prov a floors of the a along the roads food Restaurant	vided on ancillary within t	the third facilities he estate.
	Title Details:	commenci J, K & L v	ng from 18 via Memori	May 2001	. Encumt 231366 d	orances not ated 13 Ju	ted on title ly 2001 ar	e include 1d Compl	nent Lease for a Completion Ce etion Certificat	rtificate	re Bĺocks
52.	Tai Wo Hau Com	mercial Ce	ntre								
	Tsuen Wan/ Kwai Chung	7,278.6	609	15.93M	8.07%	220.4M	9.25%	225.7M	223.1M	7.14%	9.25%
	Brief Description:	(Commerce Recreation the proper Tak House 609 car pa buildings, estate. Ten	cial Centre Centre and ty also inc e and Fu O urking space which also	2), a 4-stor d a 2-storey ludes variou n House. T es provided include var the proper	rey carpan carpark u is shop u 'he prope on groun ious "ope	rk building Inder Tai V nits locate rty was bui 1d floor wi n" car parl	g, a single Wo Hau C d within t ilt in phase ithin Com king spaces	storey car ommunity he resider es, from 1 mercial C s located o	1), a single stor park under Tai v Centre respect ntial blocks of I 984 to 1993. T centre 1 and wit butside Fu Wah nt Ltd and 174 s	i Wo Ha ively. In Fu Pik H here are thin thre House v	addition, addition, House, Fu a total of ee carpark vithin the
	Title Details:	is pending transferabl	. We have le, free from	assumed th	at the Ĥl ances, pr	KHA will a emiums, re	assign to t estrictions	he Link F and outg	se and Deed of EIT a proper lo oings of an one	egal title	which is



N.	DN.		C. D. d.	N., D.,	Castali		DCEA		ASSESSMENT		alysis
INO.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitalis Yield	Value ( <i>HK\$</i> )	DCF A IRR	Value (HK\$)	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
53.	Wah Ming Shopp	ing Centre									
	Fanling/ Sheung Shui	6,226.0	295	17.52M	7.58%	221.9M	9.00%	223.4M	222.7M	7.87%	9.00%
	Brief Description:	are linked l 295 car par floors of th	by a footburking space rking space retail/ca vithin the o	ridge on the es provided rpark build estate. Tena	e second fl l within th ing, which ants within	oor. The ne second n also incl	property w floor of tl ude variou	vas comp ne retail 1s "open'	orey retail/carpa leted in 1990. T building and th ' car parking spa ome, Lai Kai Yaa	here are e first a aces loca	a total of nd second ated along
	Title Details:	The proper of 50 years	ty is withi commence	n Fanling S ing from 18	heung Shu 3 March 1	1i Town I 999.	ot No. 20	4 held ui	nder Governmen	t Lease	for a term
54.	Sun Chui Shoppin Shatin	ng Centre 6,362.6	620	17.31M	8.04%	222.4M	9.25%	222.4M	222.4M	7.78%	9.25%
	Brief Description:	carpark but the propert The proper three carpa	ilding, two y also incl ty was con urk buildin estate. To	o single stor udes the M npleted in 1 ugs, which enants with	rey carpar I.A.C. offi 1983. The also inclu- nin the pr	k building ce unit loo re are a to de various operty in	s and thre cated with tal of 620 "open" c	ee isolate in the rea car parki ar parkir	ey wet market b d cooked food s sidential block o ing spaces are pr ng spaces locate p, a Chinese re	talls. In f Sun Y ovided y d along	addition, ee House. within the the roads
	Title Details:	is pending.	We have e, free from	assumed th n encumbr	at the HK ances, pre	THA will a miums, re	assign to t estrictions	he Link l and out	ase and Deed of REIT a proper l goings of an one	egal titl	e which is
55.	Lek Yuen Comme Shatin	ercial Compl 10,697.2	ex 433	14.50M	8.20%	219.6M	9.25%	222.7M	221.2M	6.56%	9.25%
	Brief Description:	and retail a retail build addition, tl House, Wa 433 car pa various "op include D	rrea (Ancil ling adjac he propert h Fung H rking spac ben" car pa un Ho Se	lary Block ent to Win y also inclu ouse and F ces provide rking space afood Rest	No. 1), se ng Shui H des variou u Yu Hou ed on the es located taurant (I	veral cook ouse with s shop un se. The p ground fl along the .ik Yuen)	ed food st a Chines its located roperty wa oor withi roads with Co. Ltd,	alls adjac se restau within t as complo n the ret nin the es Japan I	y retail building cent to the weth rant (Ancillary he residential bl eted in 1976. The tail building, w tate. Tenants w Home Centre, es (including 33	narket, Block N ocks of here are hich als ithin th China	a 3-storey Jo. 2). In Fook Hoi a total of o include e property Resources
	Title Details:	is pending.	We have e, free from	assumed th n encumbr	at the ĤK ances, pre	ÚÁA will a miums, re	assign to t estrictions	he Link I and out	ase and Deed of REIT a proper l goings of an one	egal titl	e which is
56.	Tai Yuen Comme Tai Po	rcial Centre 10,983.1	594	14.35M	7.63%	222.5M	9.00%	217.9M	220.2M	6.52%	9.00%
	Brief Description:	(Annex Blo No. 2); and units locate property wa Centre No	ock) that is d a stand-a ed within t as complet . 2 and th oads within	inter-linke lone 4-stor he resident ed in 1980. e carpark b n the estate	ed to a 2-s ey carpark ial blocks There are ouilding, Tenants	torey with building. of Tai Ma a total of which also within the	n basemen In additio In House, 594 car p include property	t level re on, the p Tai Tak parking sp various " include N	tail building (C roperty also incl House and Tai baces provided w open" car parki Million Join Ltd,	ommerc udes van Wing H ithin Co ng spac	ial Centre rious shop ouse. The ommercial es located
	Title Details:	This proper is pending.							ase and Deed of		



No.	Property Name		Car Park	Net Passing	Capita	lisation	DCF A	nalysis	ASSESSMENT as at 31 March 2006	An Initial	alysis Target
	District	IFA (sqm)	No.	Income HK\$pa	Yield	Value (HK\$)	IRR	Value ( <i>HK\$</i> )	Value (HK\$)	Yield	10-yr IRR
57.	Kwong Fuk Com Tai Po	nercial Centre 6,500.0	e 461	16.00M	8.00%	210.0M	9.25%	208.9M	209.5M	7.64%	9.25%
	Brief Description:	shop units lo property was first floors o	cated w comple f the pro state. T	ithin the res ted in 1983 operty, whic enants with	sidential . There a h also in hin the p	block of Ky re a total o clude vario property in	wong Yan f 461 car j us "open"	House ar parking s car park	reas on the pod nd various cooke paces provided c ing spaces locate Ltd, Crvangua	ed food s on the gr ed along	stalls. The ound and the roads
	Title Details:	is pending.	We have free fro	assumed th m encumbr	at the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link l and outg	ase and Deed of REIT a proper l goings of an on	egal title	e which is
58.	Yung Shing Shop	ping Centre									
	Fanling/ Sheung Shui	5,820.0	283	12.60M	6.95%	207.5M	8.75%	208.7M	208.1M	6.06%	8.75%
	Brief Description:	property was	comple ling. Tei	ted in 1999 1ants within	. There a the prop	are a total o perty includ	of 283 car	parking	torey retail/carp spaces provided Supermarket, a (	within	the retail/
	Title Details:	The property of 50 years c					ot No. 20	7 held ur	nder Governmer	nt Lease	for a term
59.	Kwai Fong Shopp	ing Centre									
	Tsuen Wan/ Kwai Chung	6,010.0	483	12.87M	7.70%	205.3M	9.00%	206.6M	206.0M	6.25%	9.00%
	Brief Description:	building. In Kwai Kin H parking space	addition ouse. Th ces prov come, C	, the proper he property ided within	ty also in was bui two car	icludes vari lt in phases park build	ous shop u s, from 19 ings of th	nits loca 95 to 20 e proper	building and a ted within the r 000. There are ty. Tenants wi 103 specialty te	esidentia a total c thin the	l block of of 483 car property
	Title Details:	is pending.	We have free fro	assumed th m encumbr	at the H ances, pr	KHA will a remiums, re	assign to t estrictions	he Link l and outs	ase and Deed of REIT a proper l goings of an on	egal title	e which is
60.	Lee On Shopping Ma On Shan	Centre 4,632.8	390	14.34M	7.65%	199.7M	9.00%	198.7M	199.2M	7.20%	9.00%
	Brief Description:	car parking retail buildir	spaces p ng, whic nts with	rovided on h also inclu in the prop	the lower de variou erty inclu	r ground th 1s "open" c 1de Jin Bai	nird floor ar parking Jue Cater	and lowe spaces l	in 1993. There r ground second ocated along the lings Ltd, Park'	d floor v e roads v	vithin the vithin the
	Title Details:	is pending.	We have free fro	assumed th m encumbr	at the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link l and outg	ase and Deed of REIT a proper l goings of an on	egal title	e which is



No.	Property Name		Car Park	Net Passing	Capital	isation	DCF A	nalysis	ASSESSMENT as at 31 March 2006	An: Initial	alysis Target
	District	IFA (sqm)	No.	Income HK\$pa	Yield	Value (HK\$)	IRR	Value (HK\$)	Value (HK\$)	Yield	10-yr IRR
61.	Lok Wah Comme Kowloon East	rcial Centre 10,211.0	650	11.15M	7.60%	197.0M	9.00%	199.2M	198.1M	5.63%	9.00%
	Brief Description:	addition, the blocks of S total of 650 building, w	he proper hun Wah ) car parki hich also property i	ty also incl House and ing spaces p include vari	udes vari l Ning W rovided o ous "oper	ous shop u Vah House. In the grou 1° car parki	inits locat The prop nd floor of ng spaces	ed on th berty was f the reta located o	ning 4-storey ca le ground floor s completed in il building and utside the retail ther specialty te	of the r 1985. T within th building	esidential here are a ne carpark g. Tenants
	Title Details:	is pending.	We have e, free fro	assumed th m encumbr	at the HI ances, pr	KĤA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
62.	King Lam Shoppi Tseung Kwan O	ng Centre 5,367.0	418	15.41M	7.86%	194.0M	9.25%	194.2M	194.1M	7.94%	9.25%
	Brief Description:	residential car parking	block of I spaces pr	King Chung ovided on t	g House. he first to	The prope o third floo	rty was co ors of the 1	mpleted etail/car	ious shop units in 1990. There park building. T specialty tenan	are a to enants v	tal of 418 vithin the
	Title Details:	The proper years comm					o. 83 held	under (	Government Leas	se for a t	erm of 50
63.	Kam Tai Shoppin Ma On Shan	g Centre 4,294.0	758	13.48M	7.22%	191.4M	8.75%	196.6M	194.0M	6.95%	8.75%
	Brief Description:	of 758 car j	parking sp	aces provid	ed on the	second to	sixth floor	s of the 1	mpleted in 2000 retail building. T tenancies (inclu	Cenants v	within the
	Title Details:		g from 2	9 June 1998	8. Encum	brances no	ted on tit		ment Lease for e Deed Poll wit		
64.	Shek Yam Shoppi Tsuen Wan/	ng Centre									
	Kwai Chung	6,729.0	424	11.65M	7.62%	191.1M	9.00%	195.9M	193.5M	6.02%	9.00%
	Brief Description:	The proper fourth floo	ty was con rs within	npleted in 2 the retail b	2000. The ouilding a	ere are a to and within	tal of 424 the carpa	car park rk build	oining 2-storey ing spaces provi ing. Tenants wi ies (including 6	ded on t thin the	he first to property
	Title Details:	is pending.	We have e, free fro	assumed th m encumbr	at the HI ances, pr	KĤA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	Ana Initial Yield	alysis Target 10-yr IRR
65.	Tai Hing Comme Tuen Mun	rcial Centre 10,741.0	672	13.64M	8.44%	191.0M	9.25%	195.8M	193.4M	7.05%	9.25%
	Brief Description:	672 car pai	rking spac	es provided	within t	he various	"open" ca	ar parkin	leted in 1977. T g areas within th specialty tenanc	ne estate	. Tenants
	Title Details:	is pending.	We have e, free fro	assumed th m encumbr	at the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
66.	Shek Lei Shopping Tsuen Wan/				- 1 (4)		0.554	10/01/		( - ( ))	0.550
	Kwai Chung Brief Description:	of 179 car various "op	parking sp en" car p	paces provid arking space	led on the es located	e fourth to along the	fifth floor roads with	rs of the 1 nin the es	192.0M npleted in 1999 retail building, v state. Tenants w 76 specialty tena	vhich als ithin the	o include property
	Title Details:	is pending.	We have e, free fro	assumed th m encumbr	at the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
67.	Hing Wah Shopp Hong Kong East	ing Centre 7,206.0	268	10.34M	6.73%	188.3M	8.75%	188.2M	188.3M	5.49%	8.75%
	Brief Description:	completed the carpark	in 2000. building ing. Tena	There are a , which also ants within	total of 2 include the prop	68 car parl "open" ca erty includ	king space r parking le Banyar	es provide spaces lo Seafood	park building. d on the ground cated on the po Restaurant, Pa	l to fifth dium le	floors of vel of the
	Title Details:	is pending.	We have e, free fro	assumed th m encumbr	at the H ances, pr	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
68.	Shek Wai Kok Co Tsuen Wan/			12.60М	9 / 20/	102 214	0.25%	102.014	197 7 1	6 6 104	0.25%
	Kwai Chung Brief Description:	Block 1) an various sho property wa Carpark Blo	nd a 4-sto p units lo as compler ock 1 and l building	orey carpar ocated withi ted in 1980 within Car 5. Tenants v	k buildin n the res There ar park Bloo vithin the	g (Carpark idential blo re a total of ck 2, which property i	c Block 2 ocks of Sh 578 car p also incl	). In add 1ek Fong 0arking sp ude vario	187.7M -storey carpark l ition, the prop House and She baces provided o us "open" car pa Toplead Investr	erty also k Ho Ho n the firs arking sp	o includes ouse. The st floor of paces next
	Title Details:	is pending.	We have e, free fro	assumed th m encumbr	at the Ĥ ances, pr	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is



1.1	D. M.		0.01	N. D. '	<i>.</i> .		DOP		ASSESSMENT		alysis
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capita Yield	lisation Value <i>(HK\$)</i>	DCF Ai IRR	alysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
69.	Yiu On Shopping Ma On Shan	Centre 4,956.3	547	14.44M	8.05%	184.6M	9.25%	189.0M	186.8M	7.73%	9.25%
	Brief Description:	car parkin spaces on	g spaces p the roof l	rovided on	the first property	to fifth flo . Tenants v	oors, whicl within the	n also in propert	clude various "o y include Adoro	open" ca	r parking
	Title Details:			in Sha Tin 3 March 19		ot No. 505	held unde	r Govern	ment Lease for a	a term o	f 50 years
70.	On Ting Commer Tuen Mun	cial Compl 10,073.6	ex 546	13.70M	7.60%	187.7M	9.00%	183.1M	185.4M	7.39%	9.00%
	Brief Description:	(New Ann shop units 1980. The carpark bu	ex Block) a located w ere are a to iilding. To	and a 5-stor ithin the re otal of 546	ey retail/ sidential car park in the pr	carpark bui block of T ing spaces roperty incl	lding. In a 'ing Cheur provided lude Park'	ddition, 1g House on the fi	, another 3-stor the property als e. The property irst to fourth flo , Everlasting Sp	o includ was con pors of t	es various apleted in the retail/
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	iat the Ĥ ances, pi	KHA will a emiums, re	assign to the strictions	ne Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
71.	Retail and Carpar Hong Kong West	k within Ap 4,493.8	Lei Chau 325	Estate 13.92M	8.00%	179.4M	9.25%	183.3M	181.4M	7.68%	9.25%
	Brief Description:	includes va Moon Hou There are which also House and	arious shop 1se, Lei Ni a total of include v l Lei Yee H	o units locat ng House, l 325 car par arious "oper	ed within Lei Tim I king spac n" car pa ants with	n the resider House and l ces provided rking space in the prop	ntial block Lei Yee Ho d on the fi s located a	s of Lei ouse. The rst to fif long the	park building. Chak House, Le property was co th floors of the estate roads adj N Shop, a Chino	i Fook H ompleted carpark acent to	louse, Lei l in 1980. building, Lei Fook
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	iat the Ĥ ances, pi	KHA will a emiums, re	assign to t estrictions	ne Link I and outg	ase and Deed of REIT a proper l goings of an ond	egal title	e which is
72.	Long Ping Comm Yuen Long	ercial Centi 8,785.6	е 564	12.67M	7.83%	182.1M	9.25%	179.1M	180.6M	7.01%	9.25%
	Brief Description:	property a Ping Hous parking sp building a	lso include se and Kar paces prov nd variou	es various sl ng Ping Ho ided on the s "open" ca	nop units use. The ground r parking	located wi property w floor and g areas loca	thin the re vas comple mezzanine ted within	esidential ted in 1 floor o the est	rpark building. l blocks of Yuk 987. There are f the retail buil ate. Tenants wi ies (including 30	Ping Ho a total o ding, th thin the	use, Shek of 564 car e carpark property
	Title Details:	years com	nencing fi		ch 2006.	. Encumbra	inces note		overnment Lease e include Block		



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF / IRR	Analysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value (HK\$)	An: Initial Yield	alysis Target 10-yr IRR
73.	Kai Yip Commerc Kowloon Central	ial Centre 7,116.4	383	12.18M	7.80%	180.3M	9.25%	177.6M	179.0M	6.81%	9.25%
	Brief Description:	also includ Kai Yin H parking sp	les various louse and I baces provi nina Resour	shop units Kai Lok Ho ded on the	located w ouse. The first to t	ithin the K property v hird floors	Cai Yip Co was comp of the re	mmunity leted in 19 tail buildi	od stalls. In add Hall and the re 981. There are ing. Tenants w d 98 specialty te	sidential a total c ithin the	blocks of of 383 car property
	Title Details:	is pending transferabl	. We have le, free fro	assumed th	at the H ances, pr	KHA will a emiums, ro	assign to estrictions	the Link F and outg	ase and Deed of REIT a proper l coings of an on	legal title	e which is
74.	Wan Tau Tong Sl Tai Po	10000000000000000000000000000000000000	ntre 438	13.48M	7.66%	180.1M	9.00%	175.0M	177.6M	7.59%	9.00%
	Brief Description:	building, a property w level of the located alo	and a shop vas comple e retail bui ong the roa	unit locat ted in 1991 lding and th ads within	ed at the l. There a ne carpark the estate	ground flo tre a total building, Tenants	oor of the of 438 ca which als within th	residentia r parking o include e propert	ng, a stand-alon al block of Wa spaces providec various "open" y include Gold ling 21 vacancio	n Loi Ho 1 on the car park rich Inte	basement ing spaces
	Title Details:	commenci dated 5 M	ng from 8 Iarch 2001 eed Poll wi	April 1998 (insofar a	as modif s it relate	ied or vari es to Secti	ied by a N on A of '	lodificatio ГРТL 172	nent Lease for on Letter (Mem 2). Encumbran Memorial No. 7	norial No ces note	o. 660443 d on title
75.	Tsui Lam Shoppin Tseung Kwan O	ng Centre 8,408.5	711	12.07M	8.06%	172.2M	9.25%	167.6M	169.9M	7.10%	9.25%
	Brief Description:	various ret was compl of the reta	ail shops o eted in 198 il building property i	n the grour 39. There and 3 and on the	id floor of re a total e lower gi	f Sau Lam of 711 car cound to u	House an parking sj pper grou	d a 2-store paces prov ind floors	s adjacent to t ey carpark build ided on the sec of the carpark specialty tenan	ling. The ond to th building	e property nird floors . Tenants
	Title Details:	years com (Certified	mencing fr True Co	om 15 Feb	ruary 200 Irplus Ca	)6. Encum 1r Parking	nbrances r	noted on t	overnment Lea itle include Bl Lam Estate vi	ock Wai	ver Letter
76.	Wan Tsui Commo Hong Kong East	ercial Comp 7,591.2	olex 359	11.13M	7.80%	169.9M	9.25%	164.5M	167.2M	6.65%	9.25%
	Brief Description:	(Market B podium lo units loca governmer car parking ground, se areas loca	uilding), a cated within ted within nt clinic wi g spaces pro- econd to lo ted next to	single stor in the reside the reside thin Lee Ts ovided on t ower ground	ey carpar ential bloc ential blo ui House he basemo d and firs ui House	k building ck of Chak cks of Yea . The prop ent level of t floors of and Wai	adjacent Tsui Hou e Tsui Hou erty was o the Mark the carpa Tsui Ho	to Hei Ts ise. The p ouse and completed et Buildin irk podiur use. Tena	sui House and roperty also inc Shing Tsui Ho in 1979. There g, the carpark b n and at two " nts within the	a 2-store ludes van ouse, as e are a to ouilding, open" ca	y carpark ious shop well as a tal of 359 the lower r parking
	Title Details:	is pending transferabl	. We have le, free fro	assumed th	at the ĤI ances, pr	KHA will a emiums, ro	assign to restrictions	the Link F and outg	ase and Deed of REIT a proper l goings of an on	legal title	e which is



No	Droparty Nama		Car Park	Net Passing	Capita	lisation	DCF Ar	alucic	ASSESSMENT as at 31 March 2006	An Initial	alysis Target
10.	Property Name District	IFA (sqm)	No.	Net Passing Income HK\$pa	Yield	Value (HK\$)	IRR	Value (HK\$)	value ( <i>HK\$</i> )	Yield	10-yr IRR
77.	Hoi Fu Shopping Kowloon West	Centre 3,302.3	225	11.08M	6.81%	166.3M	8.75%	167.7M	167.0M	6.64%	8.75%
	Brief Description:	completed Tenants v	l in 1999.	There are a property in	i total of	225 car pa	irking spa	ces provi	park building. ded within the it Ltd and 22 s	carpark	building.
	Title Details:	years com	mencing fi	rom 16 July	<sup>,</sup> 1999. E	Incumbranc	es noted o	on title i	overnment Leas nclude Comple 022188 dated 1	tion Cer	tificate re
78.	Mei Lam Comme Shatin	rcial Centre 8,057.0	e 375	10.96M	7.81%	170.1M	9.25%	162.5M	166.3M	6.59%	9.25%
	Brief Description:	market on unit locate are a total which also within the	erty comp the groun ed within t of 375 ca include v	rises a 3-sto d floor and he residentia ir parking s arious "ope include We	orey retai various c al block c paces pro n" car pa	ooked food of Mei Fung ovided on t rking space	an adjoin stalls. In : House. T he first to s located :	ing 4-sto addition, he prope third flo along the		lso inclue ted in 19 carpark he estate	vith a wet des a shop 81. There building, e. Tenants
79	Title Details: Wah Kwai Shoppi	is pending transferab lease is ass	g. We have le, free fro	assumed th	iat the Ĥ ances, pi	KHA will a emiums, re	ssign to tl strictions	ne Link I and outg	ase and Deed of REIT a proper goings of an on	legal title	e which is
	Hong Kong West		413	12.74M	7.53%	163.5M	9.00%	164.4M	164.0M	7.77%	9.00%
	Brief Description:	shop units There are Tenants v	s located w a total of vithin the	ithin the re 413 car parl	sidential king spac clude W	block of W es provided ah Kwai H	ah Oi Ho l within th arbour Re	use. The le 2 base staurant	property was co ment levels of t Limited, Park'	ompletec he retail	l in 1991. building.
	Title Details:	years com 443 S.A an Kong Hou	mencing fr nd AIL 443 ising Auth	om 8 April 3 R.P. via N	1998. Er Iemorial emorial N	ncumbrance No. UB745 Io. UB7459	s noted or 4646 date 933 dated	title inc d 8 Apri 8 April	vernment Lease clude Deed Poll l 1998, Underta 1998 and Lette 000.	with Pla aking by	nns re AIL the Hong
80.	Fu Cheong Shopp Kowloon West	oing Centre 6,150.0	547	7.71M	7.62%	159.8M	9.00%	159.0M	159.4M	4.84%	9.00%
	Brief Description:	completed Tenants w	l in 2002.	There are a property in	ı total of	547 car pa	irking spa	ces provi	park building. ded within the aurant and 56 s	carpark	building.
	Title Details:	50 years c	ommencin		Septembe	r 2005. End	cumbrance	s noted	r Government I on title include		



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
81.	Retail and Carpar Kowloon East	k within Sh 5,815.6	un Tin Est 581	tate 10.25M	8.08%	156.6M	9.25%	160.2M	158.4M	6.47%	9.25%
	Brief Description:	single-stor various sho House and spaces prov	ey market op units lo Tin Kuen vided with	building a ocated with House. Th	nd variou in the res ne propert rk buildi	is cooked sidential bl y was com ngs. Tenan	food stalls ocks of T pleted in ts within	s. In add in Wing 1981. Th	other 3-storey c ition, the prop House, Tin Yin ere are a total c erty include Shu	erty also u House of 581 ca	, Tin Kei r parking
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	at the Ĥl ances, pro	KĤA will a emiums, re	assign to t estrictions	he Link I and out§	ase and Deed of REIT a proper l goings of an one	egal title	e which is
82.	Shek Lei Shoppin Tsuen Wan/ Kwai Chung	g Centre Ph 3,665.0	ase I 459	10.73M	7.66%	155.3M	9.00%	157.0M	156.2M	6.87%	9.00%
	Brief Description:	ground flo blocks of S of 459 car	or. In add hek Ning parking s ilding. Te	lition, the p House and spaces prov	oroperty a Shek Sau ided on 1	also includ House. Th the first to	es various ne propert third flo	shop un y was con ors of th	k building with its located with npleted in 1993 e retail buildin 124 specialty ter	in the r . There : g and w	esidential are a total vithin the
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	at the HI ances, pro	KHA will a emiums, re	assign to t estrictions	he Link I and out§	ase and Deed of REIT a proper l goings of an one	egal title	e which is
83.	Hiu Lai Shopping Kowloon East	Centre 3,285.0	637	11.37M	7.81%	148.6M	9.00%	158.0M	153.3M	7.42%	9.00%
	Brief Description:	the resider There are	ntial block a total of	s of Hiu Ti 637 car p	n House arking sp	and Hiu I aces provi	Hong Hou ded on th	se. The j ne first t	two kindergarto property was co o eighth floors Management Lt	mpleted of reta	in 1996. il/carpark
	Title Details:	commenci	ng from 11		1994 to	30 June 20	047. Encu	mbrances	ler Government 5 noted on title mber 1994.		
84.	Po Tin Shopping Tuen Mun	Centre 5,893.9	62	7.50M	6.57%	154.9M	8.75%	150.5M	152.7M	4.91%	8.75%
	Brief Description:	"open" car	parking s	paces locate	d along tl	ne roads w	ithin the e	state. Te	l in 2000. Ther nants within the s (including 4 v	e proper	ty include
	Title Details:	is pending transferabl	. We have e, free fro	assumed th	at the Ĥl ances, pro	KHA will a emiums, re	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is



									ASSESSMENT	An	alysis
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF Ai IRR	1alysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
85.	Un Chau Shoppin Kowloon West	eg Centre 4,393.0	213	10.37M	6.96%	154.1M	8.75%	149.0M	151.6M	6.84%	8.75%
	Brief Description:	2-storey c There are	arpark bui a total of	lding and a 213 car pai	i single si rking spac	corey carpa ces provide	rk buildir d within 1	ig. The j he carpa	torey retail build property was co urk buildings. T ncies (including	mpleted enants v	in 1999. vithin the
	Title Details:	is pending transferab	. We have le, free fro	assumed th	at the Ĥ ances, pr	KĤA will a emiums, re	ssign to t strictions	ne Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
86.	Kwong Tin Shopp Kowloon East	oing Centre 5,641.0	53	8.80M	7.30%	148.8M	9.00%	145.4M	147.1M	5.98%	9.00%
	Brief Description:	of 53 carp	ark spaces :	are provideo	d on the f	irst floor of	retail bui	lding. To	mpleted in 1993 enants within th (including 8 va	e proper	ty include
	Title Details:	50 years c	ommencin		October 2	2005. Encu	imbrances	noted o	r Government I n title include 2004.		
87.	Lei Cheng Uk Sho Kowloon West	opping Cen 7,294.0	tre 461	8.96M	8.14%	140.5M	9.25%	146.0M	143.3M	6.26%	9.25%
	Brief Description:	was compl building a	leted in 19 nd the adjo	84. There a	re a total Irk buildi	of 461 car ng. Tenants	parking s s within th	paces pro le proper	ovided on three ty include Well	levels of	the retail
	Title Details:	50 years of Covenant 4 April 20 and Waiv	ommencir (Memorial 03, Deed o er Letter	ng from 24 No. 86496 of Cost Shar	January 58) dated ring re Fo fovernme	2002. Enc 21 March otbridge vi nt of the	umbrance 2002, Wa a Memoria	s noted iver Lett al No. U	r Government I on title include er (Memorial No B8613238 dated Department v	Deed o b. 89096 1 24 Jan	of Mutual (81) dated (1910) dated (1910) dated
88.	Chun Shek Shopp Shatin	ing Centre 5,757.2	583	9.18M	7.88%	139.3M	9.25%	138.0M	138.7M	6.62%	9.25%
	Brief Description:	with a wet Fung Shin block of S spaces pro various "o	t market o g Court. Ir hek Jing H vided on th pen" car pa	n the groun addition, t House. The he first to the arking space	nd floor; the proper property hird floor es located	and a 2-sto ty also incl was comp s within Ca along the	orey carpa udes vario leted in 1 arpark No roads with	rk build us shop 984. The . 1 and C in the es	carpark buildin ing (Carpark N- units located wit ere are a total o Carpark No. 2, v state. Tenants w ing 16 vacancies	o. 2) loc hin the f 583 ca which al ithin the	cated near residential ar parking so include
	Title Details:	is pending transferab	. We have le, free fro	assumed th	at the Ĥ ances, pr	KĤA will a emiums, re	ssign to t strictions	ne Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is



NI.	DN		C D. I	N. D.	Curtul		DCE	u di di	ASSESSMENT		alysis
N0.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	Value (HK\$)	IRR	Analysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
39.	Sui Wo Court Co Shatin	ommercial C 5,893.6	Centre 980	10.30M	8.39%	131.6M	9.25%	135.7M	133.7M	7.70%	9.25%
	Brief Description:	building. within the roof level	The prope three carp of the 2-s	rty was con oark buildir	mpleted in 1gs, which l building	n 1980. T also inclu 5. Tenants	here are a 1de variou	total of s "open"	buildings and 980 car parkin car parking spa ty include Par	g spaces ces locat	provided ed on the
	Title Details:	of 99 year June 2047 Letter (wi Manageme No. ST11 Memorial	s commends by the No ith Car Pa ent Undert 16540 date No. ST13	cing from 1 ew Territor rking Layo aking via N ed 2 Augus	July 189 ies Leases ut Plan A femorial N t 1999, C ed 29 Oct	8 and has (Extensio Annexed) No. ST185 Certified C ober 2004	been exte n) Ordina via Memo 162 dated opy of Ap	nded for a ance. Enco orial No. 31 July 1 oproved N	der Governmen a term of 50 ye: umbrances note ST184477 date 1978, Waiver Le Iemo dated 29 Waiver Letter	ars expir ed on tit ed 24 Ju etter via October	ing on 30 le include ine 1978 Memoria 2004 via
90.	. Tin Ping Shoppin Fanling/ Sheung Shui	ng Centre 5,520.6	471	10.05M	7.91%	131.4M	9.25%	131.9M	131.7M	7.63%	9.25%
	Brief Description:	the proper The prope ground flo parking sp	rty also inc erty was co oor and on paces locate Moon Sea	cludes vario mpleted in third to fif ed along th	ous shop t 1989. Th th floors v te roads w	inits locate ere are a te vithin the vithin the	ed within otal of 47 retail buil estate. Te	the reside 1 car park ding, which mants wit	d a cooked food ential block of ing spaces prov ch also include hin the proper pecialty tenanc	Tin Mir vided on various " ty incluo	ng House the lowe open" ca le Park'N
	Title Details:			n Fanling S ing from 1			Lot No. 20	)8 held ur	nder Governmer	nt Lease	for a tern
91.	. On Yam Shopping Tsuen Wan/ Kwai Chung	g Centre 3,794.0	347	9.23M	8.17%	129.7M	9.25%	132.6M	131.2M	7.03%	9.25%
	Brief Description:	car parkin various "o	ng spaces p open" car p	rovided on oarking spa	the first ces locate	to sixth f d at the e	loors with astern sid	in the re e of Tak	in 1994. There tail building, w Yam House. T nancies (includi	vhich als enants v	o include vithin the
	Title Details:	years com	mencing fr		tober 200	5. Encumł	orances no	oted on th	overnment Leas le title include 04.		
92.	. Hing Tung Shopp Hong Kong East	ping Centre 4,559.0	420	7.77M	7.73%	122.2M	9.00%	126.5M	124.4M	6.25%	9.00%
		The prope	rty compri				· · · · ·	·	npleted in 1995 o lower ground		
	Brief Description:	of 420 car property, Tenants w	which also	include var property in	ious "ope	n" car par			along the roads aurant and 31 s		the estate



No.	Property Name	IFA	Car Park	Net Passing	Capital		DCF A	· .	ASSESSMENT as at 31 March 2006	Initial	llysis Target
	District	IFA (sqm)	No.	Income HK\$pa	Yield	Value (HK\$)	IRR	Value (HK\$)	Value (HK\$)	Yield	10-yr IRR
93.	Kwai Hing Shopp Tsuen Wan/		277	0.0014	7 (10)	117 71 (	0.000/	100.014	120.014	( 050)	0.000/
	Kwai Chung	2,356.0	277	8.22M	7.61%	117.7M	9.00%	122.2M	120.0M	6.85%	9.00%
	Brief Description:	completed which also	in 1991. include va ty include	There are a rious "oper	i total of 1" car parl	277 car pa king spaces	arking spa located n	ces provi ext to the	park building. ded within the carpark buildin l 42 specialty ter	carpark g. Tenai	building, 1ts within
	Title Details:			in Kwai Cł om 24 Janu			489 held	under G	overnment Leas	e for a to	erm of 50
94.	Tin Tsz Shopping Tin Shui Wai	Centre 3,608.0	289	10.26M	8.04%	119.2M	9.25%	119.2M	119.2M	8.61%	9.25%
	Brief Description:	shop units There are various "op	located w a total of pen" car p	ithin the res 289 car pa arking space	sidential b rking spa es located	locks of T ces provid along the	sz Ping Ho ed within roads with	the carp in the es	rey carpark bui property was co ark building, w state. Tenants w ) specialty tenar	mpleted hich als ithin the	l in 1997. o include property
	Title Details:	is pending. transferabl	. We have e, free fro	assumed th	at the Ĥl ances, pro	KHA will a emiums, re	assign to t estrictions	he Link l and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
95.	Sun Tin Wai Con Shatin	nmercial Cen 5,140.6	ntre 320	5.91M	7.86%	117.7M	9.25%	114.5M	116.1M	5.09%	9.25%
	Brief Description:	was comple which also	eted in 19 include v	81. There a arious "ope	ire a total n" car pai	of 320 ca king space	r parking : es located	spaces pr along the	cooked food st ovided within t roads within t ncluding 59 vac	he retail he estate	building,
	Title Details:	is pending. transferabl	. We have e, free fro	assumed th	at the Hl	KHA will a emiums, re	assign to t estrictions	he Link l and out	ase and Deed of REIT a proper l goings of an on	egal title	which is
96.	Cheung Wah Shoj Fanling/			7.0016	0.170/		0.050/			( 000)	0.050/
	Sheung Shui	6,238.0	353	7.82M	8.17%	113.3M	9.25%	116.1M	114.7M	6.82%	9.25%
	Brief Description:	carpark bu Lai House parking sp Carpark N	ilding (Ca and Cheu aces provi 0.2, which ants with	rpark No.2 ng Chung H ded on the h also inclu in the prop	) and vari House. Th ground t de various erty inclu	ous shop u le property o second f s "open" ca 1de Park'N	inits locate was comp loors of C ar parking	ed within oleted in Carpark N spaces lo	ilding (Carpark the residential 1984. There are lo.1 and ground ocated along the arden Seafood F	blocks o a total o l to first e roads v	f Cheung of 353 car floors of vithin the
		1 /		0 -	, acanere.						



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	alysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	Ana Initial Yield	lysis Target 10-yr IRR
97.	Cheung Hang Sho Tsing Yi	pping Centro 5,687.0	e 327	8.98M	8.25%	112.2M	9.25%	113.6M	112.9M	7.96%	9.25%
	Brief Description:	property wa ground thir	s comple d floor a hin the	ted in 1990 nd second f property in	). There a loor of th clude Jin	ire a total o ne retail bu Bai Jue F	of 327 car iilding and	parking l within	e 4-storey carpa spaces provided the stand-alone od Fast Food, `	within carpark	the lower building.
	Title Details:	is pending.	We have , free fro	assumed th m encumbr	at the Ĥl ances, pro	KHA will a emiums, re	assign to t estrictions	ne Link l and outg	ase and Deed of REIT a proper l goings of an on	egal title	which is
98.	Retail and Carpark Tsing Yi	x within Che 1,069.0	ung Wan 333	g Court 8.77M	8.50%	109.8M	9.25%	110.9M	110.4M	7.94%	9.25%
	Brief Description:	retail buildin the carpark	ng which building, s current	has just bee which also ly leased, th	en comple include v ie propert	ted. There arious "op y incorpora	are a total en" car pai	of 333 o king spa	eted in 2001 at car parking space ces located alon rcial tenancies, i	es provid g the roa	ed within ds within
	Title Details:	is pending.	We have , free fro	assumed th m encumbr	at the Ĥl ances, pro	KHA will a emiums, re	assign to t estrictions	ne Link l and outg	ase and Deed of REIT a proper l goings of an on	egal title	which is
99.	Ka Fuk Shopping Fanling/ Sheung Shui	Centre 5,076.0	312	7.05M	8.06%	110.3M	9.25%	110.3M	110.3M	6.39%	9.25%
	Brief Description:	footbridge o spaces provi	on the fir ded on t parking s	st floor. Th he second to paces locate	e propert o fourth f d along tl	y was com loors of th he roads w	pleted in ( e retail/ca ithin the e	995. Th rpark bu state. Te	ere are a total o ilding, which al nants within the	of 312 ca so incluc	r parking le various
	Title Details:	is pending.	We have , free fro	assumed th m encumbr	at the Ĥl ances, pro	KHA will a emiums, re	assign to the strictions	ne Link l and outg	ase and Deed of REIT a proper l goings of an on	egal title	which is
	Wah Sum Shoppir Fanling/ Sheung Shui	ng Centre 2,480.0	356	8.44M	7.67%	104.8M	9.00%	104.6M	104.7M	8.06%	9.00%
	Brief Description:	was complet	ed in 199 nclude v	95. There an arious "ope	re a total n" car pai	of 356 car rking space	parking sp s located	aces prov along the	vided within the e roads within th	carpark	building,
	Title Details:	is pending.	We have , free fro	assumed th m encumbr	at the Ĥl ances, pro	KHA will a emiums, re	assign to t estrictions	ne Link l and outg	ase and Deed of REIT a proper l goings of an on	egal title	which is



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capita Yield	lisation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
101.	Siu Lun Shopping Tuen Mun	Centre 2,985.0	463	8.09M	7.22%	103.5M	8.75%	104.0M	103.8M	7.79%	8.75%
	Brief Description:	completed	in 1993. 7	here are a t	otal of 4	63 car parki	ng spaces	provided	park buildings. within the two l and 9 specialty	carpark	buildings.
	Title Details:	from 6 Se	ptember 19		une 2047	7. Encumbr	ances note	ed on tit	ment Lease for a le include Deed r 1991.		0
102.	Yiu Tung Shoppin Hong Kong East	g Centre 6,200.0	685	6.55M	7.80%	103.8M	9.00%	102.6M	103.2M	6.35%	9.00%
	Brief Description:	storey carp car parkin Tenants w	oark buildi 1g spaces p	ng (Carparl rovided wi property in	c No. 2). thin Car	The prope park No. 1	rty was co and the	mpleted ground	uilding (Carpark in 1994. There to fifth floors o turant and 66 s	are a to f Carpa	tal of 685 rk No. 2.
	Title Details:	is pending transferab	. We have le, free fro	assumed th	at the Ĥ ances, pr	KHA will a emiums, re	ssign to t strictions	he Link I and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
103.	Tsz Ching Shoppin Kowloon North	ng Centre ( 1,679.0	(I) & (II) 882	6.35M	7.18%	96.8M	8.75%	102.7M	99.8M	6.36%	8.75%
	Brief Description:	building w property w basement s to second	with basen vas built in second floc floors with	ent level (S phases from or to baseme	Shopping n 1996 t ent first f g Centre	g Centre 2) o 2001. Th loor within 2 and on f	and a sta ere are a t Shopping irst to fou	and-alon otal of 88 Centre 1 rth floors	entre 1), a 3-sto e 5-storey carpa 32 car parking s , on basement f s of the carpark	ark build paces pr first floo	ding. The ovided on r and first
	Title Details:	is pending transferab	. We have le, free fro	assumed th	at the Ĥ ances, pr	KHA will a emiums, re	ssign to t strictions	he Link I and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
104.	Kam Ying Court S Ma On Shan	hopping C 3,444.5	entre 492	7.76M	7.84%	95.1M	9.00%	96.4M	95.8M	8.10%	9.00%
	Brief Description:	car parkin also incluc	g spaces p le various '	rovided wit 'open" car j	hin the l parking s	ower groun paces on th	d third flo e ground f	oor and l loor of t	in 1991. There ower ground se he retail buildin e Chinese Marke	cond flo g. Tenai	or, which nts within
	Title Details:	from 16 N	lay 1990 t	o 30 June 2	047. Enc	umbrances	noted on	title incl	nent Lease for a ude Managemen rial No. ST527	t Under	taking via



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF An IRR	alysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
105.	Wang Tau Hom ( Kowloon North	Wang Fai ( 2,333.1	Centre) 290	6.31M	8.25%	90.1M	9.25%	93.9M	92.0M	6.86%	9.25%
	Brief Description:	carpark b provided v House an	uilding. Tl within the d Wang K	ne property carpark bui	was com lding, and se. Tenan	pleted in d various " its within	1982. The open" car	ere are a parking	t market buildin a total of 290 c spaces located c ude Fairwood F	ar parki outside V	ng spaces Wang Hin
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the HI	KHA will a emiums, re	assign to th estrictions	e Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
	Tsing Yi Commere Tsing Yi	cial Compl 4,239.0	ex 344	5.86M	7.76%	90.8M	9.25%	91.3M	91.1M	6.43%	9.25%
	Brief Description:	4-storey ca building ( spaces pro spaces loca	arpark buil Carpark N vided with ated along	ding (Carpa o. 2). The in Carpark	ark No. 1 property No. 1 and vithin the	) with a re was comp l Carpark I estate. Ter	tail shop o leted in 19 No. 2, whi nants withi	n the gr 986. Tho ch also i n the pr	ked food stalls o ound floor and ere are a total o nclude various " coperty include "	a 3-store f 344 ca open" ca	ey carpark r parking ar parking
	Title Details:			in Tsing Yi February 20		t No. 167	held under	Govern	ment Lease for	a term o	f 50 years
	Ming Tak Shoppin Tseung Kwan O	ng Centre 3,485.0	383	5.37M	7.67%	90.1M	9.00%	89.9M	90.0M	5.97%	9.00%
	Brief Description:	completed carpark bu estate. Te	in 1999. T ilding, wh nants with	There are a ich also incl	total of 38 lude vario perty incl	33 car park us "open"	ing spaces car parking	provideo 5 spaces	park building. ' d on the first to located along th lang Restaurant	third flo e roads v	ors of the within the
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the HI ances, pro	KHA will a emiums, re	ssign to the	e Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
108.	Retail and Carparl Kowloon North	x within Tu 3,587.1	ung Tau Es 493	tate 4.88M	8.40%	81.7M	9.25%	85.9M	83.8M	5.82%	9.25%
	Brief Description:	addition, House, H was compl and variou House and	the proper ong Tung leted in 199 us "open" d Wong Tu	ty also incl House, On 82. There a car parking	udes varie Tung Ho re a total spaces lo Tenants	ous shop u ouse, Yue ' of 493 car ocated next within the	inits withi Tung Hou parking sp to Ying T property i	n the re se and V aces pro Tung Ho nclude I	nd a 3-storey ca sidential blocks Wong Tung Hor wided within tho buse, Yat Tung Park'N Shop, Jir	of Cher use. The e carparl House,	ing Tung property building On Tung
	Title Details:	50 years o	commencin		January 2	2002. Encu	ımbrances		r Government L on title include		



No. Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	sation Value <i>(HK\$)</i>	DCF AI IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
109. Ping Tin Shoppin Kowloon East	eg Centre 2,032.0	406	6.15M	7.66%	79.6M	9.00%	80.5M	80.1M	7.67%	9.00%
Brief Description:	completed on the gro	in 1997. ' ound to fi	There are a	total of 4 f the anci	06 car parl llary facili	king spaces ities buildi	provide ing. Ten	park building. d within the car ants within the	park bui	lding and
Title Details:	is pending transferabl	. We have le, free fro	assumed th	at the Ĥl ances, pro	KHA will a emiums, ro	assign to th estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
110. Retail and Carpar Kowloon East	k within Ho 1,668.0	ong Pak C 549	ourt 4.98M	8.03%	77.2M	9.25%	82.0M	79.6M	6.26%	9.25%
Brief Description:	floor. The ground to	property fifth floo	was complet rs of the ca	ted in 199 rpark bui	3. There a lding. As	are a total currently l	of 549 c eased, tl	garten units loo ar parking space ne property ince k spaces leased	es provid orporate:	ed on the s 2 retail/
Title Details:	commencin Undertakin	ng from 25 ng via Mer	September	1991 to 3 UB499603	0 June 204 37 dated 2	47. Encum 5 Septemb	brances r er 1991	der Governmen noted on title ind and Deed Poll r	clude Ma	nagement
111. Yin Lai Court Sho Tsuen Wan/ Kwai Chung	opping Cent 1,512.0	tre 150	5.47M	6.87%	81.2M	8.75%	77.7M	79.5M	6.88%	8.75%
Brief Description:	of 150 car	parking s ark buildi	paces provi	ded on th	ne lower g	round thir	d floor i	mpleted in 1991 to lower ground sources Purchas	l first flo	oor of the
Title Details:	commenci Manageme	ng from 2 ent Under	1 Septembe	er 1990 to CTL 389	o 30 June via Memo	2047. End orial No. T	cumbran W69588	nder Governmen ces noted on th 86 dated 21 Sep 2.	e title in	nclude —
112. Kin Sang Shoppir Tuen Mun	ng Centre 3,609.0	273	6.03M	8.07%	77.9M	9.25%	77.1M	77.5M	7.77%	9.25%
Brief Description:	was compl level of th	eted in 19 1e carpark	90. There a	re a total Tenants v	of 273 car vithin the	parking sproperty	paces pro include	rey carpark build wided on the gr Wellcome, Nev	ound flo	or to roof
Title Details:	years com	nencing fi		1998. En	cumbranc	es noted o		overnment Lease Iclude Deed Pol		



N	D N		C D I	N.D.	0.11		DOFA	1.1	ASSESSMENT		lysis T
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	Value (HK\$)	DCF Ar IRR	Value ( <i>HK\$</i> )	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
113.	Hing Tin Comme Kowloon East	rcial Centre 2,762.3	387	5.48M	8.25%	74.8M	9.25%	76.6M	75.7M	7.24%	9.25%
	Brief Description:	carpark bui various sho property wa	lding (Ca op units lo as comple Fenants w	rpark No. 2 ocated with ted in 1988 ithin the pro	) and var in the re 3. There a	ious cooke sidential b are a total	d food sta locks of N 387 car pa	lls. In ad Aei Tin arking sp	ilding (Carpark Idition, the prop House and Yan paces provided v staurant and 70 s	oerty also Tin Ho vithin th	o includes ouse. The e carpark
	Title Details:	The proper 50 years co					o. 6377 ha	eld unde	r Government L	ease for	a term of
114.	Tin Wan Shopping Hong Kong West	g Centre 3,331.0	417	4.96M	7.83%	73.6M	9.00%	76.4M	75.0M	6.62%	9.00%
	Brief Description:	floor of the car parking	Housing spaces pr r Senior (	for Senior ovided on t Citizens. Ter	Ćitizens. he first to nants wit	The prope o fourth flo hin the pro	rty was co oors of the operty incl	mpleted carpark	v carpark buildir in 1997. There building and th 'N Shop, Forml	are a ton ne groun	tal of 417 d floor of
	Title Details:	is pending.	We have e, free fro	assumed th m encumbra	at the HI ances, pro	KHA will a emiums, re	assign to th estrictions	ne Link I and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
115.	Retail and Carpark Kowloon East	x within Lok 1,574.6	x Wah (Sc 226	outh) Estate 4.36M	8.50%	74.2M	9.25%	74.0M	74.1M	5.89%	9.25%
	Brief Description:	stalls and v The proper to third floo	arious sho ty was con ors of the	op units loc npleted in 1 carpark buil	ated on t 984. The lding. As	he ground ere are a to currently l	floor of t tal of 226 eased, the	he reside car parki property	ark building, va ential block of C ng spaces provic incorporates 91 eased by Vinci u	Chin Wa led on tl retail/co	h House. ne ground ommercial
	Title Details:	is pending.	We have e, free fro	assumed th m encumbra	at the HI ances, pro	KHA will a emiums, re	assign to tl estrictions	ne Link l and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
116.	Lai Kok Shopping Kowloon West	Centre 7,276.0	140	4.58M	8.13%	68.6M	9.25%	68.1M	68.4M	6.69%	9.25%
	Brief Description:	market buil blocks of L There are a	ding. In a ai Huen total of clude Lee	ddition, the House, Lai 140 car pai e Kun Chiu	e property Lan Hou rking spa	y also inclu se and Lai ces provido	ides variou Mei Hou ed within	is shop u se. The the carp	building and a nits located with property was co ark building. T nt Ltd and 80 s	hin the r mpleted enants w	esidential in 1981. vithin the
	Title Details:	is pending.	We have e, free fro	assumed th m encumbra	at the Ĥl ances, pro	KHA will a emiums, re	assign to tl estrictions	ne Link I and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
117.	Tin Ma Court Con Kowloon North	mmercial ( 3,618.7	Centre 585	4.09M	8.00%	62.5M	9.25%	62.3M	62.4M	6.56%	9.25%
	Brief Description:	was comp Tenants	oleted in 19 within the	986. There	are a tota clude Pai	1 of 585 c	ar parking	spaces	rey carpark build provided at the Tin Ma Market	carpark	building.
	Title Details:	99 years o 2047 by 1	commencing the New To	g from 1 Jul erritories Le	y 1898 ai ases (Exte	nd has been ension) Or	extended dinance. E	for a ter Incumbra	r Government L m of 50 years ex ances noted on nuary 1986.	piring o	n 30 June
118.	Retail and Carparl Tsing Yi	c within C 363.0	heung On 484	Estate 4.92M	8.21%	58.7M	9.25%	65.0M	61.9M	7.95%	9.25%
	Brief Description:	11 shop u of 484 ca	inits on gro r parking s	und floor o paces provi	f On Ťao ded withi	House. Th n the two	ne property carpark b	y was con uildings.	ey carpark build npleted in 1988 As currently le: spaces leased by	. There a ased, the	are a total property
	Title Details:	commenc	ing from 8		Encumb	rances note	d on title		nment Lease for Deed Poll with P		
119.	Shun On Commer Kowloon East	cial Centr 6,666.1	e 459	2.73M	8.20%	50.3M	9.25%	51.7M	51.0M	5.34%	9.25%
	Brief Description:	shop unit and On M provided parking sj	s located w lat House. on the firs paces locate	ithin the rea The proper t floor to ro	sidential l ty was co oof level o ne buildin	plocks of C ompleted in of the carps ig. Tenants	n Chak H 1 1978. T ark buildi	louse, Oi here are ng, whic	prey carpark bui n Kwan House, a total of 459 c h also include v ty include Shun	On Čhu car parki carious "	ng House ng spaces open" car
	Title Details:	is pendin transferat	g. We have ble, free fro	assumed th	at the Ĥ	KHA will a emiums, re	ssign to t	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
120.	Retail and Carparl Kowloon East	c within K 681.0	o Chun Co 323	ourt 4.01M	8.00%	47.8M	9.25%	51.8M	49.8M	8.04%	9.25%
	Brief Description:	residentia parking s	l Block C o paces provi	f Ko Chun ided within	Court. T the carp	he property ark buildir	was comp ng. As cur	oleted in rently le	dergarten unit l 1993. There are ased, the proper y Wilson until 3	a total o ty incor	of 323 car porates 3
	Title Details:	from 3 Ju	ine 1993 to	30 June 20	047. Enci	umbrances	noted on	title incl	der Government udes a Deed of IKIL 6189 R.P.)	Mutual	



Property Name District	IFA	Car Park No.	Net Passing Income	Capitalis Yield	Value	DCF A IRR	Value	ASSESSMENT as at 31 March 2006 Value	An: Initial Yield	alysis Target 10-yr IRR
Sam Shing Commo Tuen Mun	(sqm) ercial Centr 6,652.3	e 176	HK\$pa 4.10M	8.43%	( <i>HK\$</i> ) 48.2M	9.25%	( <i>HK\$</i> ) 50.2M	<i>(HK\$)</i> 49.2M	8.33%	9.25%
Brief Description:	various coc units locate property wa	oked food ed within t as complet ors of the r	stalls and y he resident ted in 1980 etail/carpar	various sho ial blocks o ). There ar 'k building	op stalls. of Chun ' e a total	In additio Yu House, of 176 car	n, the pro Fung Yu parking s	ng single storey operty also incl House and Moo spaces provided "open" car park	udes var on Yu H on the g	ious shop ouse. The ground to
Title Details:	is pending.	We have e, free from	assumed th m encumbr	at the ĤK ances, pre	HA will miums, r	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
Fortune Shopping Kowloon West	Centre 2,012.4	153	3.19M	8.06%	49.7M	9.25%	48.3M	49.0M	6.50%	9.25%
Brief Description:	completed	in 2000. 7 eased, the	There are a property i	total of 15 ncorporate	3 car par es 26 reta	king space uil/comme	s provide rcial tena	park building. ' d within the can ncies (including	rpark bu	ilding. As
Title Details:	is pending.	We have e, free from	assumed th m encumbr	at the ĤK ances, pre	HA will miums, r	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
Carpark within La Kowloon West	i On Estate	181	3.86M	8.50%	45.1M	9.00%	51.7M	48.4M	7.98%	9.00%
Brief Description:		rking spa	ces provide	d within t	the carpa	rk buildin	g, which	eted in 1993. T also include v		
Title Details:	is pending.	We have e, free from	assumed th m encumbr	at the HK ances, pre	HA will miums, r	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
Po Hei Court Con Kowloon West	nmercial Ce 1,271.0	ntre	3.72M	7.50%	47.8M	9.00%	47.6M	47.7M	7.79%	9.00%
Brief Description:	The proper mainly serv	ty compris res the resi	ses a single dents of Po	storey reta Hei Cour	il podium t which p	n. The prop provides 39	perty was 0 residen	completed in 19 tial apartment u	993. The inits.	e property
Title Details:	The proper	rty is with 1g from 17	in New Ko 7 July 1992	owloon Inl 2 to 30 Ju	and Lot ne 2047.	No. 6117 Encumbra	held und ances not	er Government ed on title incl	Lease f	
Carpark within Ki Tseung Kwan O	n Ming Esta	ate 763	1.06M	8.50%	46.6M	9.00%	46.4M	46.5M	2.27%	9.00%
Brief Description:		l floor. Tl	ne property	was com	pleted in			hopping Centre total of 763 c		
Title Details:	is pending.	We have e, free from	assumed th m encumbr	at the ĤK ances, pre	HA will miums, r	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l coings of an on	egal title	e which is



Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
Retail and Carparl Shatin	c within M 100.0	ei Chung ( 385	Court 3.49M	8.04%	39.9M	8.75%	43.8M	41.9M	8.32%	8.75%
Brief Description:	completed currently	in 1996. leased, the	There are a	total of 3 ncorporat	85 car par es 1 retail	king space	s provide	n the first floor. ed within the ca cies, in addition	rpark bu	ilding. As
Title Details:	from 11 N	ovember 1		June 2047	7. Encumb	rances note		nent Lease for a le include Deed		
Siu Hei Commerc Tuen Mun	ial Centre 2,175.8	560	3.02M	7.85%	38.0M	9.00%	40.5M	39.3M	7.69%	9.00%
Brief Description:	completed currently lo	in 1986. eased, the j	There are a	total of 5 orporates	60 car par 35 retail/co	king space ommercial	s provide	park building. ed within the ca (including 1 vac	rpark bu	ilding. As
Title Details:	years less t by the New Undertaki	he last 3 d w Territor ng re TM	ays thereof ies Leases (H	commenc Extension) Memorial	ing from 1 Ordinanc l No. TM2	July 1898 e. Encumb 257757 da	and has prances n	overnment Lease been extended u oted on title inc Iay 1985 and D	intil 30 J lude Ma	une 2047 nagement
Retail and Carparl Tseung Kwan O	c within To 1,977.0	ong Ming 9 291	Court 3.05M	7.95%	37.7M	9.00%	40.5M	39.1M	7.81%	9.00%
Brief Description:	floor of th 1999. The building. A	e carpark ere are a to As currentl	building, T otal of 291	ong Won car parki e property	g House a ng spaces j v incorpora	nd Tong I provided o	Fu House n the fir	shop units loca e. The property sst to fourth flo rcial tenancies, i	was con ors of th	npleted in ie carpark
Title Details:	commenci	ng from 2		7 to 30 Ju	ne 2047. I	Encumbran	ces note	ler Government d on title includ 7.		
Retail and Carparl Tsing Yi	c within Ch 1,102.0	ning Wah 348	Court 3.06M	8.25%	36.4M	9.25%	39.8M	38.1M	8.02%	9.25%
Brief Description:	unit are lo completed	in 1984.	the ground	and first a total of	floors of 348 car p	the carparl arking spa	k buildir	ng. Two retail u 1g respectively. ided within the	The pro	perty was
Title Details:	commencia the New 7 Undertaki	ng from 1 Ferritories ng re TYT	July 1898 a Leases (Ex	nd has be tension) ( Aemorial	en extende Ordinance. No. TW34	d for a ter Encumbr 5215 date	m of 50 ances no d 22 Ma	ment Lease for years expiring or ted on title inc y 1985 and Dee	n 30 Jun lude Ma	e 2047 by nagement



	D N		0	N. D. '	0		DODA		ASSESSMENT		alysis
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	value ( <i>HK\$</i> )	DCF Ai IRR	nalysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
130.	Carpark within W Tsuen Wan/	ah Lai Estat	e								
	Kwai Chung		411	2.76M	8.50%	34.5M	9.00%	39.4M	37.0M	7.46%	9.00%
	Brief Description:	The proper 411 car par						s comple	eted in 2001. Th	here are	a total of
	Title Details:	years comm	nencing fr Memoria	om 25 May al No. TW	2001. Er 1410452	cumbrance dated 25	es noted of	n title in	overnment Leas cludes Deed Pol onsent Memo or	l with P	lan re S.A
131.	Carpark within Ti Tuen Mun	n King Esta	te 380	3.10M	8.50%	34.3M	9.00%	38.1M	36.2M	8.56%	9.00%
	Brief Description:	in 1989. T not form p	he indoor art of the rs of the	recreation property. carpark buil	centre loc There are	ated on the a total of	ne third an 380 car p	d fourth oarking s	ark building whi floors of the ca paces provided " car parking sp	rpark bu on the §	ulding do ground to
	Title Details:	The proper years comm				Lot No.	444 held 1	ınder Go	overnment Lease	e for a to	erm of 50
132.	Retail and carpark Tseung Kwan O	within Wo 682.0	Ming Co 379	urt 2.85M	8.22%	33.2M	9.25%	36.6M	34.9M	8.17%	9.25%
	Brief Description:	block of W provided w	o Yat Hou ithin the	ise. The pro	operty was lding. As	completed currently l	d in 1999. leased, the	There as property	e a total of 379 incorporates 1	car park	ing spaces
	Title Details:	years comm	nencing fr	0	ember 19	97. Encum	nbrances no		Government Leas title include Dec		
133.	Retail and Carparl Hong Kong East	x within Tsu 1,262.0	ii Wan Es 182	tate 2.68M	8.07%	33.7M	9.25%	35.2M	34.5M	7.77%	9.25%
	Brief Description:	stalls (Tsui parking spa spaces locat	Wan Sho aces provi ted along	opping Cen ided within the roads w	tre). The the carp vithin the	property v ark buildi estate. As	vas comple ng, which currently l	eted in 1 also ind eased, th	carpark building 993. There are clude various "c ne property inco park spaces leas	a total c open" ca rporates	of 182 car r parking 11 retail/
	Title Details:	years comm	nencing f inication	rom 18 Ma Installation	arch 1999 via Mem	). Encumb orial No. U	JB774546	ted on t	overnment Lease itle includes Ap 18 March 1999	oproval	Letter on



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF AI IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
134.	.Carpark within Ts Kowloon North	z Man Est	ate 364	2.73M	8.50%	31.9M	9.00%	36.5M	34.2M	7.98%	9.00%
	Brief Description:		erty compri arking space						eted in 1994. T	here are	a total of
	Title Details:	is pending transferab	g. We have	assumed th m encumb	nat the HI rances, pro	KHA will emiums, r	assign to tl estrictions	he Link l and out§	ase and Deed of REIT a proper l goings of an on	egal title	e which is
135.	Hing Man Commo Hong Kong East	ercial Cent 3,144.0	re 226	1.17M	8.13%	34.9M	9.00%	33.2M	34.1M	3.43%	9.00%
	Brief Description:	are a total		r parking sj					ty was complete ird to lower gro		
	Title Details:	is pending transferab	g. We have	assumed th m encumb	nat the HI rances, pro	KHA will emiums, r	assign to tl estrictions	he Link l and out§	ase and Deed of REIT a proper l goings of an on	egal title	e which is
136.	Retail and Carparl Kowloon East	x within Lo 1,172.0	ok Nga Cou 265	1rt 1.85M	8.05%	33.6M	9.25%	33.9M	33.8M	5.48%	9.25%
	Brief Description:	Hall on th	ne top level. ors of the c	. There are	a total of	265 car pa	irking spac	es provid	ed in 1984 with ed on the lower car parking spa	ground	second to
	Title Details:	99 years c 2047 by t	ommencing	g from 1 Ju rritories Le	ly 1898 an eases (Exte	nd has been ension) Or	n extended dinance. E	for a ter Incumbra	r Government L m of 50 years ex ances noted on uly 1983.	piring o	n 30 June
137.	. Carpark within Po Kowloon East	Pui Cour	t 277	2.78M	8.50%	31.2M	9.00%	35.6M	33.4M	8.33%	9.00%
	Brief Description:		erty compri arking space							here are	a total of
	Title Details:	commenc	ing from 8	February 2	1994 to 3	0 June 20	47. Encum	brances	er Government noted on title i ated 9 February	nclude	
138.	. Carpark within Ka Shatin	1 Tin Cour	rt 348	2.75M	8.50%	30.5M	9.00%	34.4M	32.5M	8.46%	9.00%
	Brief Description:		erty compri arking space					is comple	eted in 1988. T	here are	a total of
	Title Details:	commenci the New Undertaki	ing from 1 Territories	July 1898 a Leases (Ex norial No.	ind has be tension) C ST361842	en extende Drdinance. dated 10	d for a ter Encumbr March 198	m of 50 y ances no	ment Lease for a years expiring or ted on title incl peed Poll with Pl	n 30 Jun lude Ma	e 2047 by nagement



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An Initial Yield	alysis Target 10-yr IRR
139	. Carpark within Ti Tin Shui Wai	n Yuet Est	ate 560	1.48M	8.50%	30.0M	9.00%	30.9M	30.5M	4.86%	9.00%
	Brief Description:								into two portio vided within the		
	Title Details:	is pending transferab	g. We have le, free fro	assumed th	at the HI	KHA will emiums, r	assign to t estrictions	he Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
140	. Carpark within Ye Kowloon West	e Kok Cou	ert 240	2.46M	8.50%	28.1M	9.00%	32.0M	30.1M	8.18%	9.00%
	Brief Description:			ises a 4-sto 40 car parl						mpleted	l in 1981.
	Title Details:	99 years c 2047 by t	ommencing he New Te	g from 1 Ju rritories Le	y 1898 an ases (Exte	d has been insion) Or	n extended dinance. I	l for a teri Encumbra	Government L m of 50 years ex inces noted on t April 1981.	piring o	n 30 June
141	Retail and Carparl Kowloon North	c within Ts 1,236.0	sz Oi Court 199	t 2.08M	8.00%	28.3M	9.25%	30.4M	29.4M	7.06%	9.25%
	Brief Description:	free-stand car parkin	ing kinderg g spaces pr	arten. The ovided with	property v in the car	vas built i park buile	n phases fi ding. As ci	rom 1997 urrently le	n tenancy on the to 2000. There eased, the prope y Wilson until 3	are a to rty inco	tal of 199 rporates 2
	Title Details:	respective May 1999	ly for a ter . Encumbr	m from 9 J	une 1995 d on title	to 30 Jui include D	ne 2047 ai	nd a term	5 held under G of 50 years con R.P. with Plan	nmencii	ng from 7
142	. Retail and Carparl Kowloon West	c within N 753.0	am Cheong 156	; Estate 2.03M	8.15%	28.3M	9.25%	30.4M	29.4M	6.89%	9.25%
	Brief Description:	shop units Yin House There are	a located wi and variou a total of 1	ithin the re 1s "open" c	sidential b ar parking ting spaces	olocks of C spaces wi provided	Cheong Sh thin the es within th	un House state. The e single st	the property also c, Cheong Yat H property was co corey carpark bu	louse an ompleted	d Cheong 1 in 1989.
	Title Details:			in New Ko g from 17 A			lo. 6427 h	eld under	Government L	ease for	a term of
143	. Retail and Carparl Tai Po	c within Pc 1,296.0	o Nga Cour 246	rt 2.38M	8.08%	28.3M	9.25%	30.5M	29.4M	8.10%	9.25%
	Brief Description:	blocks of 246 car pa located on	Ka Wo Ho arking space the roof lo	use and Hi es provided	ng Wo Ho within th rently leas	ouse. The e carpark ed, the pr	property v building i operty inc	vas compl ncluding corporates	garten units witl eted in 1989. T various "open" o 2 retail/comme	here are car park	a total of ing spaces
	Title Details:	from 29 N TPTL 73	1arch 1988 via Memor	to 30 June	2047. En	cumbranc	es noted o	n title inc	ent Lease for a l lude Manageme Poll with Plan	nt Unde	rtaking re



No	Property Name		Car Park	Net Passing	Capitali	sation	DCF An	alvsis	ASSESSMENT as at 31 March 2006	An: Initial	llysis Target
	District	IFA (sqm)	No.	Income HK\$pa	Yield	Value (HK\$)	IRR	Value (HK\$)	Value (HK\$)	Yield	10-yr IRR
	Retail and Carparl Tin Shui Wai	c within Tir 816.0	n Yat Estat 446	e 1.29M	8.19%	28.5M	9.25%	29.3M	28.9M	4.47%	9.25%
	Brief Description:	completed	in 2001. T property i	here are a t incorporate	otal of 44	6 car park	ing spaces	provided	t on the ground within the prop ion to 446 car	berty. As	currently
	Title Details:	is pending transferabl	. We have e, free from	assumed th	at the HI ances, pro	KHA will a emiums, ro	assign to th estrictions	ne Link I and outg	ase and Deed of REIT a proper l goings of an one	egal title	e which is
	Retail and Carparl Fanling/Sheung Shu		n Shing Co 252	ourt 1.67M	8.05%	27.1M	9.00%	29.1M	28.1M	5.95%	9.00%
	Brief Description:	floor. The the carparl leased, the	property v building property	vas complet including "	ed in 199 open" can s 5 retail	3. There a parking s /commerc	are a total spaces on t ial tenanci	of 252 c he roof l	units and premi ar parking space evel of the build ding 3 vacancie	s provid ding. As	ed within currently
	Title Details:	commencir	ng from 10 ng via Mei	September morial No.	1992 to 3 N277473	0 June 204	47. Encum	brances r	der Governmen loted on title inc and Deed Poll v	lude Ma	nagement
	Carpark within Yu Hong Kong West	e On Cour	t 296	2.42M	8.50%	25.8M	9.00%	29.7M	27.8M	8.71%	9.00%
	Brief Description:	The prope 296 car pa						s comple	eted in 1988. T	nere are	a total of
	Title Details:	years comm	nencing fr	om Í Febru	ary 1982	renewable	for a furth	ner 75 ye	overnment Leas ears. Encumbran 341 dated 29 De	ces note	d on title
	Retail and Carparl Tseung Kwan O	c within Ya 652.0	n Ming Co 262	ourt 2.39M	8.21%	26.6M	9.25%	28.7M	27.7M	8.62%	9.25%
	Brief Description:	The prope carpark bu	rty was co ilding. As	mpleted in	1990. Tł ased, the j	nere are a property ir	total of 26 corporates	2 car pa	nits located on rking spaces pro commercial tena	ovided v	vithin the
	Title Details:	from 22 Ja by the Hor via Memor Kung via N No. SK120	nuary 198 ng Kong H ial No. SK 1emorial N 5970 dated	7 to 30 Jun ousing Aut 625323 dat Io. SK1198 13 May 19	e 2047. E hority via ted 25 No 75 dated 988, Tem	Incumbrar Memorial vember 20 14 May 19 porary Wa	No. SK11 No. SK11 004, Deed 087, Deed iver via Mo	on title i 0296 dat of Variat poll with emorial 1	ent Lease for a nclude Manager ed 22 May 1985 ion by District Plan re S.A & No. SK379913 o ptember 2001.	nent Un 6, Deed 6 Lands O R.P. via	dertaking or Release fficer, Sai Memorial
	Retail and Carparl Kowloon East	x within Ho 654.0	ong Yat Co 355	urt 2.16M	8.16%	25.6M	9.00%	28.7M	27.2M	7.96%	9.00%
	Brief Description:	property w fifth floors	as comple of the ca	ted in 1993	. There a ing. As c	re a total o urrently le	of 355 car eased, the p	parking property	spaces provided incorporates 1	on the	ground to
	Title Details:	50 years co	mmencing		oruary 200	)1. Encum	brances no	ted on ti	r Government L tle include Com il 2001.		~ . ^



	<b>D N</b>		0.5.1				D.07.1		ASSESSMENT		alysis
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
149	Retail and Carparl Kowloon North	x within Y 73.0	ing Fuk Co 163	urt 2.07M	8.06%	25.9M	9.25%	27.4M	26.7M	7.74%	9.25%
	Brief Description:		erty was co						unit located on trking spaces pro		
	Title Details:	50 years		g from 7 M	lay 1999.	Encumbra	nces noted		r Government L include Deed F		
150	. Carpark within Ts Kowloon East	ui Ping So	outh Estate 229	2.16M	8.50%	24.1M	9.00%	27.2M	25.7M	8.40%	9.00%
	Brief Description:	1990. Th		al of 229 c	ar parking	spaces loc	ated on th	e ground	to first floors w		
	Title Details:	is pendin transferal	g. We have	assumed th m encumbi	nat the ĤH ances, pre	CHA will a emiums, ro	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
151	.Retail and Carparl Kowloon East	x within S 140.0	au Mau Pin 205	g (III) Esta 1.97M	te 7.61%	24.9M	9.00%	25.7M	25.3M	7.77%	9.00%
	Brief Description:		erty compri d one retail			k building	which wa	s comple	ted in 1996 wit	h 205 ca	ır parking
	Title Details:	is pendin transferal	g. We have	assumed th m encumbr	nat the HI ances, pre	CHA will a emiums, ro	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
152	. Carpark within Yi Tseung Kwan O	ng Ming (	Court 274	2.10M	8.50%	23.3M	9.00%	26.2M	24.8M	8.46%	9.00%
	Brief Description:		erty comprise arking space					is comple	eted in 1989. T	here are	a total of
	Title Details:	commence the New Undertak Deed of I Lands Of R.P. via I	ing from 1 Territories ing by the Release via 1 ficer, Sai Ku Memorial N	July 1898 a Leases (Ex Hong Kong Memorial N Ing via Mer o. SK1269	nd has bee tension) C g Housing No. SK62 morial No 70 dated 1	en extende Ordinance. Authority 5323 datec SK11987 3 May 19	d for a ter Encumbr v via Mem 25 Nove 5 dated 14 88, Tempo	m of 50 ances no orial No mber 20 4 May 19 orary Wa	ment Lease for a years expiring or ted on title incl . SK110296 dat 04, Deed of Var 87, Deed Poll w iver via Memori 97856 dated 27	n 30 Jun lude Ma ed 22 N riation b vith Plan al No. S	e 2047 by nagement Iay 1985, y District re S.A & SK379913
153	. Retail and Carparl Hong Kong East	x within F 912.0	ung Wah Es 161	state 1.86M	8.33%	22.8M	9.25%	24.5M	23.7M	7.85%	9.25%
	Brief Description:	blocks of of 161 ca	Hiu Fung I	House and paces provi	Sau Fung ded withi	House. Ťł n the carp	ie property ark buildi	v was cor	nits located with npleted in 1993 h also include v	. There	are a total



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitalisa Yield	tion Value <i>(HK\$)</i>	DCF A1 IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
154.	Carpark within Sa Kowloon East	u Mau Ping	g (I) Estate 395	0.66M	8.50%	22.3M	9.00%	22.9M	22.6M	2.90%	9.00%
	Brief Description:	was comp		02. There					l block of Sau N rovided on the		
	Title Details:	is pending transferabl	. We have	assumed th m encumbr	at the HK ances, prei	HA will niums, r	assign to tl estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
155.	Carpark within W Tai Po	ang Fuk Co	ourt 408	1.56M	8.50%	20.8M	9.00%	23.6M	22.2M	7.04%	9.00%
	Brief Description:		erty compri a total of 4							mpleted	in 1983.
	Title Details:	commenci the New T Undertaki	ng from 1 J Ferritories	July 1898 a Leases (Ext L 27 via Me	nd has been tension) O emorial No	n extende rdinance . TP2112	ed for a terr Encumbr 287 dated	m of 50 g ances no	nent Lease for a years expiring on ted on title incl ry 1983 and Dec	i 30 Jun ude Ma	e 2047 by nagement
156.	Retail and Carparl Tuen Mun	c within Sin 1,587.0	u On Cour 273	t 1.85M	8.34%	21.2M	9.25%	22.5M	21.9M	8.47%	9.25%
	Brief Description:	of Ting H are a tota	ei House, ' l of 273 ca ncorporates	Ting On H ar parking	louse and T spaces pro	Ting Yin vided wi	House. Th thin the c	ie propei arpark b	units within the ty was complete uilding. As cur 3 car park space	ed in 19 rently lo	81. There eased, the
	Title Details:	years less t by the New Undertaki	he last 3 da w Territori	ays thereof es Leases (H 'L 216 via	commencin Extension) ( Memorial 1	g from 1 Ordinanc No. TM2	July 1898 e. Encumb 202689 dat	and has rances n ed 10 Aj	overnment Lease been extended u oted on title inc oril 1981 and D	ntil 30 ] lude Ma	une 2047 nagement
157.	Retail and Carparl Kowloon East	c within Cł 1,991.0	noi Ha Esta 205	ite 1.47M	7.85%	21.6M	9.25%	20.6M	21.1M	6.97%	9.25%
	Brief Description:	the proper and Choi	rty also inc	ludes vario e. The prop	us shop un perty was co	its locate	ed within 1	he resid	n on the fourth f ential blocks of e a total of 205 o	Choi Si	ng House
	Title Details:		erty is with ommencing				lo. 6348 h	eld unde	r Government L	ease for	a term of
158.	Retail and Carparl Hong Kong East	c within Tu 589.0	11g Hei Co 146	ourt 1.72M	8.00%	20.1M	9.25%	22.0M	21.1M	8.16%	9.25%
	Brief Description:	2-storey c spaces pro	arpark buil wided with	ding. The in the car	property w park build	vas comp ing. As c	leted in 19 currently le	995. The eased, th	al block of King ere are a total of e property inco until 31-8-2006	f 146 ca rporates	r parking.
-	Title Details:	The prope	rty is withi	n Section A	of Shau K	ei Wan I	nland Lot	No. 834	held under Gov	ernment	Lease for



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capital Yield	isation Value <i>(HK\$)</i>	DCF Ar IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
159.	Carpark within Ch Tsing Yi	ning Wang Co	<b>urt</b> 179	1.62M	8.50%	18.7M	9.00%	20.9M	19.8M	8.17%	9.00%
	Brief Description:								ocks. The prope e carpark podiu		completed
	Title Details:		from 2	20 April 19	99. Encu	imbrances	noted on	title inc	ument Lease for clude Completio		
160.	Carpark within Ki Kowloon North	ng Lai Court	158	1.51M	8.50%	17.4M	9.00%	19.6M	18.5M	8.14%	9.00%
	Brief Description:		ing spa	ces provide	d within	the carpai			eted in 1989. T also include v		
	Title Details:		from 4	March 198	85 to 30 ]	June 2047.	Encumbr	ances no	der Governmen nted on title inc		
161.	Retail and Carparl Tin Shui Wai	k within Tin V 145.0	Wah Est 287	ate 1.02M	8.25%	17.4M	8.75%	18.4M	17.9M	5.72%	8.75%
	Brief Description:		of a 7-9	storey ancil	lary facili	ties buildin	g which w	as comp	leted in 1999. T		
	Title Details:	is pending. V	Ve have free fro	assumed th m encumbi	at the Ĥ	KHA will a emiums, re	ssign to th strictions	he Link and out	ase and Deed of REIT a proper l goings of an on	egal title	e which is
162.	Carpark within Ni	ing Fung Cou	rt								
	Tsuen Wan/ Kwai Chung		299	1.44M	8.50%	16.8M	9.00%	18.8M	17.8M	8.07%	9.00%
	Brief Description:	The property 299 car parki	-		· · · · ·	· .		s comple	eted in 2001. T	here are	a total of
	Title Details:	The property years comme					477 held	under G	overnment Leas	e for a t	erm of 50
163.	Carpark within Sa Tuen Mun	n Wai Court	185	1.45M	8.50%	16.0M	9.00%	17.7M	16.9M	8.59%	9.00%
	Brief Description:	The property 185 car parki						s comple	eted in 1990. T	here are	a total of
	Title Details:	from 3 Janua TMTL 326	ry 1989 via Men dated 29	to 30 June norial No. 9 August 20	2047. En TM36234	cumbrance 40 dated 3	s noted on January 1	title inc 1989, D	ment Lease for a clude Manageme eed of Release R.P. via Memori	nt Unde via Mem	rtaking re orial No.



Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF An IRR	alysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An Initial Yield	alysis Target 10-yr IRR
Carpark within M Tai Po	ing Nga Co	ourt 345	1.12M	8.50%	16.4M	9.00%	15.5M	16.0M	6.99%	9.00%
Brief Description:	The prope There are a								mpletec	l in 1985.
Title Details:	commencin the New T	ng from 1 erritories ng via Men	July 1898 a Leases (Ex norial No. '	nd has be tension) ( TP229471	en extende Drdinance. dated 2 A	d for a terr Encumbra	n of 50 g inces no	nent Lease for a years expiring or ted on title incl d Poll with Plan	n 30 Jun lude Ma	e 2047 by nagement
Carpark within U <sub>I</sub> Kowloon East	pper Ngau '	Гаи Kok E 228	state 0.74M	8.50%	15.6M	9.00%	16.1M	15.9M	4.66%	9.00%
Brief Description:		arking spa	ces provide	d within	the carpa	rk building		eted in 2002. T also include v		
Title Details:	is pending	. We have e, free fro	assumed th m encumb	at the HI	KHA will a emiums, ro	assign to th estrictions	ne Link and out	ase and Deed of REIT a proper l goings of an on	egal titl	e which is
Carpark within Ti Tin Shui Wai	n Yau Coui	rt 192	1.28M	8.50%	14.6M	9.00%	16.2M	15.4M	8.34%	9.00%
Brief Description:	The prope 192 car pa						s comple	eted in 1992. T	here are	a total o
Title Details:	commencin Undertakin	ng from 23 ng by The	January 1 Hong Kong	992 to 30 g Housing	June 2047 Authority	7. Encumb via Memo	rances n rial No.	er Government oted on title inc YL493831 dated dated 23 Januar	lude Ma 1 23 Jan	inagement
Carpark within Ye Tai Po	e Nga Cou	rt 159	1.23M	8.50%	14.1M	9.00%	16.1M	15.1M	8.12%	9.00%
Brief Description:	The proper are a total						paces wh	ich was complet	ed in 19	93. There
Title Details:	from 22 M	lay 1991 to No. TP35	o 30 June 2	047. Encu	umbrances	noted on t	itle incl	nent Lease for a ude Managemen lan via Memoria	t Under	taking vi
Retail and Carparl Kowloon Central	s within Hu 371.0	ing Hom I 45	Estate 1.01M	7.75%	14.6M	9.25%	14.7M	14.7M	6.88%	9.25%
Brief Description:	shop units There are a "open" can	located wi a total of 4 parking s es 3 retail/	thin the res 5 car parkin paces locat commercial	sidential b ng spaces j ed along	lock of Hu provided w the roads	ing Fai Ho vithin the c within the	use. The arpark p estate.	the property also property was co odium, which al As currently lea dition to 45 car	ompleted so inclu ised, the	d in 1999 de various property
Title Details:	is pending	. We have e, free fro	assumed th m encumbi	at the HI ances, pro	KHA will a emiums, ro	assign to th estrictions	ne Link I and out	ase and Deed of REIT a proper l goings of an on	egal titl	e which is



No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF An IRR	alysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value <i>(HK\$)</i>	An: Initial Yield	alysis Target 10-yr IRR
169	Retail and carpark Kowloon North	within Tin 949.0	Wang Co 79	urt 1.21M	8.07%	13.9M	9.25%	14.4M	14.2M	8.50%	9.25%
	Brief Description:	floor. The p	building	was comple . As currer	ted in 199 tly leased	92. There l, the prop	are a total perty incor	of 79 ca porates	garten unit loca ar parking space 2 retail/commen	s provid	ed within
	Title Details:	commencin	g from 2 g via Men	1 May 199 norial No.	1 to 30 J UB48236	une 2047. 71 dated 2	Encumbra	inces no	ler Government ted on title incl Deed Poll re S.A	lude Ma	nagement
170	.Carpark within Ho Kowloon North	ong Keung C	Court 93	1.15M	8.50%	13.1M	9.00%	14.3M	13.7M	8.38%	9.00%
	Brief Description:	The propert carpark space						complete	ed in 1999. The	re are a t	otal of 93
	Title Details:		nmencing	g from 8 Ja	nuary 199	9. Encuml	orances not	ed on ti	r Government L tle include Deed		
171	.Retail and Carparl Kowloon East	s within Hor 32.0	ng Shui C 102	ourt 1.09M	8.00%	12.9M	9.25%	13.4M	13.2M	8.24%	9.25%
	Brief Description:		r. The pr	operty was					mercial unit loc f 102 car parkin		
	Title Details:		mmencing	g from 14 I	May 1998	. Encumb	rances note	ed on tit	r Government L le include Deed		
172	Retail and Carparl Fanling/Sheung Shu		Ping Esta 101	ite 1.16M	8.18%	13.0M	9.25%	13.2M	13.1M	8.85%	9.25%
	Brief Description:	residential b	olock of P .ces provi	oing Hay H ded withir	ouse. The the carp	e property ark buildi	was compling, which	eted in also inc	1989. There are clude various "c	a total o	of 101 car
	Title Details:	of 50 years	commenc Plan via	ing from 2 Memorial	4 January No. N52	2002. En 5275 date	cumbrance	s noted	nder Governmen on title include and Waiver Le	Deed of	Grant of
173	.Carpark within Ka Ma On Shan	um On Cour	t 238	0.50M	8.50%	12.0M	9.00%	12.0M	12.0M	4.18%	9.00%
	Brief Description:	The proper 238 car parl						s comple	eted in 1987. T	here are	a total of
	Title Details:	commencing the New Te	g from 1 ] erritories g via Men	July 1898 a Leases (Ex norial No.	nd has be tension) C ST361841	en extende Drdinance.	d for a terr Encumbra	n of 50 ; inces no	ment Lease for a years expiring or ted on title incl Deed Poll with I	n 30 Jun lude Ma	e 2047 by nagement



No.	Property Name District	IFA (cam)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value (HK\$)	DCF A IRR	nalysis Value <i>(HK\$)</i>	ASSESSMENT as at 31 March 2006 Value (HK\$)	An: Initial Yield	alysis Target 10-yr IRR
174.	Retail and Carparl Kowloon North	(sqm) k within Cho 97.0	oi Fai Esta 93	1	7.95%	10.3M	9.25%	11.5M	10.9M	7.55%	9.25%
	Brief Description:		The prop	erty was co					thin the residen f 93 car parking		
	Title Details:	is pending.	We have , free from	assumed th m encumbr	iat the ĤH ances, pre	KHA will a emiums, re	assign to t estrictions	he Link and out	ase and Deed of REIT a proper l goings of an one	egal title	e which is
175.	Carpark within Ky	wai Hong Co	ourt								
	Tsuen Wan/ Kwai Chung		88	0.85M	8.50%	10.0M	9.00%	11.5M	10.8M	7.91%	9.00%
	Brief Description:	The propert car parking						complete	ed in 1993. Ther	re are a t	otal of 88
	Title Details:	commencin	g from 1 g via Men	March 199 norial No. 7	00 to 30 J FW84444	une 2047.	Encumbr	ances no	er Government ted on title incl mpletion Certifi	lude Ma	nagemen
17(	Const. 111 E										
1/6.	Kowloon North	ıng Lai Cour	t 134	0.82M	8.50%	9.0M	9.00%	10.6M	9.8M	8.37%	9.00%
		The proper	134 ty compri king space	ises a 3-sto ces provide	rey carpar d within	k building the carpa	; which wa rk buildin	is comple		here are	a total o
	Kowloon North	The proper 134 car pai parking space The proper commencin	134 ty compri- tking space ces located ty is with g from 7	ises a 3-sto ces provide d at the we in New Ko June 1990	rey carpar ed within stern side owloon In 5 to 30 Ju	k building the carpar of Fung Y land Lot I 1ne 2047.	y which wa rk buildin an House. No. 6240 Encumbr	s comple g, which held une ances no	eted in 1997. T	here are arious " Lease f	a total o open" ca or a tern
	Kowloon North Brief Description:	The proper 134 car par parking space The proper commencin Certificate r	134 ty compri- king spaces ces located ty is with g from 7 re Blocks	ises a 3-sto ces provide d at the wes in New Ko June 1990 A & B via I	rey carpar ed within stern side owloon In 5 to 30 Ju	k building the carpar of Fung Y land Lot I 1ne 2047.	y which wa rk buildin an House. No. 6240 Encumbr	s comple g, which held une ances no	eted in 1997. Tl also include va der Government ted on title inc	here are arious " Lease f	a total o open" ca or a tern
177.	Kowloon North Brief Description: Title Details: Carpark within Lo	The proper 134 car par parking spa The proper commencin Certificate 1 ower Wong T	134 ty compri- tking space ces located ty is with g from 7 re Blocks . Cai Sin (I) 70 ty compris-	ises a 3-sto ces provide d at the wes in New Ko June 1990 A & B via I Estate 0.74M ses two "op	rey carpar ed within stern side owloon In 6 to 30 Ju Memorial 8.50% en" car pa	k building the carpai of Fung Y land Lot I ine 2047. No. UB73 85M urking area	y which wa rk buildin an House. No. 6240 Encumbr 381547 dat 9.00% s which wo	held und ances no ed 27 N 9.8M	eted in 1997. The also include van der Government ted on title inc ovember 1997. 9.2M	here are arious " Lease f Elude Co 7.99% There are	a total o open" ca or a term ompletion 9.00% a total o
177.	Kowloon North Brief Description: Title Details: Carpark within Lo Kowloon North	The proper 134 car pai parking spa The proper commencin Certificate 1 ower Wong T The propert 70 car parki Lung Chak The proper 50 years co	134 ty compri- tking space ces located ty is with g from 7 re Blocks a Sin (1) 70 ty compris- ing spaces House. ty is within mmencin	ises a 3-sto ces provide d at the wes in New Ko June 1990 A & B via 1 Estate 0.74M ses two "op provided a in New Ko g from 8 F	rey carpar ed within stern side pwloon In 5 to 30 Ju Memorial 8.50% en" car pa t the two wloon Inl ebruary 2	k building the carpar of Fung Y land Lot I ine 2047. No. UB73 8.5M wrking area "open" ca and Lot N 2001. Encu	y which wa rk buildin an House. No. 6240 Encumbr 381547 dau 9.00% s which we r parking a fo. 6373 h umbrances	s comple g, which held unde ances no red 27 N 9.8M Pre comp reas loca eld unde noted o	eted in 1997. The also include van der Government oted on title inc ovember 1997. 9.2M leted in 1982. T	here are arious " t Lease f clude Co 7.99% There are g Wah F Lease for Deed of	a total o open" ca or a tern ompletion 9.00% a total o House and a term o Grant o
177.	Kowloon North Brief Description: Title Details: Carpark within Lo Kowloon North Brief Description:	The proper 134 car par parking spaa The proper commencin Certificate 1 ower Wong T The proper 70 car parki Lung Chak The proper 50 years co Rights of W	134 ty compri- tking space ces located ty is with g from 7 re Blocks . Tai Sin (I) 70 ty compris- ing spaces House. ty is with mmencin Yay and Ea	ises a 3-sto ces provide d at the wei in New Ko June 1990 A & B via i Estate 0.74M ses two "op provided a in New Ko g from 8 F asements w	rey carpar ed within stern side pwloon In 5 to 30 Ju Memorial 8.50% en" car pa t the two wloon Inl ebruary 2	k building the carpar of Fung Y land Lot I ine 2047. No. UB73 8.5M wrking area "open" ca and Lot N 2001. Encu	y which wa rk buildin an House. No. 6240 Encumbr 381547 dau 9.00% s which we r parking a fo. 6373 h umbrances	s comple g, which held unde ances no red 27 N 9.8M Pre comp reas loca eld unde noted o	eted in 1997. The also include value der Government ted on title inco ovember 1997. 9.2M leted in 1982. The ted next to Lung r Government L n title include	here are arious " t Lease f clude Co 7.99% There are g Wah F Lease for Deed of	a total o open" ca or a term pmpletion 9.00% a total o House and a term o Grant o
177.	Kowloon North Brief Description: Title Details: Carpark within Lo Kowloon North Brief Description: Title Details: Carpark within Cl	The proper 134 car par parking spar The proper commencin Certificate p ower Wong T The proper 70 car parki Lung Chak The proper 50 years co Rights of W huk Yuen (N The proper	134 ty compri- tking space ces located ty is with g from 7 re Blocks . Tai Sin (1) 70 ty comprise ing spaces House. ty is with mmencin Yay and Est 61	ises a 3-sto ces provide d at the west in New Ko June 1990 A & B via 1 Estate 0.74M ses two "op provided a provided a from 8 F asements w ate 0.66M ses two "op	rey carpar ed within stern side woloon In 5 to 30 Ju Memorial 8.50% en" car pa tt the two woloon Inle ebruary 2 ith 2 Plan 8.50% en" car pa	k building the carpar of Fung Y land Lot I ine 2047. No. UB73 8.5M urking area and Lot N 2001. Encu s via Mem 7.7M urking area	y which wa rk buildin an House. No. 6240 Encumbr 381547 dat 9.00% s which wa fo. 6373 h umbrances orial No. 9.00% s which wa	s comple g, which held und ances no ted 27 N 9.8M ere comp ureas loca eld unde noted o UB83104 8.8M ere comp	eted in 1997. The also include value of the description of the second se	here are arious " t Lease f clude Co 7.99% There are g Wah F Deed of bruary 2 7.90%	a total or open" can or a term 9.00% a total or douse and Grant or 001. 9.00% a total or



									ASSESSMENT	An	alysis
No.	Property Name District	IFA (sqm)	Car Park No.	Net Passing Income HK\$pa	Capitali Yield	sation Value <i>(HK\$)</i>	DCF A IRR	nalysis Value <i>(HK\$)</i>	as at 31 March 2006 Value <i>(HK\$)</i>	Initial Yield	Target 10-yr IRR
179.	.Carpark within Pa Kowloon North	ng Ching C	ourt 67	0.55M	8.50%	6.4M	9.00%	7.4M	6.9M	7.98%	9.00%
	Brief Description:								d in 1991. Ther to Pang Ching		otal of 67
	Title Details:	commencin	ng from 21	September	1990 to	30 June 2	047. Encu	mbrance	ler Government s noted on title i mber 1990.		
180.	Retail and Carparl Kowloon East	c within Ko 45.0	Yee Estat 38	e 0.40M	8.22%	4.5M	8.25%	4.7M	4.6M	8.67%	8.25%
	Brief Description:					rpark buil	ding and	a retail sl	hop unit located	at the	ift tower
		carpark but the carparl	ilding, wh c building	ich also inc	lude varie tly leased	ous "open' l, the pro	total of 3 car park perty inco	8 car pa ing space orporates	rking spaces pro s located close t 1 retail/commo	ovided v the er	vithin the atrance of
	Title Details:	carpark bu the carparl addition to This proper is pending. transferable	ilding, wh c building 38 car pa rty is class We have e, free fro	ich also inc c. As curren rk spaces lea fied as a Lis assumed th	lude varie atly leased ased by Li at 2 prope at the HP ances, pre	ous "open" l, the pro ca until 3 rty where to KHA will a emiums, re	total of 3 " car park perty inco 1-3-2008. the Govern assign to t estrictions	88 car pa ing space orporates nment Le he Link and out	rking spaces pro- s located close t 1 retail/commo- ase and Deed of REIT a proper l goings of an one	ovided w to the en ercial te Mutual egal title	vithin the ntrance of nancy, in Covenant e which is



In conclusion, the analysis of the key investment parameters is as follows:

#### **Retail Facilities**

- Retail value is HK\$29.098 Billion;
- Indicating HK\$28,667 per square metre of IFA ; and
- Initial yield is 6.34%.

#### **Car Parking Facilities**

- Carpark value is HK\$6.674 Billion;
- Indicating HK\$84,015 per car parking space; and
- Initial yield is 7.42%.

#### **Total Portfolio**

- Total portfolio value is \$35.772 Billion;
- Initial yield is 6.54%; and
- Internal rate of return is 8.82%.

#### Valuation Assessment

Based on our comprehensive valuation reports and the above detailed summary, we are of the opinion that the aggregate Market Value of the unencumbered leasehold interest in the Properties, subject to all existing and proposed leases/tenancy agreements and occupancy arrangements, is:

#### HK\$35.772 Billion (Hong Kong Dollars: Thirty Five Billion Seven Hundred and Seventy Two Million)

Refer to above schedule for the individual property value.

#### Disclaimer

Messrs Kam-hung Yu, Danny Mohr, Sim Hwee Yan, and CB Richard Ellis have prepared this Valuation Summary letter which appears in this Annual Report and specifically disclaim liability to any person in the event of any omission from or false or misleading statement included in the Annual Report, other than in respect of the information provided within the aforementioned Reports and this Valuation Summary letter. Messrs Kam-hung Yu, Danny Mohr, Sim Hwee Yan and CB Richard Ellis do not make any warranty or representation as to the accuracy of the information in any other part of the Annual Reports other than as expressly made or given by CB Richard Ellis in this Valuation Summary letter.



CB Richard Ellis has relied upon property data supplied by the LML and various independent consultants engaged by LML which we assume to be true and accurate. CB Richard Ellis takes no responsibility for inaccurate client supplied data and subsequent conclusions related to such data. CB Richard Ellis has no reason to believe that the information is not fair and reasonable, or that material facts have been withheld. However the inquiries of CB Richard Ellis are necessarily limited by the nature of its role and CB Richard Ellis does not warrant that its inquiries have identified or verified all of the matters which a full audit, extensive examination or due diligence investigation might disclose. For the purposes of our valuation assessment, we have assumed that this information is correct.

The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, unbiased professional analyses, opinions and conclusions. Messrs Kam-hung Yu, Danny Mohr and Sim Hwee Yan have no present or prospective interest in the subject properties and have no personal interest or bias with respect to the party/s involved. The valuers' compensation is not contingent upon the reporting of a predetermined value or direction in value that favours the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event (such as a lending proposal or sale negotiation).

We hereby certify that the valuers undertaking these valuations are authorised to practise as valuers and have at least 15 years continuous experience in valuation.

Yours faithfully, CB Richard Ellis

**Danny Mohr** AAPI MRICS *Executive Director* Valuation & Advisory Services

Sim Hwee Yan BSc (Est. Mgt) Hons FSISV Executive Director Valuation & Advisory Services

**Kam-hung Yu** RPS (GP) FHKIS FRICS *Executive Director* Valuation & Advisory Services

The valuation reports contain in this report are in summary form. A full version of the valuation reports of all properties held by The Link REIT in English language is available for inspection at the registered office of the Manager.

# Corporate Information

# Board of Directors of the Manager

Chairman (also an Independent Non-executive Director) CHENG Ming Fun Paul

**Executive Director and Chief Executive Officer** SO Hing Woh Victor

Non-executive Directors LIEW Mun Leong PUA Seck Guan

#### Independent Non-executive Directors

ARNOLD Michael Ian CHAO Tse Hou Leslie CHOW Wing Kin Anthony FUNG Yuk Bun Patrick KO Kam Chuen Stanley LEE Nai Shee Harry SUN Patrick ZEMAN Allan

#### Trustee

HSBC Institutional Trust Services (Asia) Limited

Company Secretary to the Manager LAM Wan Ting

Auditors of The Link REIT PricewaterhouseCoopers

Principal Valuer CB Richard Ellis Limited

# Hong Kong Legal Advisor Linklaters

## Principal Bankers

The Hongkong and Shanghai Banking Corporation Limited Bank of China (Hong Kong) Limited

# Registered Office of the Manager

18th Floor, 8 Queen's Road Central Hong Kong

# Unit Registrar and Transfer Office

Computershare Hong Kong Investor Services Limited Rooms 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East, Wanchai Hong Kong

# Information for Unitholders

# Unit Listing

The Link REIT's units are listed on The Stock Exchange of Hong Kong Limited. The stock code is 823.

#### Investor Calendar

Final results announcement for the period ended 31 March 2006	29 June 2006
Closure of register of unitholders	17 to 23 August 2006 (both dates inclusive)
2006 annual general meeting	23 August 2006
Distribution payment date	30 August 2006
Interim results announcement for the six months ended 30 September 2006	November 2006

\* The register of unitholders of The Link REIT will be closed from 17 to 23 August 2006 (both dates inclusive), during which no transfer of units can be registered. To qualify for the Distribution, all transfers, accompanied by the relevant unit certificates, must be lodged with The Link REIT's registrar, Computershare Hong Kong Investor Services Limited, Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, for registration not later than 4:00 pm on 16 August 2006.

#### Investor Information

Corporate press releases, financial reports and other investor information on The Link REIT are available online at its website.

#### Investor Relations Contact

Please direct enquiries to: Investor Relations Officer Address: 4/F, Wong Tai Sin Shopping Centre, Multi-Storey Car Park Building, Lower Wong Tai Sin Estate, Shatin Pass Road, Kowloon, Hong Kong Telephone: (852) 2175 1800 Facsimile: (852) 2175 1900 Email: ir@thelinkreit.com

#### Website Address

www.thelinkreit.com



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